FY-2026 4th Quarter Report

GRANTS OFFICE – CHIEF EXECUTIVE OFFICER

Status report of Outcomes/Goals

Outcome/Goal # 1

Enhance tribal services/programs with external grant funding of at least $5 million per year.

MEASUREMENT: Metric used to measure our outcome/goal is an excel spreadsheet of funded, denied, and pending grants. The department has secured grant funding well over our $5M goal in FY2026, representing a 500% goal achievement ratio.

	FUNDED	DENIED	PENDING
TOTAL: 2025	$22,541,976.00	$158,695.00	$22,240,124.00
TOTAL: 2026	$26,730,281.46	$3,214,303.00	$ 12,561,951.38

ACCOMPLISHMENTS RELATED TO THE OUTCOME/GOAL:
Our outcome continues to be over our annual goal of $5 million and has increased each year. In FY25, we assisted in bringing in over $20 million. In FY24, the total grant funding secured by the Grants Office was just under $19.7 million.

EXPECTATIONS/FUTURE PLANS REGARDING THE OUTCOME/GOAL:
The Grants Department secured grants funding for more than 30 grants in FY26. Only 3 grants were denied in FY26, all of which cited highly competitive cycles and decreases in available funding for not awarding. One example is an agency that only awarded (2) total awards from a Nationwide funding announcement. We are proud to share that our "win" ratio is over 90%. Grants not awarded were:

1. Community Opioid Intervention Prevention Program $2,164,303.00
2. 2026 Hillman Emergent Innovation Program $ 50,000.00
3. FY2026 FDPIR Nutrition Education/ Food Distribution $ 50,000.00

Outcome/Goal # 2

To increase Oneida Nation staff grant writing knowledge by providing grants training to programs/departments in need.

MEASUREMENT: The measurement of this goal will be a complete training module for program staff to gain knowledge in all aspects of grant writing, allowing staff to focus assistance on newly hired program staff and grant administrative duties such as reviewing, research, grant paperwork, etc. needed for grant submissions.

ACCOMPLISHMENTS RELATED TO THE OUTCOME/GOAL:

The Grants Office hired a new Grants Manager in June 2026. Onboarding activities include: 1. Access to all required funding portals. Valerie (Grants Manager) and Marsha have established shared access to grants.gov, login.gov and SAM.gov for federal platforms. 2. Completion of all required HRD trainings by new Grants Manager. 3. Reorganization of Grants Department Programs. Valerie continues to reach out to her assigned programs and request introductory meetings. New assignments are:

Valerie Webster, Grant Manager 496-7331 vwebste2@oneidanation.org	Marsha Danforth, Grant Specialist 496-7328 mdanfor4@oneidanation.org	Anna Mendoza, Grant Specialist 496-7326 amendoza@oneidanation.org
CEO Nation Services: - Bi-monthly updates - Roundtable Reports (Monthly) - Semi-annual & Annual Reports	Economic Support/477 Plan -Child Care Fund Development -TANF -Child Support -Family Support Services -Voc Rehab - CRC (Community Resource Center)	Cultural Heritage -History Dept. -Museum -TPHO -Wellness Department
- Budgets - OBC Reports - GTC Semi-annual & Annual Reports	Social Services -DCF Block Grant -DHS Consolidated -Indian Child Welfare	LEAF (land, environmental, agriculture, food) -Oneida Nation Farm/ Oneida Orchard Farm -Land Mgt./ Conservation -Food Distribution/ Pantry -Oneida Cannery -OCIFS
School System - Language	Comprehensive Health -AODA -Behavioral Health -Health Center	Education & Training -Higher Ed -YES -Library
Fitness/Recreation/Parks	Head Start/Early Head Start	DTS Department
Domestic Violence Department	Transit	Elder Services
Police Department - Gang Task Comm. Outreach	Emergency Management Homeland Security	Oneida Judicial
Comprehensive Housing	Environmental Health & Safety	Planning
SEOTS	Police Department	Veterans
Communications		

EXPECTATIONS/FUTURE PLANS REGARDING THE OUTCOME/GOAL:

Program staff continues mentorship with long-term program staff on best practices and guidelines. We have also updated our department's introductory PowerPoint for presenting to internal/external programs and partners. We added information to share the services we provide, as well as expectations program contact information.

Grants Office Services Provided:

Technical assistance for Oneida Nation may consist of, but not be limited to:

- ✓ Brainstorming
- ✓ Information/resource referrals/partnership options
- ✓ Coordinate meetings/work-time between cooperating parties
- ✓ Assist Grants Accounting & Programs with budget narrative reviews and submission of award modifications
- ✓ Prepare required Federal, State and Foundation forms/assurances/ disclosures (ex. SF-424, SF-LLL, DOA-6460, etc.)
- ✓ Obtaining OBC signatures on required forms
- ✓ Preparing/presenting OBC resolutions
- ✓ Reviewing and editing grant proposal drafts
- ✓ Upload final proposals (All grants must be uploaded by Grants Office)
- ✓ Submission of monthly, quarterly, semi-annual, annual and close-out program reports

Outcome/Goal # 3

Provide administrative services to programs as they work through their grant programs, including modification, extensions, and progress reports.

MEASUREMENT: The measurement of this goal is to provide clarity and increase communication with Oneida Nation departments and programs. We hope that continued improvements to our GAF via the online portal will encourage more programs to seek collaboration with the Grants Office and remove technology barriers.

ACCOMPLISHMENTS RELATED TO THE OUTCOME/GOAL:

Valerie is working with DTS on GAF PowerApp Feature Enhancements and Improvement Recommendations that include: 1. Admin dashboard to view ALL GAF submissions. 2. Display pending approver information. 3. Download finalized approved GAF as PDF for audit and departmental confirmation. 4. The ability to cancel pending submissions. In the past, requesters must submit a new form each time they need to update. This will reduce admin burden by removing duplicates and will have less unnecessary reminders to supervisors and directors. 5. Reduce Teams reminders to 4 days. This will speed up the approval process and reduce bottlenecks.

EXPECTATIONS/FUTURE PLANS REGARDING THE OUTCOME/GOAL:

With these online form updates, we plan to increase ease of use as well as provide education and training to all program staff. We do not want any barriers to deter them from seeking grant funding and working with the Grants Office. We will consider removing/moving the PDF form from the website and make the online SharePoint the source document, as soon as everyone is up to date, informed and trained.

Expected Outcomes (DTS):

- Reduced approval cycle times
- Improved transparency for applicants and approvers
- Lower administrative workload
- Fewer status inquiry requests
- Better auditability and compliance
- Enhanced user experience and adoption

Contact Info

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Photos (optional):