### Oneida Comprehensive Health Division Community Meeting Integrated Campus & Updates

August 9<sup>th</sup>, 2024

### **Presentation QR Code**





A good mind. A good heart. A strong fire.

### Housekeeping

**Meeting Format** 

**Streamed & Recorded** 

**Restroom Locations** 

**Light Meal** 

Staff Available to Assist

Program Leadership Available Post-Meeting



**Vision:** A Progressive Sustainable Health System That Promotes Tsi?niyukwalihot^ (Our Ways)

**Mission:** We Provide the Highest Quality Care to Ensure Wellness for OUR Oneida Community

### Values:

Responsive Leadership Communication Trust is the Foundation

Safety Culturally Sensitive Respect





### Administration

Health Board Recommendation Community Meetings Patient Feedback

Sid White, DPT, MPT, MBA Assistant Division Director 920.869.6554 swhite1@oneidanation.org



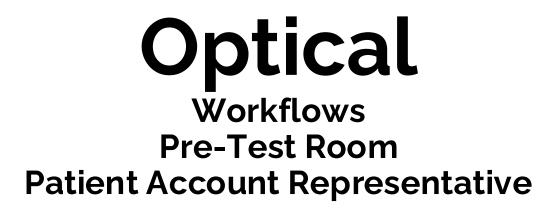


#### **Pharmacy** Curbside Pick-Up Project

Dennis Reckelberg, PharmD Pharmacy Director 920.869.4878 dreckelb@oneidanation.org







Lisa Slaby, OD Optometry Director 920.869.4948 Islaby@oneidanation.org





#### Laboratory Remodel

Carrie Blohowiak, BS, MLS(ASCP) Laboratory Director 920.869.4965 cblohowi@oneidanation.org





# Remodel

Courtney Georgia, BS, RT(R)(M) Radiology/Mammography Supervisor 920.869.4998 cgeorgia@oneidanation.org





### **Dental Clinic**

Scheduling Workflow 'Immediate Opening' Pilot Project

Yvonne White, DDS, RDH Dental Director 920.869.2711 ywhite@oneidanation.org





#### Community Health Home Health Services

Brenda Haen, BSN, RN Community Health Manager 920.869.4897 bhaen@oneidanation.org





#### Medical Provider Recruitment

Karen Lane, DO, FAAP Medical Director 920.869.2711 klane@oneidanation.org





### Introduction

Debra J. Danforth, RN, BSN Division Director 920.869.2711, ext. 4807 ddanfort@oneidanation.org



### Summer Intern/Youth Recognition

**McKenna Metoxen** 

University of Wisconsin - Madison

Isaiah Powless

Juniata College

Kateri Wheelock Marquette University

Shawneen Risler

Lakeland University

Jack Stensloff

**Carroll University** 

Kyah Stitman Southwest High School

Katie Schwarzbauer **University of Wisconsin - Oshkosh** Matt Cincotta University of New England **Diahanna King University of Wisconsin - Stevens Point** Kevin House, Jr. **University of Wisconsin - Green Bay Taliyah Ninham** Southwest High School



### What Are We Asking of the General Tribal Council?

Approval/Consideration of CDC# 09-011 OCHD Integrated Campus Project Financing

- Oneida Comprehensive Health Division Will Pay Over 25-Year Period
- Combination of Insurance Payments & Section 105 (l) Funds
- Funds <u>ALREADY</u> Budgeted & Received Annually
- Formal Action to Accept & Approve the Updated CIP Concept Paper



### **Purpose of Integrated Campus**

Meet Overall Health Needs of Community

**Improve Patient Access to Care** 

**Creating Culture of Empathy** 

**Enhance Population Outcomes** 

**Diversify Services Offered** 



### **Purpose of Integrated Campus**

- Unify Under One Campus Allows Health System to:
- Align Team & Resources
- Provide the Best Possible Care
- Best Experience for OUR Patients & Community
- Continued Provision of State-of-the-Art Care





### Take Full Advantage of Division Talent,

#### Higher Education Fund Graduates & Employee Advancement







#### Dr. Rosa Minoka Hill, Nancy Cornelius RN, Dr. Josiah Powless





#### Audrey Doxtator, Priscilla Manders, Anna John



#### Director, Secretary, Four Community Health Reps, RN, & LPN

#### 1978 Oneida Health Clinic 45 Employees



#### 2000 Oneida Community Health Center Footprint





#### 2002 Oneida Community Health Center Campus 180 Employees 175,000 Patient Visits Per Year





#### 2024 Oneida Community Health Center Campus 378 Employees 375,000 Patient Visits Per Year



### Project Description

**Proposed Building Expansion:** 

- 148,500 Square Feet
- Includes 51,000 Square Feet Second Story "White Box" for Future Growth

**Existing Facility** 

44,000 Square Feet Interior Renovations

**Existing OCHC Facility** 





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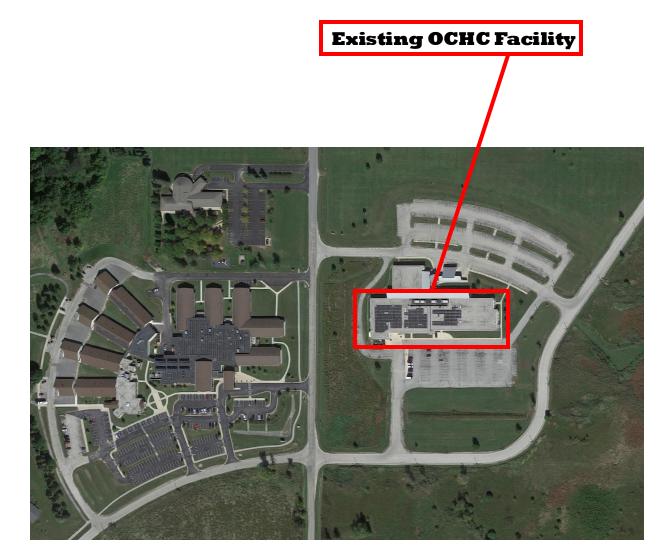


### Proposed Location

Current:

Oneida Community Health Center (OCHC) Campus

525 Airport Drive Oneida, WI 54155





### What is a 'White Box'?

### A Space Reserved for Future Growth That is Tailored to Patient Needs

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### **IHS Compacts/Funding Agreements**

Tribal Nations Assume Funding & Control Over Programs, Services, Functions, and Activities (PSFA)

Why Is This Impactful?

"Traditional Healing"

"Complementary & Alternative Medicine Services"

## **Economic Sustainability**

Plan for Zero Dollar Tribal Contribution

Use Funds Allocated Exclusively for Health Care

**IHS Funding Produces the Greatest Nation Flexibility** 

**Maintains Funds for GTC Mandated Expenses** 



### **Social Sustainability**

**Needs: Current vs Future** 

The Needs are Now

#### **Community Health & Well-Being**

Oneida Nation Membership

#### Meet Growth Trajectory & Projections



## **Environmental Sustainability**

**Renewable Energies – Solar Projects** 

**Green Construction** 

**Energy Efficient** 

**Utilize Existing Structure** 

Nation's Ability to Repurpose Existing Buildings/Space



### Funding

### Goal: Zero Dollars of Tribal Contribution to Project



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# Funding Plan

#### **Secure a Loan for Project**

#### Use IHS 105(l) Annual Lease Funding

#### Make Annual Loan Payments



### What is a <u>Section 105(l)</u> Lease?

Section 105(l) is <u>NOT</u> a Traditional Lease:

**Facility Cost Share Agreement** 

IHS Reimburses Tribal Nation for:

Facility Space Used to Carry Out Programs, Services, Functions, or Activities (PSFAs)



## What is a Section 105(l) Lease?

**Statutory Requirement Under Federal Law** 

Indian Self Determination & Education Assistance Act (ISDEAA)

**Oneida Nation Entitled to Section 105(I) Through** 

• IHS Compact & Funding Agreement under ISDEAA

Nation Receives Section 105(I) Funds Annually

• IHS Lease Agreements



## Section 105(l) to Fund Facilities

Section 105(l) Funds Can Be Used to Make Loan Payments on New/Expanded Healthcare Facility

• Principal & Interest Payments - 25 C.F.R. §. 900.70 (d)

#### Pairing of Section 105(l) & Public/Commercial Financing

- Allows for Construction & Acquisition of New Facilities
- Reduces or Eliminates Need for Tribal Contribution for Project



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# Section 105(l) Funds Project

Section 105(l) Funds: Method Use is Based on Square Footage

Anticipate Increased Funding with Expansion Project Completed

• \$6,910,003 (\$3,318,506 Estimated Increase)

**Estimated Payment** 

• \$4,980,946 Annual (USDA Loan, 3.70% Interest Rate, 25 years)



## **New Market Tax Credits**

Financed Loans Provide Borrowers with Financing at Below Market Interest Rates and Include Non-Traditional Features Unavailable through Conventional Financing

Private Capital into Low-Income Communities by Permitting Individual & Corporate Investors to Receive a Tax Credit Against Their Federal Income Tax in Exchange for Equity Investments into Qualified Community Development Entity



## **New Market Tax Credits**

**Dollar-for-Dollar Tax-Payer Claims to Reduce Income Tax** 

Provide a 39% Federal Tax Credit to Investors Who Invest in Traditionally Underserved Low-Income Communities

Designed to Fill the Gap in Funding Projects and Able to Fund Up to 20-25% of Projects Paired with Capital Campaign



## **New Market Tax Credits**

**Red Lake Band of Chippewa Minnesota** 

Lac Courte Oreilles

**Pawnee Nation of Oklahoma** 



### New Market Tax Credits (NMTC)

How Would NMTC Benefit the Oneida Nation Projects?

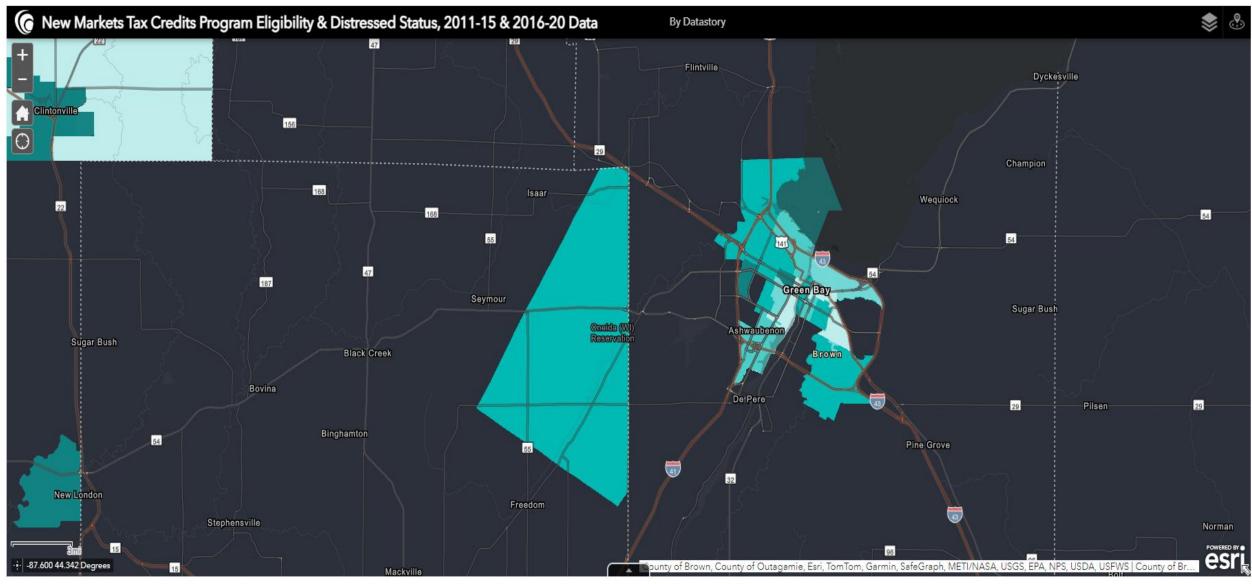
Determine Eligibility of <u>ALL</u> Oneida Nation Proposed Projects

- NMTC Eligible Severely Distressed
- NMTC Eligible Distressed
- Eligible for Other Incentives



NEW: 2016-2020 data now available! Drop a pin or search for an address to see if your project may be eligible for NMTCs under 2011-2015 and/or 2016-2020 census track data.

Use the form below the map to submit your project to our tax credit specialists for additional qualification analysis.



Disclaimer: The data presented in this map are provided as a reference and the validity cannot be guaranteed. The CDFI Fund is the authority of this data figure and for NMTC eligibility.



#### Community Facilities Direct Loan & Grant Program

• Wisconsin

Market: 4.000% for 4<sup>th</sup> Quarter Fiscal Year 2024

• Effective July 1, 2024 – September 30, 2024



### Power of Section 105(l) + Loans + NMTC Red Lake Band of Chippewa, Minnesota Multiple Projects

EXIT



### Power of Section 105(l) + Loans Yukon-Kuskokwim Health Corporation \$165 Million Project

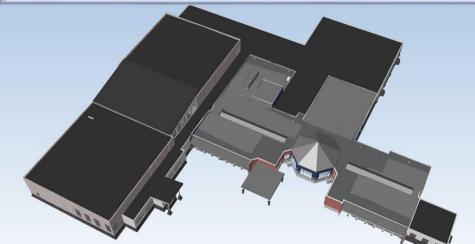


### Power of Section 105(l) + Loans Pit River – Tribal Health Clinic Expansion \$8,415,000 Project





### Power of Section 105(l) + Loans Bad River Health & Wellness Center \$33 Million Project





### Power of Section 105(l) + Loans + NMTC Lac Courte Oreilles Health Center \$44.3 Million Project





## **Project Impact**

This Project Provides the Most Impact for the Largest Number of Oneida Nation Members with the Least Financial Impact on the Nation's Budget.

## 375,000 Patient Visits Per Year



# **Five Principles Nation Building**

#### **Transformational Leadership**

**Strong Governing Systems** 

**Cultural Relevancy** 

Strategic Outlook

Sovereignty



## **Nation Building Themes**

#### Use Relevant Data for Decision-Making

Integrate Oneida Values into our Governing Systems

#### Advance Community Engagement

Create Sustainable Community Economic Development

#### Strengthen Intergovernmental Strategies



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# **Approving the Project**

**Continued Evolution of Nation & Health Shared Legacies** 

**Best Prepares Nation for the Future of Health** 

**Empowers Employees & Patients for the Future** 



## **Our Recommendation**



- Section 105 (L) Lease
- USDA Community Facilities Direct Loan & Grant Program
- OCHD Incremental Savings Plan
- Third-Party (Insurance) Reimbursement
- Research NMTC <u>All</u> Oneida Proposed Projects



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#### **Questions, Request for Information, Comments:**

#### Oneida Comprehensive Health Division - Administration ohc\_admin@oneidanation.org 920.869.2711, ext. 0