

# Oneida Business Committee



**Executive Session**  
**8:30 a.m. Tuesday, April 10, 2018**  
**Executive Conference Room, 2nd floor, Norbert Hill Center**

**Regular Meeting**  
**8:30 a.m. Wednesday, April 11, 2018**  
**BC Conference Room, 2nd floor, Norbert Hill Center**

## Agenda

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To get a copy of the agenda, go to: [oneida-nsn.gov/government/business-committee/agendas-packets/](http://oneida-nsn.gov/government/business-committee/agendas-packets/)

### **I. CALL TO ORDER AND ROLL CALL**

### **II. OPENING**

### **III. ADOPT THE AGENDA**

### **IV. OATHS OF OFFICE**

- A. **Oneida Pow-wow Committee** – Jeremy King
- B. **Anna John Resident Centered Care Community Board** – Candace House
- C. **Oneida Environmental Resource Board** – Megan White
- D. **Oneida Land Commission** – Michael J. Mousseau
- E. **Oneida Personnel Commission** – Donna Richmond
- F. **Oneida Nation Arts Boards** – Susan Danforth
- G. **Oneida Airport Hotel Corporation – Board of Directors** – Kateri Baker
- H. **Bay Bancorporation Inc. – Board of Directors** – Todd VanDen Heuvel

### **V. MINUTES**

- A. **Approve March 28, 2018, regular meeting minutes**  
Sponsor: Lisa Summers, Secretary

### **VI. RESOLUTIONS (No Requested Action)**

**VII. STANDING COMMITTEES****A. Community Development Planning Committee *(No Requested Action)***

Chair: Ernie Stevens III, Councilman

**B. Finance Committee**

Chair: Trish King, Treasurer

1. Approve April 2, 2018, Finance Committee meeting minutes

**C. Legislative Operating Committee**

Chair: David P. Jordan, Councilman

1. Accept March 7, 2018, Legislative Operating Committee meeting minutes

**D. Quality of Life Committee *(No Requested Action)***

Chair: Brandon Stevens, Vice-Chairman

**VIII. APPOINTMENTS****A. Appoint one (1) applicant to Oneida Election Board for remainder of term ending August 31, 2019**

Sponsor: Lisa Summers, Secretary

**IX. TABLED BUSINESS *(No Requested Action)*****X. UNFINISHED BUSINESS *(No Requested Action)*****XI. NEW BUSINESS****A. Approve allocating 431 Hillcrest Drive garage space for use by Yukwatsistaya**

Sponsor: Trish King, Treasurer

**B. Approve Presenting Partner level sponsorship of \$10,000 for 2018 Native American Tourism of Wisconsin Conference**

Sponsor: Kirby Metoxen, Councilman

**XII. TRAVEL****A. TRAVEL REPORTS**

1. Approve travel report – Secretary Lisa Summers and Treasurer Trish King – 11<sup>th</sup> Annual Tribal Casino & Hotel Development Conference – Temecula, CA – March 25-28, 2018

**B. TRAVEL REQUESTS**

1. **Approve travel request – Secretary Lisa Summers – 2018 Partners in Action – Milwaukee, WI – July 17-19, 2018**
2. **Approve travel request – Treasurer Trish King – Tribal Tax Advisory Committee – Washington DC – May 6-8, 2018**
3. **Approve travel request – Vice-Chairman Brandon Stevens – Haskell Spring Board of Regents Meeting – Lawrence, KS – May 15-18, 2018**
4. **Enter e-poll results into the record in accordance with OBC SOP entitled Conducting Electronic Voting:**  
Sponsor: Lisa Summers, Secretary
  - a) **Approved travel request – Councilman David P. Jordan – 36th NAFOA Annual Conference – New Orleans, LA – April 22-25, 2018**

**XIII. OPERATIONAL REPORTS (No Requested Action)****XIV. GENERAL TRIBAL COUNCIL (To obtain a copy of Members Only materials, visit the BC Support Office, 2nd floor, Norbert Hill Center and present Tribal I.D. card or go to <https://goo.gl/uLp2jE>)****A. Petitioner Yvonne Metivier – Treatment Clinic**

*EXCERPT FROM FEBRUARY 28, 2018: Motion by Jennifer Webster to acknowledge receipt of petition; to send the verified petition to the Law, Finance, Legislative Reference, and Direct Report Offices' for legal, financial, legislative, and administrative analyses; to direct the Law, Finance, and Legislative Reference Office to submit their analyses to the Secretary within 60 days with a progress report to be submitted within 45 days; to direct the Direct Report Offices to submit administrative analyses to Secretary within 30 days, seconded by Brandon Stevens. Motion carried unanimously.*

1. **Accept legislative analysis 45-day status update**  
Sponsor: David P. Jordan, Councilman
2. **Accept legal analysis 45-day status update**  
Sponsor: Jo Anne House, Chief Counsel
3. **Accept financial analysis 45- day update**  
Sponsor: Larry Barton, Chief Financial Officer

**B. Approve four (4) actions re Petitioner Yvonne Metivier – FY 2019 Wage Increase**  
Sponsor: Lisa Summers, Secretary**C. Approve May 12, 2018, reconvened GTC meeting notice and addendum**  
Sponsor: Lisa Summers, Secretary

**XV. EXECUTIVE SESSION** *(Scheduled times are subject to change)***A. REPORTS**

1. **Accept Chief Counsel report** – Jo Anne House, Chief Counsel
2. **Accept special Intergovernmental Affairs and Communications report** – Nathan King, Director/ Intergovernmental Affairs and Communications *(2:00 p.m.)*

**B. STANDING ITEMS**

1. **LAND CLAIMS STRATEGY** *(No Requested Action)*
2. **ONEIDA GOLF ENTERPRISE CORPORATION – LADIES PROFESSIONAL GOLF ASSOCIATION**
  - a) **Accept Oneida Golf Enterprise Corporation April 2018 report** *(Not Submitted)*
3. **LAND MORTGAGE FUNDS**
  - a) **Accept update to Chief Financial Officer recommendation**

*EXCERPT FROM MARCH 28, 2018: (1) Motion by Ernie Stevens III to accept the Chief Financial Officer report regarding “Land Mortgage” funds, seconded by Jennifer Webster. Motion carried unanimously. (2) Amendment to the main motion by Brandon Stevens that an update on the Chief Financial Officers recommendation be provided at the April 11, 2018 regular Business Committee Meeting, seconded by David P. Jordan. Motion carried unanimously. (3) Motion by Brandon Stevens to make “Land Mortgage funds authorities” a Standing Item in executive session until final decision is made, seconded by David P. Jordan. Motion carried unanimously.*

*EXCERPT FROM MARCH 14, 2018: (1) Motion by David P. Jordan to defer complaint # 2018-DR09-01 to the March 14<sup>1</sup>, 2018, Oneida Business Committee meeting, seconded by Ernie Stevens III. Motion carried unanimously. (2) Motion by Jennifer Webster to direct Finance to come back to the March 28, 2018, Oneida Business Committee meeting with a report on the “Land Mortgage” funds to include the current authorities and a recommended remedy, seconded by Kirby Metoxen. Motion carried unanimously.*

**C. AUDIT COMMITTEE**

Sponsor: David P. Jordan, Councilman

1. **Accept February 15, 2018, Audit Committee meeting minutes**
2. **Accept final Oneida Police Department performance assurance audit and lift confidentiality requirement**
3. **Accept final Tsunhehkwah performance assurance audit and lift confidentiality requirement**
4. **Accept Four Card Poker rules of play audit and lift confidentiality requirement**
5. **Accept final Gaming Custodial performance assurance audit and lift confidentiality requirement**

<sup>1</sup> Motion, as stated, included the date of “March 14, 2018”; this date was amended to “March 28, 2018” by subsequent motion.



**6. Accept final Custodial performance assurance audit and lift confidentiality requirement****D. TABLED BUSINESS** *(No Requested Action)***E. UNFINISHED BUSINESS****1. Review Chairman's recommendation regarding concern # 2018-CC-01 and determine next steps**

Sponsor: Tehassi Hill, Chairman

*EXCERPT FROM MARCH 28, 2018: (1) Motion by Brandon Stevens to accept concern # 2018-CC-01 in accordance with 105-6.5 of the Comprehensive Policy Governing Boards, Committees, and Commissions, seconded by David P. Jordan. Motion carried unanimously. (2) Motion by Brandon Stevens to defer concern # 2018-CC-01 to the Chairman's Office and for the Chairman to bring back a recommendation to the April 11, 2018, regular Business Committee meeting, seconded by David P. Jordan. Motion carried unanimously.*

**F. NEW BUSINESS****1. Approve USDOT Partnership Agreement – file # 2018-0267**

Sponsor: David P. Jordan, Councilman

**2. Approve limited waiver of sovereign immunity – LexisNexis Time Matters annual maintenance agreement – file # 2018-0323**

Sponsor: Jo Anne House, Chief Counsel

**3. Review application(s) for one (1) vacancy – Oneida Election Board – remainder of term ending August 31, 2019**

Sponsor: Lisa Summers, Secretary

**XVI. ADJOURN**

Posted on the Oneida Nation's official website, [www.oneida-nsn.gov](http://www.oneida-nsn.gov), at 12:30 p.m., Friday, April 6, 2018, pursuant to the Open Records and Open Meetings law (§ 107.14.)

The meeting packet of the open session materials for this meeting is available by going to the Oneida Nation's official website at: <https://oneida-nsn.gov/government/business-committee/agendas-packets/>

For information about this meeting, please call the Business Committee Support Office at (920) 869-4364 or (800) 236-2214.

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Jeremy King for the Oneida Pow-Wow Committee

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were four (4) applicants for one (1) vacancies on the Oneida Pow-Wow Committee.

On March 28, 2018 the Oneida Business Committee appointed Jeremy King to the Oneida Pow-Wow Committee.

1) Save a copy of this form for your records.

2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Candace House for the Anna John Resident Centered Care Community Board.

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were two (2) applicants for two (2) vacancies on the Anna John Resident Centered Care Community Board.

On March 28, 2018 the Oneida Business Committee appointed Candace House to the Anna John Resident Centered Care Community Board.

- 1) Save a copy of this form for your records.
- 2) Print this form as a \*.pdf OR print and scan this form in as \*.pdf.
- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

2. General Information:

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Megan White for the Environmental Resource Board.

3. Supporting Materials

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

4. Budget Information

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

5. Submission

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were one (1) applicant for one (1) vacancies on the Environmental Resource Board.

On March 28, 2018 the Oneida Business Committee appointed Megan White to the Environmental Resource Board.

1) Save a copy of this form for your records.

2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Michael Joel Mousseau for the Oneida Land Commission.

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.



## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were two (2) applicant for one (1) vacancies on the Oneida Land Commission.

On March 28, 2018 the Oneida Business Committee appointed Michael Joel Mousseau for the Oneida Land Commission.

1) Save a copy of this form for your records.

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3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Donna Richmond for the Oneida Personnel Commission.

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were two (2) applicant for one (1) vacancies on the Oneida Personnel Commission.

On March 28, 2018 the Oneida Business Committee appointed Donna Richmond for the Oneida Personnel Commission.

1) Save a copy of this form for your records.

2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Susan Danforth for the Oneida Nation Arts Board.

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were one (1) applicant for one (1) vacancies on the Oneida Nation Arts Board.

On March 28, 2018 the Oneida Business Committee appointed Susan Danforth for the Oneida Nation Arts Board.

1) Save a copy of this form for your records.

2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Kateri Baker for the Oneida Airport Hotel Corporation.

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were three (3) applicant for one (1) vacancies on the Oneida Airport Hotel Corporation.

On March 28, 2018 the Oneida Business Committee appointed Kateri Baker for the Oneida Airport Hotel Corporation.

1) Save a copy of this form for your records.

2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

2. General Information:

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Administer the Oath of Office to Todd VanDen Heuvel for the Bay Bancorporation.

3. Supporting Materials

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

4. Budget Information

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

5. Submission

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Lee Cornelius, BCC Recording Clerk  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.



## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There were three (3) applicant for one (1) vacancies on the Bay Bancorporation.

On March 28, 2018 the Oneida Business Committee appointed Todd VanDen Heuvel for the Bay Bancorporation.

1) Save a copy of this form for your records.

2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 04 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Approve March 28 2018, regular meeting minutes

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1. <input type="text" value="3/28/18 regular BC meeting minutes DRAFT"/>	3. <input type="text"/>
2. <input type="text"/>	4. <input type="text"/>

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Submitted by: Lisa Liggins, Info. Mgmt. Spec./BC Support Office  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

**DRAFT****Oneida Business Committee****Executive Session****8:30 a.m. Tuesday, March 27, 2018****Executive Conference Room, 2nd floor, Norbert Hill Center****Regular Meeting****8:30 a.m. Wednesday, March 28, 2018****BC Conference Room, 2nd floor, Norbert Hill Center****Minutes****EXECUTIVE SESSION****Present:** Chairman Tehassi Hill, Vice-Chairman Brandon Stevens, Council members: David P. Jordan, Kirby Metoxen, Jennifer Webster;**Not Present:** Secretary Lisa Summers, Treasurer Trish King, Councilmembers: Daniel Guzman King and Ernie Stevens III;**Arrived at:** ;**Others present:** Jo Anne House, Brooke Doxtator;**REGULAR MEETING****Present:** Chairman Tehassi Hill, Vice-Chairman Brandon Stevens, Council members: David P. Jordan, Kirby Metoxen, Ernie Stevens III, Jennifer Webster;**Not Present:** Secretary Lisa Summers, Treasurer Trish King, Councilman Daniel Guzman King;**Arrived at:** ;**Others present:** Jo Anne House, Brooke Doxtator, Nancy Barton, Cathy L. Metoxen, Michael Debraska, Bonnie Pigman, George Skenandore, Troy Parr, Cathy Bachuber, Clorissa Santiago, Larry Barton, Rhiannon Metoxen, Chris Cornelius, Kathryn LaRoque (via Skype), Michele Doxtator, Ed Delgado, Lauren Hartman, Kristin Hill, Trina Schuyler;**I. CALL TO ORDER AND ROLL CALL** by Chairman Tehassi Hill at 8:30 a.m.

For the record: Secretary Lisa Summers and Treasurer Trish King are out on approved travel. Councilman Daniel Guzman King is out on funeral leave.

**II. OPENING** by Chairman Tehassi Hill**III. ADOPT THE AGENDA (00:02:58)**

Motion by Jennifer Webster to adopt the agenda with the six (6) noted additions [1) VI.E. Adopt resolution regarding Third Amendment and the Amended and Restated Revolving Credit Note of the Oneida Nation, 2) VI. F. Adopt resolution entitled FY 2018 ANA Social and Economic Development Strategies (SEDS), 3) VIII. I. Appoint one (1) applicant to Bay Bancorporation Inc – Board of Directors, 4) XV.F.12. Review application(s) for one (1) vacancy – Bay Bancorporation Inc., 5) XV.F.13. Review concern # 2018-CC-01 and determine next steps, 6) XV.F.14. Accept materials regarding Bank of America N.A. credit agreement - file # 2012-0027 for the record], seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**DRAFT****IV. OATHS OF OFFICE** administered by Vice-Chairman Brandon Stevens (00:04:26)**A. Southeastern Oneida Tribal Services Advisory Board** – Kathryn LaRoque**V. MINUTES****A. Approve March 1, 2018, quarterly reports meeting minutes (00:06:41)**

Sponsor: Lisa Summers, Secretary

Motion by Jennifer Webster to approve the March 1, 2018, quarterly reports meeting minutes, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**B. Approve March 14, 2018, regular meeting minutes (00:07:00)**

Sponsor: Lisa Summers, Secretary

Motion by David P. Jordan to approve the March 14, 2018, regular meeting minutes, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**VI. RESOLUTIONS****A. Adopt resolution entitled Rescinding Resolution # BC-7-5-06-C (00:10:58)**

Sponsor: Pat Pelky, Division Director/Environmental, Health, Safety, &amp; Land

Motion by Jennifer Webster to adopt resolution 03-28-18-A Rescinding Resolution # BC-7-5-06-C, seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**B. Adopt eighteen (18) fee-to-trust application resolutions**

Sponsor: Pat Pelky, Division Director/Environmental, Health, Safety, &amp; Land

**1. Adopt resolution entitled Fee To Trust application for property located at 2706 Hazelwood Lane (00:12:10)**

Motion by Brandon Stevens to adopt resolution 03-28-18-B Fee To Trust application for property located at 2706 Hazelwood Lane, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

# DRAFT

## 2. Adopt resolution entitled Fee To Trust application for property located at 2795 Hazelwood Lane (00:12:42)

Motion by Jennifer Webster to adopt resolution 03-28-18-C Fee To Trust application for property located at 2795 Hazelwood Lane, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

## 3. Adopt resolution entitled Fee To Trust application for property located at 1350 Mirage Drive (00:13:00)

Motion by Ernie Stevens III to adopt resolution 03-28-18-D Fee To Trust application for property located at 1350 Mirage Drive, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

## 4. Adopt resolution entitled Fee To Trust application for property located at N5894 Lambie Road (00:13:18)

Motion by Kirby Metoxen to adopt resolution 03-28-18-E Fee To Trust application for property located at N5894 Lambie Road, seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

## 5. Adopt resolution entitled Fee To Trust application for property located at N6544 Seminary Road (00:13:40)

Motion by Jennifer Webster to adopt resolution 03-28-18-F Fee To Trust application for property located at N6544 Seminary Road, seconded by Ernie Stevens III. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

## 6. Adopt resolution entitled Fee To Trust application for property located at 2201 Shamrock Lane (00:14:02)

Motion by Jennifer Webster to adopt resolution 03-28-18-G Fee To Trust application for property located at 2201 Shamrock Lane, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

## 7. Adopt resolution entitled Fee To Trust application for property located at 602 Florist Drive (00:14:23)

Motion by Ernie Stevens III to adopt resolution 03-28-18-H Fee To Trust application for property located at 602 Florist Drive, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**DRAFT****8. Adopt resolution entitled Fee To Trust application for property located at N6433 County Road E (00:15:02)**

Motion by Jennifer Webster to adopt resolution 03-28-18-I Fee To Trust application for property located at N6433 County Road E, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**9. Adopt resolution entitled Fee To Trust application for property located at 2680 Oakwood Drive (00:15:23)**

Motion by Jennifer Webster to adopt resolution 03-28-18-J Fee To Trust application for property located at 2680 Oakwood Drive, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**10. Adopt resolution entitled Fee To Trust application for property located at N5899 Moore Road (00:15:45)**

Motion by Brandon Stevens to adopt resolution 03-28-18-K Fee To Trust application for property located at N5899 Moore Road, seconded by Ernie Stevens III. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**11. Adopt resolution entitled Fee To Trust application for property located at 2105 Ninth Street (00:16:07)**

Motion by Jennifer Webster to adopt resolution 03-28-18-L Fee To Trust application for property located at 2105 Ninth Street, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**12. Adopt resolution entitled Fee To Trust application for property located at 3053 Ferndale Drive (00:16:27)**

Motion by Kirby Metoxen to adopt resolution 03-28-18-M Fee To Trust application for property located at 3053 Ferndale Drive, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**13. Adopt resolution entitled Fee To Trust application for property located at N5875 Moore Road (00:16:48)**

Motion by Jennifer Webster to adopt resolution 03-28-18-N Fee To Trust application for property located at N5875 Moore Road, seconded by Ernie Stevens III. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**DRAFT****14. Adopt resolution entitled Fee To Trust application for property located at N6159 Lambie Road (00:17:11)**

Motion by Kirby Metoxen to adopt resolution 03-28-18-O Fee To Trust application for property located at N6159 Lambie Road, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**15. Adopt resolution entitled Fee To Trust application for property located at 2713 Klee Street (00:17:36)**

Motion by Jennifer Webster to adopt resolution 03-28-18-P Fee To Trust application for property located at 2713 Klee Street, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**16. Adopt resolution entitled Fee To Trust application for property located at 2070 Oakwood Drive (00:17:55)**

Motion by Jennifer Webster to adopt resolution 03-28-18-Q Fee To Trust application for property located at 2070 Oakwood Drive, seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**17. Adopt resolution entitled Fee To Trust application for property located at W327 Fish Creek Road (00:18:17)**

Motion by Kirby Metoxen to adopt resolution 03-28-18-R Fee To Trust application for property located at W327 Fish Creek Road, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**18. Adopt resolution entitled Fee To Trust application for property located at 3045 Ferndale Drive (00:18:37)**

Motion by Jennifer Webster to adopt resolution 03-28-18-S Fee To Trust application for property located at 3045 Ferndale Drive, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers



**DRAFT****C. Adopt resolution entitled Supporting Great Lakes Inter-Tribal Council's Application for Tribal Public Health Capacity Building and Quality Improvement Umbrella Cooperative Agreement CDC-RFA-OT18-1803 and approve the related correspondence (00:34:25)**

Sponsor: Tehassi Hill, Chairman

Motion by Brandon Stevens to adopt resolution 03-28-18-T Supporting Great Lakes Inter-Tribal Council's Application for Tribal Public Health Capacity Building and Quality Improvement Umbrella Cooperative Agreement CDC-RFA-OT18-1803, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**D. Adopt resolution entitled Reprogramming Duck Creek Litigation Self-Governance Carryover Funds to Litigation in the Oneida Nation v. Village of Hobart, Wisconsin (Big Apple Fest) Case (00:39:40)**

Sponsor: Nathan King, Director/ Intergovernmental Affairs and Communications

Motion by Jennifer Webster to adopt resolution 03-28-18-U Reprogramming Duck Creek Litigation Self-Governance Carryover Funds to Litigation in the Oneida Nation v. Village of Hobart, Wisconsin (Big Apple Fest) Case, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**E. Adopt resolution regarding Third Amendment and the Amended and Restated Revolving Credit Note of the Oneida Nation (00:19:08)**

Sponsor: Larry Barton, Chief Financial Officer

Motion by Jennifer Webster to adopt resolution 03-28-18-V Adoption of Third Amendment and the Amended and Restated Revolving Credit Note of the Oneida Nation, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**F. Adopt resolution entitled FY 2018 ANA Social and Economic Development Strategies (SEDS) (00:19:20)**

Sponsor: George Skenandore, Division Director/Governmental Services

Motion by Jennifer Webster to adopt resolution 03-28-18-W FY 2018 ANA Social and Economic Development Strategies (SEDS), seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers



**DRAFT****VII. STANDING COMMITTEES****A. Community Development Planning Committee**

Chair: Ernie Stevens III, Councilman

**1. Approve February 8, 2018, Community Development Planning Committee meeting minutes (00:40:15)**

Motion by Brandon Stevens to approve the February 8, 2018, Community Development Planning Committee meeting minutes, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

*Councilman Ernie Stevens III departs at 9:28 a.m.*

*Councilman Ernie Stevens III returns at 9:30 a.m.*

**B. Finance Committee**

Chair: Trish King, Treasurer

**1. Approve March 19, 2018, Finance Committee meeting minutes (00:44:35)**

Motion by David P. Jordan to approve the March 19, 2018, Finance Committee meeting minutes, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**C. Legislative Operating Committee**

Chair: David P. Jordan, Councilman

*Chairman Tehassi Hill departs at 9:43 a.m.*

*Chairman Tehassi Hill returns at 9:49 a.m.*

**1. Accept Children's Code Implementation quarterly update (00:54:37)**

Motion by Jennifer Webster to accept the Children's Code Implementation quarterly update, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**D. Quality of Life Committee**

Chair: Brandon Stevens, Vice-Chairman

**1. Approve February 15, 2018, Quality of Life Committee meeting minutes (01:03:35)**

Motion by Brandon Stevens to approve the February 15, 2018, Quality of Life Committee meeting minutes, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

*Councilwoman Jennifer Webster departs at 9:57 a.m.*

*Councilwoman Jennifer returns at 10:00 a.m.*

**DRAFT****VIII. APPOINTMENTS****A. Appoint one (1) applicant to Oneida Police Commission for remainder of term ending July 31, 2021 (01:08:58)**

Sponsor: Tehassi Hill, Chairman

Motion by Brandon Stevens to re-notice one (1) vacancy on the Oneida Police Commission for remainder of term ending July 31, 2021, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**B. Appoint one (1) applicant to Oneida Pow-wow Committee (01:11:44)**

Sponsor: Tehassi Hill, Chairman

Motion by Jennifer Webster to accept the Chairman's selection and appoint Jeremy King to the Oneida Pow-wow Committee, seconded by Ernie Stevens III. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**C. Appoint one (1) applicant to Anna John Resident Centered Care Community Board and approve request to re-post one (1) vacancy (01:12:15)**

Sponsor: Tehassi Hill, Chairman

Motion by David P. Jordan to appoint Candace House to the Anna John Resident Centered Care Community Board; and to re-post one (1) vacancy, seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**D. Appoint one (1) applicant to Oneida Environmental Resource Board (01:13:56)**

Sponsor: Tehassi Hill, Chairman

Motion by Jennifer Webster to accept the Chairman's selection and appoint Megan White to the Oneida Environmental Resource Board, seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**E. Appoint one (1) applicant to Oneida Land Commission for remainder of term ending August 31, 2018 (01:15:25)**

Sponsor: Tehassi Hill, Chairman

Motion by Brandon Stevens to accept the Chairman's selection and appoint Michael Mousseau to the Oneida Land Commission for the remainder of the term ending August 31, 2018, seconded by Ernie Stevens III. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**DRAFT****F. Appoint one (1) applicant to Oneida Personnel Commission (01:16:05)**

Sponsor: Tehassi Hill, Chairman

Motion by Jennifer Webster to accept the Chairman's selection and appoint Donna Richmond to the Oneida Personnel Commission, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**G. Appoint one (1) applicant to Oneida Nation Arts Board (01:16:34)**

Sponsor: Tehassi Hill, Chairman

Motion by Kirby Metoxen to accept the Chairman's selection and appoint Susan Danforth to the Oneida Nation Arts Board, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**H. Appoint one (1) applicant to Oneida Airport Hotel Corporation – Board of Directors (01:17:06)**

Sponsor: Lisa Summers, Secretary

Motion by Jennifer Webster to defer to the next Business Committee Meeting. Motion fails for lack of support.

Motion by David P. Jordan to go into executive session at 10:10 a.m., seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by David P. Jordan to come out of Executive Session at 10:24 a.m., seconded by Kirby Metoxen

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Ernie Stevens III to appoint Kateri Baker to the Oneida Airport Hotel Corporation – Board of Directors for a term ending a remainder of a term ending January 31, 2020, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**I. Appoint one (1) applicant to Bay Bancorporation Inc. – Board of Directors**

Sponsor: David P. Jordan, Councilman

*No action taken on this item; motion to appoint made under item XV.F.12.*

**IX. TABLED BUSINESS (No Requested Action)****X. UNFINISHED BUSINESS (No Requested Action)**

**DRAFT****XI. NEW BUSINESS****A. Approve Economic Diversification and Community Development fund use – Retail Enterprise market study – \$22,500 (01:17:56)**

Sponsor: Troy Parr, Division Director/Community and Economic Development

Motion by Jennifer Webster to approve Economic Diversification and Community Development fund use – Retail Enterprise market study – \$22,500, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**B. Approve limited waiver of sovereign immunity – Wisconsin Online Record Check System term and conditions – file # 2018-0253 (01:21:46)**

Sponsor: George Skenandore, Division Director/Governmental Services

Motion by Jennifer Webster to approve limited waiver of sovereign immunity – Wisconsin Online Record Check System term and conditions – file # 2018-0253, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**C. Accept notice regarding requested amendments to Internal Audit law regarding recognition of Judiciary independence and support request for Legislative Operating Committee to make appropriate amendments to Internal Audit law (01:24:30)**

Sponsor: Brandon Stevens, Vice-Chairman

Motion by Brandon Stevens to accept notice regarding requested amendments to Internal Audit law regarding recognition of Judiciary independence and support request for Legislative Operating Committee to make appropriate amendments to Internal Audit law, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**XII. TRAVEL****A. TRAVEL REPORTS****1. Approve travel report – Secretary Lisa Summers and Councilman Kirby Metoxen – 2018 NCAI-Executive Council Winter Session – Washington DC – February 11-15, 2018 (01:28:54)**

Motion by Jennifer Webster to approve the travel report from Secretary Lisa Summers and Councilman Kirby Metoxen regarding travel to the 2018 NCAI-Executive Council Winter Session – Washington DC – February 11-15, 2018, seconded by Ernie Stevens III. Motion carried with one abstention:

Ayes: David P. Jordan, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Abstained: Kirby Metoxen

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**DRAFT****B. TRAVEL REQUESTS****1. Approve travel request – Councilman Kirby Metoxen – US SIF 8<sup>th</sup> Annual Conference – Washington DC – May 20-June 2, 2018 (01:29:28)**

Motion by Jennifer Webster to approve the travel request for Councilman Kirby Metoxen to attend the US SIF 8th Annual Conference – Washington DC – May 30-June 2, 2018, seconded by David P. Jordan.

Motion carried with one abstention:

Ayes: David P. Jordan, Brandon Stevens, Ernie Stevens III, Jennifer Webster  
 Abstained: Kirby Metoxen  
 Not Present: Daniel Guzman King, Trish King, Lisa Summers

**2. Approve travel request – Councilman Ernie Stevens III – Heating the Midwest 2018 Conference & Expo – Carlton, MN – April 20-May 3, 2018 (01:32:20)**

Motion by Kirby Metoxen to approve the travel request for Councilman Ernie Stevens III to attend the Heating the Midwest 2018 Conference & Expo – Carlton, MN – April 30-May 3, 2018, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster  
 Not Present: Daniel Guzman King, Trish King, Lisa Summers

**3. Approve travel request – Councilman Daniel Guzman King – U.S.E.P.A. Region 5 Tribal Operations Committee Meeting – New Buffalo, MI – April 24-26, 2018 (01:32:45)**

Motion by Ernie Stevens III to approve the travel request for Councilman Daniel Guzman King to attend the U.S.E.P.A. Region 5 Tribal Operations Committee Meeting – New Buffalo, MI – April 24-26, 2018, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster  
 Not Present: Daniel Guzman King, Trish King, Lisa Summers

**4. Approve travel request in accordance with Oneida Travel and Expense Policy – Six (6) Oneida Nation Child Support Agency staff members – National Tribal Child Support Association Conference – Prior Lake, MN – June 10-14, 2018 (01:33:18)**

Sponsor: George Skenandore, Division Director/Governmental Services

Motion by Jennifer Webster to approve the travel request in accordance with Oneida Travel and Expense Policy for six (6) Oneida Nation Child Support Agency staff members to attend the National Tribal Child Support Association Conference – Prior Lake, MN – June 10-14, 2018, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster  
 Not Present: Daniel Guzman King, Trish King, Lisa Summers

**5. Retro-approve travel request – Councilmen Daniel Guzman King and Ernie Stevens III – Tribal Caucus and Inter-tribal Criminal Justice Council meetings – Baraboo, WI – March 21-22, 2018 (01:33:45)**

Motion by David P. Jordan to retro-approve the travel request for Councilmen Daniel Guzman King and Ernie Stevens III to attend the Tribal Caucus and Inter-tribal Criminal Justice Council meetings – Baraboo, WI – March 21-22, 2018, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster  
 Not Present: Daniel Guzman King, Trish King, Lisa Summers

**DRAFT****6. Enter e-poll results into the record in accordance with OBC SOP entitled Conducting Electronic Voting:**

Sponsor: Lisa Summers, Secretary

**a) Failed travel request – Councilmen Daniel Guzman King and Ernie Stevens III – Tribal Caucus and Inter-tribal Criminal Justice Council meetings – Baraboo, WI – March 21-22, 2018 (01:34:40)**

Motion by Jennifer Webster to enter the e-poll results into the record regarding the failed travel request for Councilmen Daniel Guzman King and Ernie Stevens III to attend the Tribal Caucus and Inter-tribal Criminal Justice Council meetings – Baraboo, WI – March 21-22, 2018, seconded by Kirby Metoxen.

Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**XIII. OPERATIONAL REPORTS (No Requested Action)****XIV. GENERAL TRIBAL COUNCIL****A. Schedule reconvened March 19, 2018, special GTC meeting for May 12, 2018 at 10:00 a.m. (01:37:55)**

Sponsor: Lisa Summers, Secretary

Motion by Jennifer Webster to schedule the reconvened March 19, 2018, special GTC meeting for May 12, 2018 at 10:00 a.m., seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

*Councilman David P. Jordan departs at 10:53 a.m.*

*Councilman David P. Jordan returns at 10:55 a.m.*

*Councilman Kirby Metoxen departs at 10:56 a.m.*

*Councilman Kirby Metoxen returns at 10:58 p.m.*

**XV. EXECUTIVE SESSION****A. REPORTS****1. Accept Chief Counsel report – Jo Anne House, Chief Counsel (01:48:24)**

Motion by Brandon Stevens to accept the Chief Counsel report dated March 27, 2018, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Brandon Stevens to approve focus on Option 1 and authorize Option 2 as an alternative as identified in the March 26, 2018, memo from Attorney Collins, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers



**DRAFT**

Motion by Brandon Stevens to direct the Comprehensive Health Division to bring back monthly reports on negotiations, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Brandon Stevens to direct the Comprehensive Health and Governmental Services Divisions to work together to provide appropriate notices and updates to the affected membership, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**2. Accept Intergovernmental Affairs and Communications report – Nathan King, Director/ Intergovernmental Affairs and Communications (01:51:29)**

Motion by Jennifer Webster to accept the Intergovernmental Affairs and Communications report, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Jennifer Webster to approve the Memorandum of Understanding between the Oneida Nation and State of Wisconsin, Department of Public Instruction, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Jennifer Webster to approve the travel request for either Chairman Hill or Vice-Chairman Brandon Stevens to provide testimony in Washington DC during the second week of May 2018, seconded by David P. Jordan. Motion carried with one abstention:

Ayes: David P. Jordan, Kirby Metoxen, Ernie Stevens III, Jennifer Webster

Abstained: Brandon Stevens,

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**3. Accept Gaming General Manager report – Louise Cornelius, General Manager/Gaming (01:52:32)**

Motion by Kirby Metoxen to accept the Gaming General Manager report, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**B. STANDING ITEMS**

1. **LAND CLAIMS STRATEGY** *(No Requested Action)*
2. **ONEIDA GOLF ENTERPRISE CORPORATION – LADIES PROFESSIONAL GOLF ASSOCIATION**

**DRAFT****a) Accept Thornberry Creek LPGA Classic March 2018 report (01:52:48)**

Motion by Brandon Stevens to accept the Thornberry Creek LPGA Classic March 2018 report, seconded by Kirby Metoxen. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster  
Not Present: Daniel Guzman King, Trish King, Lisa Summers

**C. AUDIT COMMITTEE (No Requested Action)****D. TABLED BUSINESS (No Requested Action)****E. UNFINISHED BUSINESS****1. Review complaint # 2018-DR09-01 (01:53:04)**

Sponsor: Lisa Summers, Secretary

Motion by David P. Jordan to assign to Chairman Tehassi Hill, Treasurer Trish King, and Councilman Kirby Metoxen to investigate complaint # 2018-DR09-01, seconded by Jennifer Webster. Motion carried with one abstention:

Ayes: David P. Jordan, Brandon Stevens, Ernie Stevens III, Jennifer Webster  
Abstained: Kirby Metoxen  
Not Present: Daniel Guzman King, Trish King, Lisa Summers

**a) Accept Chief Financial Officer report regarding "Land Mortgage" funds (01:53:18)**

*EXCERPT FROM MARCH 14, 2018: (1) Motion by David P. Jordan to defer complaint # 2018-DR09-01 to the March 14<sup>1</sup>, 2018, Oneida Business Committee meeting, seconded by Ernie Stevens III. Motion carried unanimously. (2) Motion by Jennifer Webster to direct Finance to come back to the March 28, 2018, Oneida Business Committee meeting with a report on the "Land Mortgage" funds to include the current authorities and a recommended remedy, seconded by Kirby Metoxen. Motion carried unanimously.*

Motion by Ernie Stevens III to accept the Chief Financial Officer report regarding "Land Mortgage" funds, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster  
Not Present: Daniel Guzman King, Trish King, Lisa Summers

Amendment to the main motion by Brandon Stevens that an update on the Chief Financial Officers recommendation be provided at the April 11, 2018 regular Business Committee Meeting, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster  
Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Brandon Stevens to make "Land Mortgage funds authorities" a Standing Item in executive session until final decision is made, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster  
Not Present: Daniel Guzman King, Trish King, Lisa Summers

<sup>1</sup> Motion, as stated, included the date of "March 14, 2018"; this date was amended to "March 28, 2018" by subsequent motion.



**DRAFT****F. NEW BUSINESS****1. Accept Opioid Litigation presentation as information (01:53:47)**

Sponsor: Tehassi Hill

Motion by Brandon Stevens to accept the Opioid Litigation presentation as information and direct the law office to review the materials and bring back a recommendation on the next steps, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**2. Review application(s) for vacant term ending July 31, 2021 – Oneida Police Commission**

Sponsor: Tehassi Hill, Chairman

*No action taken on this item.*

**3. Review application(s) for one (1) vacancy – Oneida Pow Wow Committee**

Sponsor: Tehassi Hill, Chairman

*No action taken on this item.*

**4. Review application(s) for two (2) vacancies – Anna John Resident Centered Care Community Board**

Sponsor: Tehassi Hill, Chairman

*No action taken on this item.*

**5. Review application(s) for one (1) vacancy – Oneida Environmental Resource Board**

Sponsor: Tehassi Hill, Chairman

*No action taken on this item.*

**6. Review application(s) for vacant term ending August 31, 2018 – Oneida Land Commission**

Sponsor: Tehassi Hill, Chairman

*No action taken on this item.*

**7. Review application(s) for one (1) vacancy – Oneida Personnel Commission**

Sponsor: Tehassi Hill, Chairman

*No action taken on this item.*

**8. Review application(s) for one (1) vacancy – Oneida Nation Arts Board**

Sponsor: Tehassi Hill, Chairman

*No action taken on this item.*

**9. Review application(s) for one (1) vacancy – Oneida Airport Hotel Corporation – remainder of term ending January 31, 2020**

Sponsor: Lisa Summers, Secretary

*No action taken on this item.*

**DRAFT****10. Approve four (4) actions regarding 2020 North American Indigenous Games (01:54:03)**

Sponsor: Brandon Stevens, Vice-Chairman

Motion by Jennifer Webster to support the four (4) requests listed in the memorandum dated February 12, 2018, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Jennifer Webster to appoint Vice-Chairman Brandon Stevens as the Oneida Tribal Representative, seconded by Kirby Metoxen. Motion carried with one abstention:

Ayes: David P. Jordan, Kirby Metoxen, Ernie Stevens III, Jennifer Webster

Abstained: Brandon Stevens

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**11. Assign Councilman Kirby Metoxen to the OBC Sub-committee to investigate complaint # 2018-DR04-01 remove Councilman David P. Jordan from the Sub-committee (01:54:17)**

Sponsor: David P. Jordan, Councilman

Motion by Jennifer Webster to assign Councilman Kirby Metoxen to the OBC Sub-committee to investigate complaint # 2018-DR04-01 and to remove Councilman David P. Jordan from the Sub-committee, seconded by David P. Jordan. Motion carried with one abstention:

Ayes: David P. Jordan, Brandon Stevens, Ernie Stevens III, Jennifer Webster

Abstained: Kirby Metoxen

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**12. Review application(s) for one (1) vacancy – Bay Bancorporation Inc. (01:54:32)**

Sponsor: David P. Jordan, Councilman

Motion by Kirby Metoxen to appoint Todd Van Den Heuvel to the Bay Bancorporation Board of Directors, seconded by Jennifer Webster. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**13. Review concern # 2018-CC-01 and determine next steps (01:54:46)**

Sponsor: Tehassi Hill, Chairman

Motion by Brandon Stevens to accept concern # 2018-CC-01 in accordance with 105-6.5 of the Comprehensive Policy Governing Boards, Committees, and Commissions, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

Motion by Brandon Stevens to defer concern # 2018-CC-01 to the Chairman's Office and for the Chairman to bring back a recommendation to the April 11, 2018, regular Business Committee meeting, seconded by David P. Jordan. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**DRAFT****14. Accept materials regarding Bank of America N.A. credit agreement - file # 2012-0027 for the record (01:54:56)**

Sponsor: Larry Barton, Chief Financial Officer

Motion by David P. Jordan to accept materials regarding Bank of America N.A. credit agreement - file # 2012-0027 for the record, seconded by Brandon Stevens. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

**XVI. ADJOURN (01:55:00)**

Motion by David P. Jordan to adjourn at 11:15 a.m., seconded by Ernie Stevens III. Motion carried unanimously:

Ayes: David P. Jordan, Kirby Metoxen, Brandon Stevens, Ernie Stevens III,  
Jennifer Webster

Not Present: Daniel Guzman King, Trish King, Lisa Summers

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

[Empty text box]

Agenda Header: Standing Committees

Accept as Information only

Action - please describe:

BC approval of Finance Committee Meeting Minutes of April 2, 2018

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1. FC E-Poll approving 4/2/18 Minutes

3. [Empty text box]

2. FC Mtg Minutes of 4/2/18

4. [Empty text box]

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison: Trish King, Tribal Treasurer

Primary Requestor: Denise Vigue, Executive Assistant to the CFO /Finance Administration  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

Oneida Business Committee approval is required to approve all Finance Committee meeting actions as the FC is a standing committee of the OBC.

- 1) Save a copy of this form for your records.
- 2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.
- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

# ONEIDA NATION

P.O. Box 365



Oneida, WI 54115

## ***MEMORANDUM***

**TO:** Finance Committee  
**CC:** Business Committee  
**FR:** Denise Vigue, Executive Assistant  
**DT:** April 3, 2018  
**RE:** E-Poll Results of: FC Meeting Minutes of April 2, 2018

An E-Poll vote of the Finance Committee was conducted to approve the April 2, 2018 Finance Committee meeting minutes. The results of the completed E-Poll are as follows:

### **E-POLL RESULTS:**

There was a Majority 5 YES votes from Larry Barton, Patrick Stensloff, Jennifer Webster, Chad Fuss and Daniel Guzman King to approve the April 2, 2018 Finance Committee Meeting Minutes. Shirley Barber did not vote.

The minutes will be placed on the next BC agenda of April 11, 2018 for approval and the next Finance Committee agenda of April 16, 2018 to ratify this E-Poll action.

Yaw^ko

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\* Per the Finance Committee By-Laws Article III-Meetings, 3-4 Quorum. Four (4) members of the Finance Committee shall constitute a quorum & 3-6 Voting. (d) The Finance Committee shall act by a majority of vote of the quorum present at any meeting.

**ONEIDA FINANCE COMMITTEE****FC WORK MEETING**

April 2, 2018 – 9:00 A.M.  
BC Executive Conference Room

**FC REGULAR MEETING**

April 2, 2018 – 10:00 A.M.  
BC Executive Conference Room

**REGULAR MEETING MINUTES****FC Work Meeting:**

Patricia King, Treasurer/FC Chair  
Shirley Barber, FC Elder Member

Larry Barton, CFO/FC Vice-Chair

**Excused:** Daniel Guzman King, BC Council Member; Chad Fuss, AGGM-Finance (Gam. Alt);  
Jennifer Webster, BC Council Member and Patrick Stensloff, Purchasing Director

**Others Present:** Denise Vigue, taking notes

**FC Regular Meeting:**

Patricia King, Treasurer/FC Chair  
Jennifer Webster, BC Council Member  
Patrick Stensloff, Purchasing Director

Larry Barton, CFO/FC Vice-Chair  
Daniel Guzman King, BC Council Member  
Shirley Barber, FC Elder Member

**Excused:** Chad Fuss, AGGM-Finance (Gam. Alt)

**Others Present:** Jeff Carlson, Carrie Blohowiak, Kevin B. House, Terry Cornelius, Carole Liggins, Tim Skenandore, Loucinda Conway and Denise Vigue, taking minutes

- I. **Call to Order:** The Regular Meeting was called to order by the FC Chair at 10:00 A.M.
- II. **Approval of Agenda:** APRIL 2, 2018  
Motion by Jennifer Webster to approve the FC meeting agenda of April 2, 2018 with one ADD ON under Executive Session. Seconded by Larry Barton. Motion carried unanimously.
- III. **Approval of Minutes:** Mar. 19, 2018 (Approved via E-Poll on 3/20/18)  
Motion by Patrick Stensloff to ratify the FC E-Poll action taken on 3/20/18 approving the 3/19/18 Finance Committee Meeting Minutes. Seconded by Jennifer Webster. Motion carried unanimously.
- IV. **Tabled Business:** No Tabled Business
- V. **Capital Expenditures:**
  1. **Appleton Lathing Corporation** Amount: \$237,625.00  
Tim Skenandore, Gaming – Facilities  
  
Tim Skenandore was present to discuss this contract including details of purpose, bidding process and reasons for choosing this vendor.  
  
Motion by Larry Barton to approve the Appleton Lathing Corporation contract in the amount of \$237,625.00. Seconded by Patrick Stensloff. Motion carried unanimously.

**VI. Community Fund:****Reports:****1. CF Update Report for April 2018**

Denise J. Vigue, Finance

Motion by Jennifer Webster to approve the Community Fund Update Report for April 2018. Seconded by Patrick Stensloff. Motion carried unanimously.

**2. CF Update – Balance Adjustment**

Denise J. Vigue, Finance

Motion by Jennifer Webster to accept the Community Fund balance adjustment update. Seconded by Larry Barton. Motion carried unanimously.

**Requests:****1. UWGB – First Nations Professional Certificate** Amount: \$495.00  
Megan White

The Committee members discussed this and felt this would be more appropriate for requestor to seek out scholarship information from the Trust Department as they have funded similar requests in the past.

Motion by Jennifer Webster to refer requestor to the Trust Department for their scholarship information. Seconded by Larry Barton. Motion carried unanimously.

**2. Woodland Indian Art Show-Application fee** Amount: \$150.00  
Neva Cahill

The Committee members discussed reason for request and if it was not for personal use as booth is for sales of requestors' artwork; it does fall under a gray area with the Community Fund; Committee agreed to partially fund one time and have requestor ask show host for a possible scholarship.

Motion by Larry Barton to approve from the Community Fund the Woodland Indian Art Show booth application fee in the amount of \$100.00 for this request and for request #16. Seconded by Patrick Stensloff. Motion carried unanimously.

**3. Air Force Gymnastics Class fees** Amount: \$450.00  
Tabitha Hill for daughter, Ruthee

Motion by Patrick Stensloff to approve from the Community Fund the Air Force Gymnastics class fees for the daughter of the requestor in the amount of \$450.00. Seconded by Jennifer Webster. Motion carried unanimously.

**4. Oneida Community Lacrosse Registration** Amount: \$115.00  
Rosa Laster for son, Easton

Motion by Larry Barton to approve from the Community Fund the Oneida Community Lacrosse registration for both sons of the requestor in the amount of \$115.00 each. Seconded by Daniel Guzman King. Motion carried unanimously.



- 5. Oneida Community Lacrosse Registration** Amount: \$115.00  
Rosa Laster for son, Mason  
- SEE Motion in CF Request #4.
- 6. UW-Madison Summer Music Camp Registration** Amount: \$500.00  
Terry Cornelius for daughter, Lydia  
Motion by Jennifer Webster to approve from the Community Fund the UW-Madison Summer Music Camp registration for the daughter of the requestor in the amount of \$500.00. Seconded by Patrick Stensloff. Larry Barton abstained. Motion carried.
- 7. Ideal Weigh –Start Up Costs** Amount: \$500.00  
Paula Fish  
Motion by Jennifer Webster to approve from the Community Fund the Ideal Weigh Start Up consultation costs in the amount of \$500.00. Seconded by Larry Barton. Motion carried unanimously.
- 8. AAU WI Blizzard Team Registration** Amount: \$500.00  
Teresa Schuman for daughter, Sadie  
Motion by Patrick Stensloff to approve from the Community Fund the Wisconsin Blizzard team registration fees for the daughter of the requestor in the amount of \$500.00. Seconded by Daniel Guzman King. Motion carried unanimously.
- 9. Lacrosse 12U Registration/Membership fee** Amount: \$115.00  
Rhiannon Metoxen for son, Loh<sup>^</sup>tiyo  
Motion by Larry Barton to approve from the Community Fund the Lacrosse 12U registration & membership fee for the son of the requestor in the amount of \$115.00 and the Lacrosse 8U membership fee for other the son of the requestor in the amount of \$30.00. Seconded by Shirley Barber. Motion carried unanimously.
- 10. Lacrosse 8U Membership fee** Amount: \$30.00  
Rhiannon Metoxen for son, Lawisanaw<sup>^</sup>se  
- SEE Motion in CF Request #9.
- 11. Waunakee Youth Baseball** Amount: \$195.00  
Lois Barker for son, Jonathan  
Motion by Jennifer Webster to approve from the Community Fund the Waunakee Youth Baseball team fees for the son of the requestor in the amount of \$195.00. Seconded by Larry Barton. Motion carried unanimously.
- 12. Basketball & Volleyball Camp fees** Amount: \$70.00  
Cindy Bork for daughter, Naleyah  
Motion by Larry Barton to approve from the Community Fund the Basketball & Volleyball camp fees for the two daughters of the requestor in the amount of \$70.00 each. Seconded by Shirley Barber. Motion carried unanimously.

- 13. Basketball & Volleyball Camp fees** Amount: \$70.00  
Cindy Bork for daughter, Jadah  
- SEE Motion in CF Request #12.
- 14. Green Bay Westside Youth Baseball registration** Amount: \$90.00  
Kateri Danforth for daughter, Mataya  
Motion by Jennifer Webster to approve from the Community Fund the Green Bay Westside Youth Baseball registration fees for the daughter of the requestor in the amount of \$90.00. Seconded by Larry Barton. Motion carried unanimously.
- 15. East River Pop Warner Football registration** Amount: \$125.00  
Kateri Danforth for son, Marques, Jr.  
Motion by Jennifer Webster to approve from the Community Fund the East River Pop Warner Football registration for the son of the requestor in the amount of \$125.00. Seconded by Patrick Stensloff. Motion carried unanimously.
- 16. Woodland Indian Art Show-Application fee** Amount: \$250.00  
Sunny Webster  
- SEE Motion in CF Request #2.
- 17. CONA Conference Registration** Amount: \$500.00  
Nathan King for son, Carter  
Motion by Jennifer Webster to approve from the Community Fund the CONA Conference Registration fee for the son of the requestor in the amount of \$500.00. Seconded by Shirley Barber. Motion carried unanimously.
- 18. Oneida Apostolic Church Annual Fundraiser** Amount: 16 Cases  
Carole Liggins, church member  
Motion by Jennifer Webster to approve from the Community Fund the Product request for 16 Cases of Coca-Cola Product to be used at the Oneida Apostolic Church Rummage/Food Annual Fundraiser. Seconded by Daniel Guzman King. Motion carried unanimously.

## VII. NEW BUSINESS:

### 1. Oneida Nation – Investment Report

Terry Cornelius, CFA

Terry Cornelius was present to provide a verbal update of the Nation's investments both domestically and international; a report with more details will be forwarded to the FC after the meeting; the reporting is from Dec. 2017 that shows all investors had a very good year; he provided specifics on bonds, stocks, quarterly fees, income gains, and appreciation of values; the vast majority of all invested funds are identified for GTC & tribal mandate use.

Terry also provided a brief update on the Four Fires investment including historical information; investment and earnings since first purchased in 2002; partners; and the hotel upgrades going on now. Trish asked if Terry could follow up with a written report on Four Fires. Three Fires was briefly discussed but Oneida shares already sold off.

Motion by Jennifer Webster to approve the verbal investment report noting the written report will be forwarded. Seconded by Patrick Stensloff. Larry Barton abstained. Motion carried unanimously.

**2. Philips Healthcare** Amount: \$55,440.00  
Dianne Boex, Oneida Health Center

Representatives from the Health Center were present to discuss this request including purpose of the maintenance agreement and machines this covers at the Health Center.

Motion by Larry Barton to approve the Philips Healthcare services contract in the amount of \$55,440.00. Seconded by Jennifer Webster. Motion carried unanimously.

**3. Achieve3000 Inc. – Online Software** Amount: \$131,639.67  
Sharon Mousseau, ONES

School representatives were present to discuss this request including: agreement with the bureau recently reached, software to go to 8 different schools; rollout after training is completed; BIE funded.

Motion by Larry Barton to approve the Achieve3000 Inc. agreement in the amount of \$131,639.67 Seconded by Jennifer Webster. Motion carried unanimously.

**4. MCC – Murphy Construction** Amount: \$322,196.88  
James Petitjean, Tribal Transportation

Kevin House was present to explain this contract for roads as identified in the packets; there was discussion to try and get all departments/divisions that would have paving contracts to come together with Purchasing to see if volume discounting could apply. Legal Review also needs to be supplied.

Motion by Larry Barton to approve the MCC – Murphy Construction contract in the amount of \$322,196.88 provided Legal Review is forwarded to the FC. Seconded by Jennifer Webster. Motion carried unanimously.

**5. BioRad – Addendum #5** Amount: \$112,045.53  
Carrie Blohowiak, OCHC

Health Center representatives explained this is for purchasing an analyzer for the diabetic clients they service; there is no other vendor that supplies this amount of detail that the clinic usually works with; contract is for 4 years if approves each year would come back as an FYI only item.

Motion by Larry Barton to approve blanket Purchase Order for FY18 in the amount of \$112,045.53 with BioRad for diabetic patient care. Seconded by Shirley Barber. Motion carried unanimously.

6. Mission Support Services (MS2)– Project #16-018 Elder Housing Amount: \$2,262,903.00  
Paul Witek, Engineering

Kevin House explained this contract is for the construction of 10 elder houses on Henry Road; legal review forthcoming. There was discussion of pre-construction meeting with all parties including Purchasing to ensure everyone is on the same page from the start; project is due to be completed by December of this year; HUD funding to be used.

Motion by Larry Barton to approve the Mission Support Services (MS2)-Project #16-018 for the Elder Village homes, Phase II, in the amount of \$2,262,903.00 provided an invitation is sent to Purchasing to the pre-construction meeting and the Legal Review is forwarded to the FC. Seconded by Shirley Barber. Motion carried unanimously.

#### VIII. EXECUTIVE SESSION:

##### 1. ADD ON: P.O. Increase

Loucinda Conway, Internal Audit

Motion by Jennifer Weber to move into Executive Session at 11:07 A.M. Seconded by Patrick Stensloff. Motion carried unanimously.

Motion by Larry Barton to come out of Executive Session at 11:18 A.M. Seconded by Jennifer Webster. Motion carried unanimously.

Motion by Larry Barton to acknowledge and accept information as FYI and refer to the Law Office. Seconded by Shirley Barber. Motion carried unanimously.

#### IX. FOLLOW UP: None

#### X. FYI and/or THANK YOU: None

#### XI. ADJOURN: Motion by Jennifer Webster to adjourn. Seconded by Patrick Stensloff. Motion carried unanimously. Time: 11:20 A.M.

Minutes taken & transcribed by:  
Denise Vigue, Executive Assistant to the CFO  
& Finance Committee Contact/Recording Secretary

*Finance Committee-E-Poll Minutes Approval Date:* April 3, 2018

*Oneida Business Committee's FC Minutes Approval Date:* \_\_\_\_\_

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 04 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Approve the March 7, 2018 Legislative Operating Committee minutes

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1. <input type="text" value="3/7/18 LOC Minutes"/>	3. <input type="text"/>
2. <input type="text"/>	4. <input type="text"/>

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor: Jennifer Falck, LRO Director  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.



Oneida Nation  
 Oneida Business Committee  
 Legislative Operating Committee  
 PO Box 365 • Oneida, WI 54155-0365  
[Oneida-nsn.gov](http://Oneida-nsn.gov)



## LEGISLATIVE OPERATING COMMITTEE MEETING MINUTES

Business Committee Conference Room-2<sup>nd</sup> Floor Norbert Hill Center

March 07, 2018

9:00 a.m.

**Present:** David P. Jordan, Kirby Metoxen, Ernest Stevens III, Daniel Guzman King

**Excused:** Jennifer Webster

**Others Present:** Brandon Wisneski, Clorissa Santiago, Tani Thurner, Rae Skenandore, Michelle Gordon, Lee Cornelius

### I. Call to Order and Approval of the Agenda

David P. Jordan called the March 7, 2018 Legislative Operating Committee meeting to order at 9:00 a.m.

Motion by Kirby Metoxen to adopt the agenda; seconded by Daniel Guzman King. Motion carried unanimously.

### II. Minutes to be approved (0:53-1:14)

#### February 21, 2018 LOC minutes

Motion by Ernest Stevens III to approve the February 21, 2018 LOC meeting minutes and forward to the Oneida Business Committee for consideration; seconded by Daniel Guzman King. Motion carried unanimously.

### III. Current Business

### IV. New Submissions

#### 1. Child Support Amendments(1:19-7:01)

Motion by Kirby Metoxen to add the Child Support Amendments to the active files list as a high priority and assign David P. Jordan as the sponsor; seconded by Daniel Guzman King. Motion carried unanimously.

#### 2. Petition Metivier-Treatment Clinic (7:04-10:36)

Motion by Kirby Metoxen to add Petition Metivier-Treatment Clinic to the active files list as a high priority and assign Daniel Guzman King as the sponsor; seconded by Ernie Stevens III. Motion carried.

\*\*\* note: Ernie Stevens III stated for the record that something like this doesn't always need to go through a petition to be a priority.

### V. Additions

**VI. Administrative Updates****1. Oneida Business Committee Meetings Law (10:40-13:53)**

Motion by Daniel Guzman King to approve the Oneida Business Committee Meetings law six (6) month review; changing the date from March 13 to March 14; seconded by Ernest Stevens III. Motion carried unanimously.

**VII. Executive Session****VIII. Adjourn**

Motion by Ernie Stevens III to adjourn the March 7, 2018 Legislative Operating Committee meeting at 9:15 a.m.; seconded by Kirby Metoxen. Motion carried unanimously.

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 04 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Appoint one (1) applicant to Oneida Election Board for remainder of term ending August 31, 2019

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Submitted by: Brooke Doxtator, BCC Supervisor  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.



## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

There is one vacancy on the Oneida Election Board with a term end date of August 31, 2019.

The vacancy was posted and the application deadline was February 9, 2018, at 4:30 p.m.

There were two (2) applicants: Kalene White and Candace House.

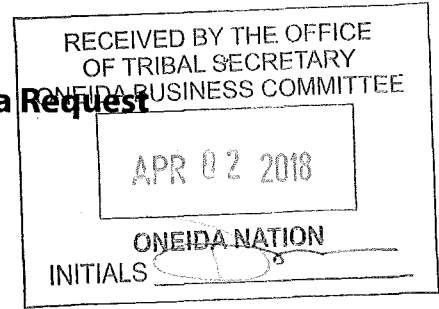
The request is for the Oneida Business Committee to appoint one (1) applicant to Oneida Election Board for remainder of term ending August 31, 2019. This request is pursuant to 102.4-5. (Election law) regarding vacancies.

1) Save a copy of this form for your records.

2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request



1. Meeting Date Requested: 4 / 11 / 18

#### 2. General Information:

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

[Empty text box]

Agenda Header: New Business

Accept as Information only

Action - please describe:

Motion to approve support as soon as possible, as time is of the essence for allocating the 431 Hillcrest Garage Space to be utilized by Yukwatsistay<sup>^</sup>. A facility to be either donated or reasonably leased with the option to buy after 1 year. To help tribal/community members in need of immediate assistance and support with the Heroin/Opiate Epidemic and other addictions. We are stepping up to help the resolution the BC passed, "On May 10, 2017, the Oneida Business Committee passed resolution #05-10-17-C" as well as TAP Verbal support by TAP/OPD representative

#### 3. Supporting Materials

Report  Resolution  Contract

Other:

1. Verbal presentation from Yukwatsistay<sup>^</sup> member

3. [Empty text box]

2. Verbal support by TAP/OPD representative

4. [Empty text box]

Business Committee signature required

#### 4. Budget Information

Budgeted - Tribal Contribution  Budgeted - Grant Funded

~~Unbudgeted~~ *N/A*

#### 5. Submission

Authorized Sponsor / Liaison:

Trish King

Primary Requestor/Submitter:

Kermit Valentino - Chairman of Yukwatsistay<sup>^</sup> & Oneida Tribal Member  
Your Name, Title / Dept. or Tribal Member

Additional Requestor:

Frank Vandehei - VP of Yukwatsistay<sup>^</sup> & Oneida Tribal Member  
Name, Title / Dept.

Additional Requestor:

Kendra Mehojah - Board Member of Yukwatsistay<sup>^</sup> & Oneida Tribal Member  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

Respectfully submitted to the Oneida Business Committee:

Sadly late last August, we had another overdose in our community that devastated not only the community, but his family/children, and those involved with providing the drugs. Many lives were now changed, and for many of us this was enough. This has been happening all over Indian Country and the Oneida community came together in a few meetings to say Enough is Enough.

We walked throughout Oneida housing sites and communities to begin creating the awareness to those unaware of what was happening or who chose not to acknowledge the Opiate/Heroin Epidemic. To let those individuals who may be dealing or using know that we love them, but we don't want the drugs here. Enough is Enough was just one of many grass roots community groups that started a Sacred Fire. Ours began on October 15, 2017, that burned for over 90 some days. Fires all over Indian Country were burning to create the awareness, and that we needed to start healing and renewing our fires within us. Each of us can speak to what the fire was doing and created over that period of time, because we each had varying experiences due to watching the fire. Debra Valentino, became an official member to the TCC, also formerly helped to begin Enough is Enough, grass roots community group, now Yukwatsistay^, (Our Fire, Our Spirit, with in each of us) with many other committed volunteers, which we can be that potential partner to the Oneida Nation to help them with Goal 3, Objective A, our space will be a sober gathering place for those with substance abuse prevention, as well as opening our doors to other addictions if needed.

We already raised our own money to pay for two people in our group to take the Recovery Coaching, and are currently under DarJune, 501 c3 Status for purposes of raising more money, grants, fundraisers, etc..., in the near future. The same two individuals also took the training for Mending the Broken Hearts, Facilitators Training. Both trainings are very good and we encourage this because this is how we begin to help our communities with understanding how to heal. If we understand what to say, and learn how to look at those addicted, and that we cannot give up, we and they have a better chance. They really want the love from their families/friends. Many of us went through this, and we understand what they are going through. The next seven generations outcome will determine how we handle this today.

We now need a space to move forward to assist those addicted, somewhere they can go to, and be ready when other departments need to refer them somewhere. A safe space to come once they are ready, they do need to want to quit, but we can help them think about that change, by introducing cultural awareness practices, and utilizing the resources we have here for this. Our commitment is to learn, network, share, and provide resources. We are not a counselor or treatment center, this is where we continue to work with TAP, DarJune, and many others. The families are so important to this healing as well, Tsi nihukwahliho t^, Our ways are very important in this healing.

So this is why Yukwatsistay^ needs this place as soon as possible. We have made connections, we are speaking at various communities, churches, and meeting those who are waiting to help once we get established somewhere. We have been raising money and others are awaiting more trainings that will be provided. Yaw^ko

- 1) Save a copy of this form for your records.
- 2) Print this form as a \*.pdf OR print and scan this form in as \*.pdf.
- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)

### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 4 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Motion to approve presenting partner level sponsorship of \$10,000 for the 2018 NATOW Conference.

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1. <input type="text" value="Sponsorship Form"/>	3. <input type="text"/>
2. <input type="text"/>	4. <input type="text"/>

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: \_\_\_\_\_  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

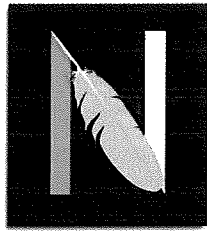
## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

NATOW (Native American Tourism Of Wisconsin) is requesting a sponsorship of \$10,000 for their conference June 12-13, 2018.

- 1) Save a copy of this form for your records.
- 2) Print this form as a \*.pdf *OR* print and scan this form in as \*.pdf.
- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: [BC\\_Agenda\\_Requests@oneidanation.org](mailto:BC_Agenda_Requests@oneidanation.org)



**NATOW**

Native American Tourism Of Wisconsin

# 2018 CONFERENCE | JUNE 12-13

## SUSTAINABILITY & GROWTH: AGRITOURISM

### Conference Info:

Apache Danforth | [director@natow.org](mailto:director@natow.org) | (920) 362-9375

[facebook.com/nativewisconsin](https://facebook.com/nativewisconsin) | [NATOW.org](http://NATOW.org) | [twitter.com/nativewi](https://twitter.com/nativewi)

## SPONSORSHIP FORM

### CREDIT CARD PAYMENT

with online registration only.

### CHECK PAYMENT

Mail form & payment to:

Native American Tourism  
Lac Courte Oreilles Ojibwe  
9790 N County Rd K  
Suite 100  
Hayward, WI 54843

Organization \_\_\_\_\_

Contact Person \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Billing Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## SPONSORSHIP OPPORTUNITIES

Presenting Partner | \$10,000 tax-deductible donation

### CONFERENCE ADVERTISING

- Name and Logo on all conference marketing materials
- Link on NATOW website
- Expo booth near the main entrance of the conference center
- One-color, full page conference program advertisement
- Opportunity to purchase dual logo corporate merchandise
- Option to provide item in conference gift bag
- Option for banners and displays in the conference center
- Social media posts from NATOW and participating tribal social media channels
- Custom performance or demonstration of a cultural tourism experience on site
- VIP event access

### CONFERENCE AMENITIES

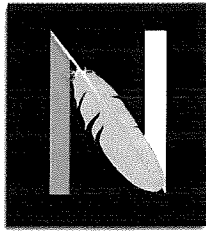
- 10 Conference registrations
- 2 VIP tables for conference luncheons and dinners
- Three (3) foursomes in the conference golf outing



### 2018 HOST TRIBE: LAC COURTE OREILLES

Accommodations | Sevenwinds Casino, Lodge & Conference Center  
1-800-526-2274 | Use code "NATOW" for conference rate.





# NATOW

Native American Tourism Of Wisconsin

**CREDIT CARD PAYMENT**  
with online registration  
only.

**CHECK PAYMENT**  
Mail form & payment to:

Native American Tourism  
Lac Courte Oreilles Ojibwe  
9790 N County Rd K  
Suite 100  
Hayward, WI 54843

## 2018 CONFERENCE | JUNE 12-13

### SUSTAINABILITY & GROWTH: AGRITOURISM

#### Conference Info:

Apache Danforth | [director@natow.org](mailto:director@natow.org) | (920) 362-9375  
[facebook.com/nativewisconsin](https://facebook.com/nativewisconsin) | [NATOW.org](http://NATOW.org) | [twitter.com/nativewi](https://twitter.com/nativewi)

### SPONSORSHIP OPPORTUNITIES

Major Partner | \$5000 tax-deductible donation

CONFERENCE ADVERTISING

- Name and Logo on conference marketing materials
- Expo booth space in the conference marketplace
- One-color, half page conference program advertisement
- Option to provide item in conference gift bag

CONFERENCE AMENITIES

- 5 Conference registrations
- 1 VIP tables for conference luncheons and dinners
- Two (2) foursomes in the conference golf outing

Supporting Partner | \$2500 tax-deductible donation

CONFERENCE ADVERTISING

- Name and Logo on conference marketing materials
- Expo booth space in the conference marketplace
- One-color, quarter page conference program advertisement

CONFERENCE AMENITIES

- 2 Conference registrations
- One (1) foursome in the conference golf outing

Friends | \$500 tax-deductible donation

CONFERENCE ADVERTISING

- Name and Logo on conference marketing materials

CONFERENCE AMENITIES

- 1 Conference registration

Cash Gift \$\_\_\_\_\_ Check#\_\_\_\_\_

Please make check payable to Native American Tourism of Wisconsin.

Prize Item for silent auction, golf tournament or raffle prize.

*Yes! I support  
Native American  
Tourism of  
Wisconsin*



#### 2018 HOST TRIBE: LAC COURTE OREILLES

Accommodations | Sevenwinds Casino, Lodge & Conference Center  
1-800-526-2274 | Use code "NATOW" for conference rate.



### Oneida Business Committee Agenda Request

1. Meeting Date Requested: 04 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Approve travel report – Secretary Lisa Summers and Treasurer Trish King – 11th Annual Tribal Casino & Hotel Development Conference – Temecula, CA – March 25-28, 2018

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Submitted by: Lisa Liggins, Info. Mgmt. Spec./BC Support Office  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.



# BUSINESS COMMITTEE TRAVEL REPORT



Travel Report for:

Trish King  
Lisa Summers

Enter name(s) of other  
Travelers OR [SPACE BAR] to  
delete

Enter name(s) of other  
Travelers OR [SPACE BAR] to  
delete

Travel Event:

Tribal Casino and Hotel Development

Travel Location:

Santa Ana, California

Departure Date:

03/25/2018

Return Date:

03/28/2018

Projected Cost:

Trish \$2,500; Lisa  
\$2,500

Actual Cost:

Trish \$2,557.44;  
Lisa \$2,725.08

Date Travel was Approved by OBC:

03/02/2018

## Narrative/Background:

Conference is dedicated to the design and development of Tribal-owned casinos, resorts and hotels. Tribal Leaders will gather with industry professionals to discuss the most relevant topics in the casino and hospitality business

Travel to Temecula, California, Pechanga Resort, March 25-28, 2018, for the 11th Annual Tribal Casino & Hotel Development.

Pechanga is the largest gaming, hotel, golf center in California. They started with hotel/casino, and then expanded using energy efficient technology, and recycling water. Their success was due to having a lead team to oversee the development. By having an owner's representative with several professionals on the lead team, who represent business aspects, and all construction, design, architects, etc. The team set their goals, and everyone worked together weekly to ensure progress.

Communication between the lead teams, sub teams and employees was a constant and regular effort.

Attached is the agenda for the topics covered. Several vendors included design build construction contractors and General Contractors, architects. Only one firm was a full Native construction firm, hotel designers, and consultants, golf course designers and consultants, and IT companies.

Of main interest was the Importance of being able to track customers in one system to be able to improve marketing that attracts repeat customers and measuring the value of programs and promotions being offered through all entertainment venues.

New technology, for developing casinos, is virtual tours showing what it could look like. For hotels, designers actually build a proto-type prior to initiating construction. These allow the clients to view before buying. Many of the designers also do feasibility studies of entertainment venues.

Criteria to include for marketing: Driving time, tracking your customer to see what they buy, casino, hotel, golf, food, gasoline, flights, bus, and surveying what brings them to the area, such as museums, sports, etc.

Casino Hotel Development Notes:

- Ran into Tio (marketing email program), got feedback from him & associate that they have spoken with both Chad and Brenda in the past and fail to get follow up from them
  - Knows Ernie, Eli & Brandon
- E + R = O Presentation
  - “Great Moments are born from Great opportunities” – Herb Brooks
  - That’s what we all have now (used the hockey game scenario for U.S. v Russia)
  - Used the butterfly analogy (the answer is in your hands)
  - Events + Response = Outcome
- System of 5 G’s
  - Gratitude
    - Treat like a muscle
    - Impossible to mesh with anger & sadness
    - Enhances level of mindfulness (be in the moment w/the people)
  - Good
    - Power “growth mindset”
    - Seeing obstacles as opportunities (wrestler who had 1 leg and became a collegiate champion because he had to be on crutches his whole life)
    - The greatest things
  - Grit
    - Hunger
    - Dogged determination
    - Resiliency and perseverance
  - Generosity
    - 2 types of people
    - Begin with the end
    - My boss
  - Going for it
    - The only question (used the 20 or 10 dollar bill question)
- Marketing Saturation in the Gaming Industry
  - Alan P. Meister, Ph.D. (Vice President Nathan Associates Inc.).  
[ameister@nathaninc.com](mailto:ameister@nathaninc.com) 949-474-4955

- GDP growth in US (graph from 1930 – current)
  - Could see recession
  - Could see the ebbs & flows
- There hasn't been much growth in the economy - it has been stagnate but should come back up at some point
- Expansion throughout the US has been happening despite the stagnation in the economy
- There has been a slowdown in gaming since '06
- CA gaming represents 26% of all gaming. CA gaming is usually behind any type of movement in the industry
- The slowdown started before the great recession, there are other things going on.
  - Maturation is one factor
  - Slow growth economy + expansion of casino gaming = market maturation/market saturation
- Definition: when supply and demand are in equilibrium (i.e., supply equals demand)
- How do you measure saturation and how do you know when a gaming market is saturated?
- Used experts and peer reviewed (before group started, there wasn't any)
- Conducted a systematic empirical analysis of market saturation in the U.S. casino gaming industry:
  - 1. Identify and compare various metrics for measuring market saturation
  - 2. Compute benchmark for each market saturation metric
  - 3. Use benchmarks to evaluate saturation in markets
  - Metrics used:
    - Gaming machines per 1,000 adults
    - Gaming machines per \$1 billion of disposable personal income (DPI)
    - Gross gaming revenue (GGR) per capita
    - Gross gaming revenue (GGR) as a ratio of disposable personal income (DPI)
    - Win per machine-per day
    - \*\* Note: higher levels of all metrics except Win per machine per day indicate higher degree of market concentration. \*\*
  - Key components of market definition:
    - Product market – casino gaming
    - Geographic market
  - Caveats:

- size of a market should be allowed to vary depending on unique market characteristics: 1 size does not fit all
    - Performance of gaming on national/state basis or for entire gaming segments does not necessarily apply
    - Static analysis at a single point in time. limited by data availability
  - 4 markets stood out amid all research: Atlantic City, NJ; Tunica/Lula, Mississippi; St. Louis, Missouri/Illinois; Kansas City, Missouri/Kansas
  - Took the metrics and did the analysis & concluding:
    - Machines per 1,000 are 6 or more
    - About 100 or more
    - Around \$500
    - Around .08%
    - Win/Machine/Day =
  - Can apply to an existing market (did analysis for BIA); expanding
  - Picked Chicago (IL., IN.)
    - Should they allow more casino, specifically in the city
  - *Critical to define the market properly*
  - *Saturation can change over time – need to update your analysis as market conditions change*
  - *Market saturation does not mean there is no growth – a saturated market can grow based on population and income growth*
  - *There can still be growth for suppliers and in a saturated market...but it comes at the expense of competitors*
- Session Questions:
  - What is relationship between lottery and market (different customers)
  - Any consideration of tax implication(s)?
- Financing Session (basic info already considered by Oneida)
  - Gavin Clarkson, Esq. (candidate for New Mexico).
  - Sources of funding which can't be used for gaming space
  - Sources of funding which can be used for hotel, convenience stores, etc.
  - TED Bonds (allocation still remaining – like hotel next to a facility)
  - EB5 money (immigration money)
  - New Market Tax Credits (NMTC) – saved in last bill and has some allocations (money does not have to be paid back from the investors, only the financial institutions). Uses Community Development Entity (is certified) for NMTC money to be allocated to. Equity Infusion to make project more financeable
- Promote a positive message about the renovation
- Provide valuable information

- Create recognition and build awareness
- On-site messaging
- Back of house/employee messaging
- Need to track spending of all areas: 35% of revenue from gaming & 65% derive from Non-gaming.
- Non-gaming amenities
  - Depends on location
  - Market
  - Competition
  - Do research (highest financial return)
  - Need to hire someone who can do a market study for each one
  - “Success is a lousy teacher. It seduces smart people into thinking they can’t lose” – Bill Gates
  - Need the right team of people, talk to customer & staff
  - Talk to others that are successful
  - Talk to those who know how to plan and build

#### How to best design and construct a project while planning for future expansions

- Need to know design goals & stay with them (me: scope creep in project management)
- Planning Session
  - Collaborative working session with right team members
  - Coordination with utility companies
  - Identify infrastructure for future expansion
  - Bring on key trade contractors when appropriate
- New Market Tax Credit Program
  - Eligibility – Geographic
    - Project must be located in a low-income census tract
  - Eligibility – Business Type
    - Flexible for both RE and non-RE projects
    - Prohibited activities:
      - Gaming
      - Golf courses
      - Farming
      - Liquor stores
      - Massage/hot tub parlors
      - Single family, residential rental properties
  - Uses a leverages structure
  - Coyote Valley Hotel

- 25% funding source for project (that is not paid back) with an interest only debt payment as low as 1%.
- Will need to create separate legal entities – section 17
  - Can by-pass the BIA as well and go directly to the funding source and a network w/leases (sub-entities)
  - Program. The Qualified Low income borrower can't be the tribe)
- Project can't be in furtherance of gaming either. It takes time to work out, but it is doable.
- There may be also an opportunity to see if the state also has a program, so that "stacking" may be allowed. Of the \$11M, the tribe only need to pay back \$5M, \$6M is "free" and written off the end.
- Each funding source has an attorney and they will work w/you to draft all of the documents (just for new markets, transactions, etc.)
- Not a requirement for the tribe to have their own C.D.E. The approximate tribal entity should provide a recommendation whether there are benefits for the tribe to have their own C.D.E.
- Golf Courses
  - Most tribes have chosen to purchase instead of building
  - Time & costs need to be analyzed.
  - Provides a secondary amenity to attract a different kind of customer that keeps them in the facility longer (will see an increase in overall spend for the facility)
- Bowling
  - 90% of companies hold at least 1 event per year
  - #2 team building event, next to volunteering
  - Reducing an inventory, adding family entertainment center features
  - Cinemas, expanded F& B offerings, adding FEC
  - Restaurants & adding entertainment & recreation components
  - FEC's, improved F & B offerings
  - Daycare centers, added other attractions/lifetime activities
  - Sporting goods stores, improved F& B offering and added bowling
  - Truck stops, travel centers of America
  - Casinos, focused on keeping customers on property with more choices
  - Create a competitive advantage for facility
  - Provide additional revenue stream
  - Appeal to wider demographic
  - Blackjack casino resort, Isleta, Wild River casino

**Requested Action:**

Approve Travel Report

# 11th Annual Tribal Casino & Hotel Development Conference

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 [nativenationevents.org/events-conferences/eleventh-annual-tribal-casino-hotel-development-conference/](https://nativenationevents.org/events-conferences/eleventh-annual-tribal-casino-hotel-development-conference/)

July 13, 2017

## **Tribal Government & Enterprise Representatives**

"A must attend if you have any big projects coming up with your facility!"

– Jillian McCloud, Assistant General Manager, Nisqually Red Wind Casino

"Great insight on Native American Gaming from the leaders in that industry."

– Scott Rapoport, VP of Finance, UAIC/Thunder Valley Casino Resort

"This event is a must if you want to learn the ins and outs of Casino & Hotel Development. The Staff was very friendly and helpful, and the location was awesome!"

– Avis Lynch, Treasurer, Kletsel Dehe Band of Wintun Indians, Cortina Rancheria

"You should go to this event because of the great networking opportunities and to see the latest and greatest."

– Erik Lincoln, Maintenance Manager, Ho Chunk Gaming Madison

"Nice intimate conference and a great opportunity to discuss in depth with peers and vendors."

– Michael Ka'ahanui, Director of Marketing, Muckleshoot Casino

"I would definitely attend again and refer friends to this and other conferences put on by NNE. The networking and information was very helpful to what I wanted to know."

– Trena Cloyd, Hotel Hospitality Sales Manager, Yakama Nation Legends Casino Hotel

"It's a must to attend because there is some much changing in the business world and this group is top of the line in spreading the word."

– Doc Bill, Board Chairman, Kletsel Economic Development Authority

## **Sponsors & Exhibitors**

"Good information and more relaxed setting to build relationships. This is a great conference for sharing information and building relationships."

– Aaron Carpenter, Account Executive, I-5 Design Build

"Very intimate conference with good networking opportunities. Sessions are varied, relevant and interesting."

– Dennis Tanida, Principal, Stantec

"You need to go, especially for the one on one sessions."

– Ted Zimmerhanel, Business Development Manager, Yates Construction

"Extremely beneficial. It's great seeing decision makers."

– Thor Hansen, Gaming Sales Engineer – Corporate and Tribal Resort Casinos, Agilysys



"The best show in the industry for networking , content and quality of attendees. It's a 5 star event that we love being a part of. For 20 years we've being doing shows and this one by a long shot has been the best return for investment. Every time we go we come out with new relationships and meet people that will for sure become good friends. To me that is what the fun part of doing business is, working with people you enjoy."

– Shawn Keep, President, Imagine This

"The event is enlightening and pertains to current topics and trends that impact the gaming industry."

– Derek Sola, Director of Design, Gensler

"Good information at a conference that's the perfect size to meet all of the participants. Networking with other speakers and exhibitors was valuable as many of us have synergy within the industry. We would like to further the connections we began to make."

– Stephen Ranck, Principal/Managing Director, Gensler



**NE** NATIVE NATION EVENTS

# 11<sup>th</sup> ANNUAL TRIBAL CASINO & HOTEL DEVELOPMENT CONFERENCE

## March 26-27, 2018

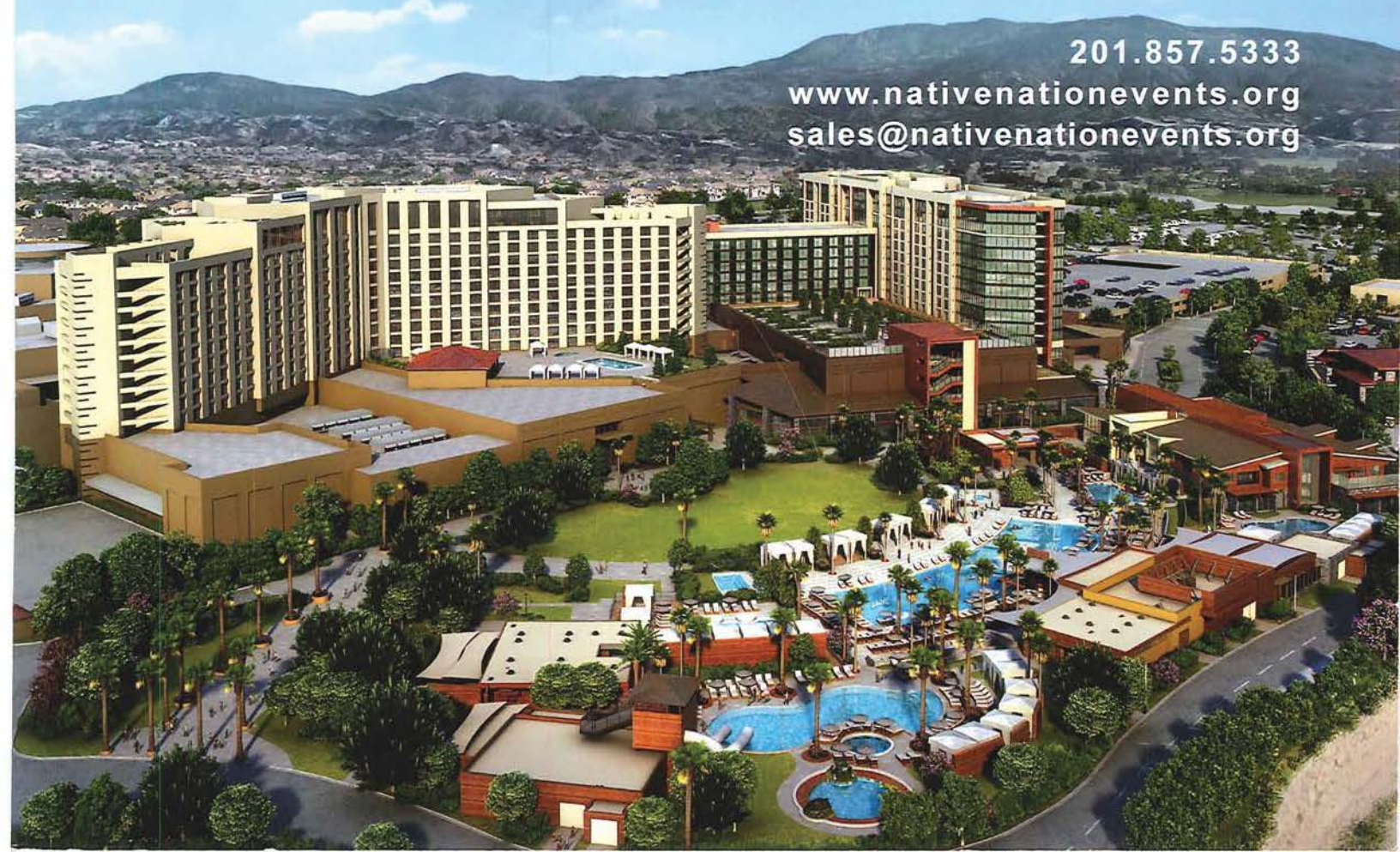
*- Newly Renovated -*

## PECHANGA RESORT & CASINO Temecula, CA

201.857.5333

[www.nativenationevents.org](http://www.nativenationevents.org)

[sales@nativenationevents.org](mailto:sales@nativenationevents.org)





# **NNE** NATIVE NATION EVENTS

## **June 4-5, 2018**

**12<sup>th</sup> ANNUAL NATIVE AMERICAN  
ECONOMIC DEVELOPMENT CONFERENCE**

**7<sup>th</sup> ANNUAL NATIVE AMERICAN HOUSING CONFERENCE**

**9<sup>th</sup> ANNUAL NATIVE AMERICAN HEALTHCARE CONFERENCE**

**2<sup>nd</sup> ANNUAL TRIBAL LEADERS NATIONAL  
EMERGENCY MANAGEMENT  
MID-YEAR BRIEFING**

**FOUR Conferences  
for the price  
of ONE!**

**June 6, 2018  
Third Annual  
Native American  
Women's Leadership  
Training**

A large, detailed photograph of the Disney's Grand Californian Hotel & Spa, featuring its iconic towers with blue conical roofs and stone walls, set against a clear blue sky. The entrance is framed by stone pillars and white banners.

**Disney's  
Grand Californian Hotel & Spa  
Disneyland © | Anaheim, California**



# WELCOME TO PECHANGA RESORT & CASINO!

## VENUE INFORMATION

Pechanga Resort & Casino  
45000 Pechanga Pkwy  
Temecula, California 92592

Please mention your affiliation with  
**Native Nation Events** upon your check in.

## 11TH ANNUAL TRIBAL CASINO & HOTEL DEVELOPMENT CONFERENCE

We are pleased to present the **11th Annual Tribal Casino & Hotel Development Conference** at the newly renovated Pechanga Resort & Casino. This unique conference is dedicated to the design and development of Tribal-owned casinos, resorts and hotels. Each attendee can look forward to in-depth discussion of the ins and outs of the casino and hospitality businesses. Advancements in technology, latest in gaming trends, renovation and expansion plans and government legislation all mean constant change to the gaming industry. This conference's role is to bring you the information you need to solve the biggest challenges facing leaders of Tribal-owned casinos, resorts and hotels.

Thank you for your support and continued attendance at Native Nation Events' conferences.

*Justin O'Connor*  
President

## REGISTRATION

Registration opens at 7:45 am on Monday, March 26th, 2018.

## NAME BADGES

You will be handed a name badge at registration. Please wear it at all times during the conference and at conference functions.

## PROGRAM

Conference times are indicated in the agenda – any changes to these will be announced by the conference Staff. All sessions have times set aside for questions and discussion. This allows as many delegates as possible to participate in the conference proceedings.

It is Native Nation Events' intention to circulate as many presentations as possible after the conference to reduce note taking. However, please note that there may be one or more speakers that do not wish to have their presentation circulated. Native Nation Events will attempt to notify the delegates if a speaker does not wish to have their presentation distributed before the presentation begins, but does not guarantee it.

## SURVEY/EVALUATION

Please look for our post-conference email which will include a link to Survey Monkey, an online evaluation form. We'd appreciate it if you'd take a few minutes to complete and return the survey. These evaluations are a valuable tool as we strive to provide the most positive and impactful conference experience for all. We do read and act on every evaluation, so we ask that you give your complete and HONEST feedback.

## EXHIBIT HOURS

The Exhibit Area will be open from time of registration and breakfast on Monday, March 26th at 7:45am until 1:30pm on Tuesday, March 27th.

## NATIVE NATION EVENTS | 201-857-5333

### PRESIDENT

Justin O'Connor  
justin@nativenationevents.org

### TRAINING

Jim Stroker  
Coach  
jstroker@nnegroup.com

### EVENT INFORMATION & LOGISTICS

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andi@nativenationevents.org

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Speaker Coordinator  
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### MARKETING

Kelly Vetrano  
Marketing Coordinator  
kvetrano@nativenationevents.org

# SCHEDULE OF EVENTS

## MONDAY, MARCH 26<sup>th</sup>

7:45 - 8:45 am	<b>REGISTRATION &amp; BREAKFAST</b>	<i>in the Exhibit Room – Ballroom A</i>
8:45 - 9:00 am	<b>OPENING PRAYER &amp; WELCOMING REMARKS</b>	<i>in Ballroom B</i>
9:00 - 10:45 am	<b>GENERAL SESSIONS</b>	<i>in Ballroom B</i>
10:45 - 11:15 am	<b>MORNING BREAK</b>	<i>in the Exhibit Room - Ballroom A</i>
11:15 - 12:00 pm	<b>GENERAL SESSION</b>	<i>in Ballroom B</i>
12:00 - 1:00 pm	<b>LUNCH</b>	<i>in the Exhibit Room – Ballroom A</i>
12:30 - 1:00 pm	<b>LUNCHEON SPEAKER</b>	<i>in the Exhibit Room – Ballroom A</i>
1:00 - 3:15 pm	<b>GENERAL SESSIONS</b>	<i>in Ballroom B</i>
3:15 - 3:45 pm	<b>AFTERNOON BREAK</b>	<i>in the Exhibit Room - Ballroom A</i>
3:45 - 4:45 pm	<b>GENERAL SESSION</b>	<i>in Ballroom B</i>
4:45 - 5:3 pm	<b>PECHANGA EXPANSION/RENOVATION TOUR - PENDING</b>	
5:30 - 6:30 pm	<b>COCKTAIL RECEPTION SPONSORED BY EIDE BAILLY</b>	

## TUESDAY, MARCH 27<sup>th</sup>

8:30 - 9:00 am	<b>REGISTRATION &amp; EXHIBITS OPEN</b> Coffee Will Be Served	<i>in the Exhibit Room - Ballroom A</i>
9:00 - 11:00 am	<b>GENERAL SESSIONS</b>	<i>in Ballroom B</i>
11:00 - 11:30 am	<b>MORNING BREAK</b>	<i>in the Exhibit Room - Ballroom A</i>
11:30 - 12:30 pm	<b>GENERAL SESSION</b>	<i>in Ballroom B</i>
12:30 - 1:30 pm	<b>LUNCH</b>	<i>in the Exhibit Room - Ballroom A</i>
1:30 - 2:30 pm	<b>GENERAL SESSION</b>	<i>in Ballroom B</i>
2:30 - 3:45 pm	<b>GENERAL MANAGER &amp; CASINO EXECUTIVE ROUNDTABLE</b>	
3:45 - 4:30 pm	<b>GENERAL SESSION</b>	<i>in Ballroom B</i>
4:30 pm	<b>EXHIBITOR RAFFLE DRAWING FOLLOWED BY GRAND PRIZE DRAWING</b> <b>TUESDAY'S SESSIONS CONCLUDE</b>	




**NATIVE NATION EVENTS**

# INTERESTED in having COACH JIM STOKER SPEAK to YOUR TEAM AT YOUR LOCATION?



*"I've participated in team member rallies for over 20 years with my company, Caesars Entertainment. From time to time, we have guest speakers. Usually we get a few comments from the team, such as, "nice speaker... thanks for having the speaker, etc." But with Coach Stoker, it was different. It has been over a week since we had Coach join us for our mid-year rally and I'm still getting favorable comments from the team. Coach spoke to the team about the 5 G's... Gratitude, Good, Grit, Generosity, and Going for it. Coach has an amazing gift of storytelling in a way that connects the story to each member of his audience. His story becomes your story and your story his. The team left this rally inspired and ready to conquer the world, or at least our little slice of it. Thanks Coach!"*

- Robert Livingston, Regional President and GM at Harrah Phoenix Ak-Chin Casino

*"One of the most motivating men I've ever heard speak!"*

- Keith Walawender, CEO at Tomahawk Strategic Solutions  
US Navy Chief Special Warfare Operator, Retired

*"Jim Stoker's seminar was a great reminder of why I do what I do. He is very passionate about his subject matter and clearly wants to share that with his audience."*

- Denise Abrahamson, HR Director at Spokane Tribal Enterprises

*"Jim is very motivational and uplifting, and he provided tips on improving your own and your workplace attitude."*

- Karen Derry, Economic Developer/Operations Manager at Karuk Community Development Corporation

*"Jim really put his heart into what he was presenting. I believe for one of the sessions, he left a lot of people in the room in tears. He is really passionate with what he does and is just an easy and outgoing person. I'm pretty sure he touches a lot of hearts with his presentations."*

- Georgina, Executive Secretary/Human Resource Manager, Cochiti Community Development Corporation

*"Coach Stoker always gets the blood flowing."*

- Darwin St. Clair Jr., Human Resources Manager/Trainer, Shoshone Rose Casino & Hotel

*"Jim Stoker is a man of passion and conviction. As a teacher and coach, he has positively affected thousands of lives. Personally, Jim has coached my son and me over two generations and we are grateful for the impact he has had on our lives. In his current role as a motivational speaker, Jim inspires all who listen to him through his online videos and live presentations. He has an ability to enable one to tap into their full potential and proceed with the utmost courage and passion with whatever challenge they face. After listening to and working with Jim, you will feel empowered to face the world."*

- Thomas Gorman, Principal, Ridgewood High School

**CONTACT JUSTIN O'CONNOR  
AT 201.857.5333 OR  
JUSTIN@NATIVENATIONEVENTS.ORG**



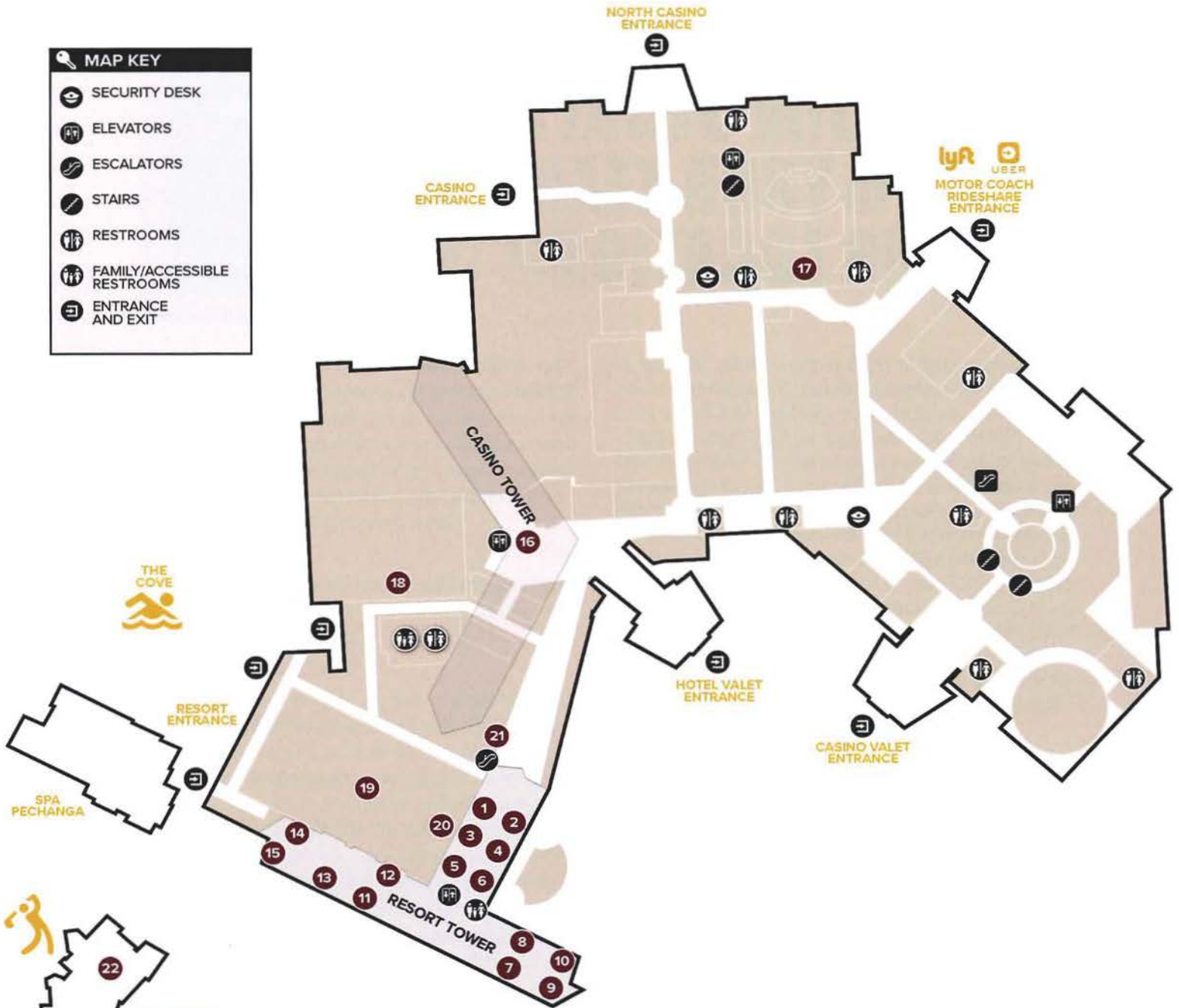
**Jim Stoker  
Coach  
NNE Leadership  
Solutions Group**



# CASINO & HOTEL MAP

**MAP KEY**

-  SECURITY DESK
-  ELEVATORS
-  ESCALATORS
-  STAIRS
-  RESTROOMS
-  FAMILY/ACCESSIBLE RESTROOMS
-  ENTRANCE AND EXIT



- |  |   |
|--|---|
| 1 SUMAC MEETING ROOM (2ND FLOOR)           | 12 ROAD RUNNER MEETING ROOM (2ND FLOOR)   |
| 2 TULE MEETING ROOM (2ND FLOOR)            | 13 BEAR MEETING ROOM (2ND FLOOR)          |
| 3 ELDERBERRY MEETING ROOM (2ND FLOOR)      | 14 COYOTE MEETING ROOM (2ND FLOOR)        |
| 4 COTTONWOOD MEETING ROOM (2ND FLOOR)      | 15 MOUNTAIN LION MEETING ROOM (2ND FLOOR) |
| 5 MANZANITA MEETING ROOM (2ND FLOOR)       | 16 LEVATORS TO EAGLE'S NEST               |
| 6 WHITE SAGE MEETING ROOM (2ND FLOOR)      | 17 PECHANGA THEATER                       |
| 7 RABBIT MEETING ROOM (2ND FLOOR)          | 18 JR. BALLROOM                           |
| 8 RED TAILED HAWK MEETING ROOM (2ND FLOOR) | 19 SUMMIT BALLROOM                        |
| 9 DEER MEETING ROOM (2ND FLOOR)            | 20 SUMMIT BALLROOM FOYER                  |
| 10 TURTLE MEETING ROOM (2ND FLOOR)         | 21 ESCALATORS TO MEETING ROOMS            |
| 11 FOX MEETING ROOM (2ND FLOOR)            | 22 JOURNEY'S END                          |

# AGENDA

**MONDAY, MARCH 26<sup>th</sup>**

**7:45 - 8:45 am**

**REGISTRATION & BREAKFAST**  
in the Exhibit Room – Ballroom A



**8:45-9:00 am**

**WELCOMING REMARKS & OPENING PRAYER**  
in Ballroom B

**Justin O'Connor**

*President*

Native Nation Events

**9:00 - 10:00 am**

**GENERAL SESSIONS**  
in Ballroom B

**The Difference That Makes All the Difference - E+R=O**

- Designing a framework that is easily utilized into the daily workplace.
- Clearly identifying the 5g formula that can serve as a powerful action plan tool.
- Creating a brand and mission statement that flows, is digestible and pertinent to everyday workplace challenges.
- Utilizing the 5g system to impact your own personal growth and create better leaders.

**Presenter:**

**Jim Stroker**

*Coach*

NNE Leadership Solutions Group

**10:00-10:45 am**

**Are Gaming Markets Saturated?**

As the gaming industry has continued to expand and mature around the country, there have been increased concerns about market saturation. Dr. Alan Meister, an economist who specializes in gaming industry analysis, will review the essential concepts and principles related to market saturation, how to measure it, and methods for assessing whether it exists in current, expanding, and potential gaming markets. Dr. Meister will also discuss the practical implications of market saturation.

**Presenter:**

**Dr. Alan Meister**

*Principal Economist*

Nathan Associates, Inc.

**10:45-11:15 am**

**MORNING BREAK**

in the Exhibit Room - Ballroom A



**Hill International**



**11:15-12:00 pm**

**GENERAL SESSION**

in Ballroom B

**Financing and Re-Financing in Today's Market**

- When to start looking for financing for your project.
- What to focus on in your financing process.
- Who is providing financing in today's market?
- How to get the best financing terms for your project.

**Presenters:**

**Mark Schwartz**

*Managing Director*

Oz Real Estate

**Dr. Gavin Clarkson**

*Associate Professor*

New Mexico State University Department of Finance



# AGENDA

**MONDAY, MARCH 26<sup>th</sup>**

**12:00 - 1:00 pm**

**LUNCH**

**in the Exhibit Room – Ballroom A**

**12:30 - 1:00 pm**

**LUNCHEON SPEAKER**

**National Opioid Crisis & What it can Mean for Native America**

**Tom Rodgers**

*Principal*

*Carlyle Consulting*

**1:00 - 2:15 pm**

**GENERAL SESSIONS**

**in Ballroom B**

**Casino Expansion & The Importance of Non-Gaming Amenities Such as Pools, Unique Food & Beverage Options, and Retail**

- With increased competition causing market saturation, tribes need to differentiate their properties from competitors in their respective markets to stay relative.
- Identify the size of the casino expansion needed for your market and location.
- How have times changed? It would have been unthinkable in the past to devote chunks of casino floors to entertainment and attractions, but today it is vital to do so.
- How do you attract gamers and entertainment seekers while also increasing profits?
- What are the latest design principles and technologies?
- How is each department affected when expanding your property?
- Bars and restaurants can complement the casino experience, increase revenue and keep customers at your casino longer.
- Pools are not just for swimming anymore; they are becoming premium social hangouts, day and nightclubs, and areas for meetings, private massages, bars and more.
- Designing a pool that fits your brand and works on your property is key. What should you include when adding a pool or expanding your pool area?

**Moderator:**

**Nick Schoenfeldt**

*President*

*TBE Architects (Thalden Boyd Emery)*

**Presenters:**

**John Hinton**

*Director of Native American Projects*

*Bergman, Walls & Associates*

**Raymond Brenny**

*Chief Executive Officer*

*Soaring Eagle Casino & Resort*

**Tyrone Simmons**

*Business Leader, Marketing*

*Muckleshoot Casino*

**John James**

*Chief Operating Officer*

*Morongo Casino Resort & Spa*

General Contracting

Design Build

Pre-Build Services

Pre-Fabricated Wall Panels

Metal and Fabric Building Structures

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Turn-Key Development

Financing



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AGC, Inc specializes in Design-Build construction services for Sovereign Nations seeking to enhance and develop their economic base.

Since the first project American General Construction, Inc. constructed in Indian Country, the Barona Casino in California in 1990, we have enjoyed developing successful and long-term relationships with many Native Nations across the country. These relationships and consequent projects have been the most fulfilling work of our careers.

Thank you for this opportunity to serve.

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**NNE NATIVE NATION EVENTS**



**MONDAY, MARCH 26<sup>th</sup>**

**2:15 - 3:15 pm**

**How Tracking Every Dollar Spent by Your Patrons Not Only Increases Profit But Also Decreases Cost Throughout Your Enterprise**

- Discover new technologies that exist to keep track of your customers and know their preferences. What can you do with information on where, when and how much money your guests spend?
- How valuable can revenue management systems be? What learning periods are involved? Can their targeted information help merge casino and hotel functions together?
- Do you know what your player reinvestment percentage is? Many times what you think doesn't match what you really are investing.
- What other parts of your casino or hotel can you analyze and add revenue management technology to increase profitability?
- Getting the right people in your casino can be more profitable than getting the most people in.
- Does your player loyalty environment make each trip special for your guest?
- Player rewards programs need to change – rewards need to be more desirable and attractive to multiple generations. Do you offer a non-gaming rewards program?

**Moderator:**

**Scot Benbow**

*Major Account Executive*

*Agilysys*

**Presenters:**

**Angie Dobney**

*Vice President, Casino Gaming & Sales*

*The Rainmaker Group*

**Michael Ka'ahanui**

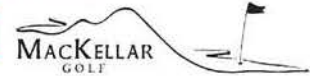
*Director of Marketing*

*Muckleshoot Casino*

**3:15 - 3:45 pm**

**AFTERNOON BREAK  
in the Exhibit Room - Ballroom A**

**MCCARTHY**



**Brunswick**

*Experience is Everything.*

**3:45 - 4:45 pm**

**Case Study: Pechanga Casino & Resort; When you are Already Consistently Ranked as One of the Top Casinos in the Country, What can be Next? How About a \$285 Million Expansion?**

- The largest Casino Resort in California with approximately 5,000 employees.
- 100,000 square feet of convention and meeting space.
- New 2 story spa.
- Four Diamond 568 room hotel tower expansion.
- State of the art new parking garage.
- 4.5 acre pool complex.
- And.....

**Moderator:**

**Gunthar Detches**

*Project Manager*

*Hill International*

**Presenters:**

**Lee Sudhoff**

*Vice President of Operations*

*McCarthy Building*

*Companies, Inc.*

**Julie Brinkerhoff-Jacobs**

*President/CFO*

*Lifescapes International*

**Patrick Murphy**

*Treasurer,*

*Board of Director*

*Pechanga Development*

*Corporation*

**Jared Munoa**

*1st Vice President,*

*Board of Director*

*Pechanga Development*

*Corporation*

**4:45 - 5:30 pm**

**POSSIBLE PECHANGA EXPANSION/RENOVATION  
TOUR PENDING**

**5:30 - 6:30 pm**

**COCKTAIL RECEPTION  
Sponsored by Eide Bailly**



CPAs & BUSINESS ADVISORS

TUESDAY, MARCH 27<sup>th</sup>

Native Nation Events has left this time open as requested on past evaluation forms, to allow for people to meet outside the conference area for more in depth discussions. The exhibit hall opens at 8:30am and as always coffee will be readily available as we start our General Session promptly at 9:00AM.

**8:30 - 9:00 am****REGISTRATION & EXHIBITS OPEN****Coffee Will Be Served - Ballroom A****9:00 - 10:00 am****GENERAL SESSIONS in Ballroom B****How to Best Design and Construct a Project While Planning for Future Expansions/Renovations at an Operating Casino**

- Master plan current project and future expansions to Concept Level at minimum to ensure project site can accommodate.
- Design/construct expansion opportunities with all infrastructure systems.
- Estimate current construction costs of future infrastructure against future costs for retrofitting or expansion of infrastructure systems.
- Develop site logistics plans for current construction as well as future construction to minimize impacts to operations.

**Moderator:****Andy Dillavou***Senior Superintendent*

Swinerton

**Presenters:****Bobby Jennings***Project Manager*

Swinerton

**John Dinius***General Manager*

Sycuan Casino

**Tom Linton***President & Owner*

Sage Mountain Construction

Corporation

**10:00 - 11:00 am****Flexible Financing: Using New Markets Tax Credits for Indian Country Hospitality Development**

- Overview of New Markets Tax Credit Program - New Markets Tax Credits (NMTCs) cannot be used to finance the development of casinos. However, NMTCs can be used to finance assets in support of your hospitality development goals such as hotels, convenience stores, and infrastructure to name a few.
- We will focus on how the program works, how to position your project to attract NMTC capital and how to manage a successful NMTC project.
- Project examples: Coyote Valley Hotel, Santa Claran Hotel and Washoe Travel Plaza.

**Moderator:****Michael Bland***CDE Manager*

Travois New Market

**Presenters:****Little Fawn Boland***Partner*

Ceiba Legal LLP

**Elijah Baca***Chief Executive Officer*

Santa Clara Development Corporation

**11:00 - 11:30 am****MORNING BREAK****in the Exhibit Room - Ballroom A**



# AGENDA

**TUESDAY, MARCH 27<sup>th</sup>**

**11:30 - 12:30 pm**

## Success Stories of Entertainment Amenities Such as Movie Theaters, Bowling Alleys & Golf Courses That Increased the Patrons Length of Stay

- What non-gaming amenities do your guests want? And how do you figure that out?
- Discover what amenities make the most sense for your property and market. Difference casino sizes, locations and guest demographics play a large role. What will give the most return on investment, increase length of stay and help your casino stand out from your competition?
- How can your casino increase revenue with the non-gaming amenities you already have? You want to make sure you're re-inventing your amenities and creating multi-use spaces.
- Discuss strategies to package and market your amenities to create an entertainment destination and bring more people to your property.
- What has worked for other properties? And what hasn't been successful?
- How can these projects be financed?
- When is it justified to charge a resort fee to help offset additional costs related to the resort and its amenities?
- Golf courses can help Indian casinos become full-scale destination resorts and increase overnight stay. What would work for you- purchase an existing course or develop a new one? Can you partner with a nearby golf course if you don't have your own?

### Moderator:

**James Klas**  
Founder & Principal  
KlasRobinson Q.E.D.

### Presenters:

**Ron Patel**  
Chief Executive Officer  
Black Oak Casino

**Cameron MacKellar**  
Owner  
MacKellar Golf

### Dan Borgie

Director of New Center Sales  
Brunswick Bowling

### Robert Valencia

Chairman  
Pascua Yaqui Tribe

## Don't Give Up on Clean Air!

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- ✓ Chemical-free
- ✓ Sustainable
- ✓ Cost-effective
- ✓ Reduces Energy Costs



Barona Resort & Casino

*Guests and members always enjoy clean air!*

### Learn More About Clean Air — Ballroom B

Mar 27, 2018 • General Session • 3:45pm - 4:30pm

### Exhibiting at NIGA 2018 — Booth #1553

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Steve Odden | [stvodden@gmail.com](mailto:stvodden@gmail.com)  
630.561.6766



TUESDAY, MARCH 27<sup>th</sup>

12:30 - 1:30 pm

LUNCH in the Exhibit Room – Ballroom A

Agilysys...

Bergman Walls & Associates  
ARCHITECTURE + INTERIORS

1:30 - 2:30 pm

**Building or Expanding a Hotel:****“If You Build It” They Will Come and Stay**

- As of December 31st, 2016, there were 198 Indian casinos with hotel properties and in 2017, another two Indian casinos will open new hotels and eight will have expanded their existing properties, surpassing the 200 mark of Indian casinos with hotel properties. 2018 and 2019 are expected to see similar growth.
- The evolution of hotels - how to assess, strategize and implement change. How do you know when is the right time to develop a new hotel, rebrand or refurbish an existing one? It's important to size your hotel based on anticipated occupancy and market potential.
- Hotels contribute the most to length of stays at gaming properties than any other amenity.
- What are the steps to getting a new hotel project off the ground? Is a feasibility study required?
- When renovating or building, you want to be sure to have a plan that causes as little interruption in business as possible.
- How do you design a hotel to attract a multi-generational customer base?
- It's all about location. What are the different strategies to expand when your hotel is surrounded by competitors, or in an urban area, or miles away from anything else?
- From check in to check out, you want to make sure your property provides an experience above and beyond what your customers expect.
- Make your hotel stand out from the rest. Find a unique way to position your hotel and deliver your products and services.

**Moderator:****Bill Langmade**

President &amp; CEO

Purchasing Management International

**Presenters:****Angela Heikes**

President &amp; CEO

Shakopee Mdewakanton Sioux Community (SMSC)

Gaming Enterprise

**Scott Sirois**

General Manager

Soboba Casino

2:30 - 3:45 pm

**GENERAL MANAGER & CASINO EXECUTIVE ROUNDTABLE**

- **FACT:** Effective managers do not always equal good leaders. Knowing this is step one to being a good leader.
- Can you benefit from meeting with team members on the front lines, management, vendors and guests to learn about every piece of your property and how to improve?
- It's crucial for casino management to work with hotel management to maximize the profitability of the property as a whole.
- How do you turn your challenges into strengths?
- What will the next generation of leaders bring to this industry and how are we training them?
- How do you provide premium customer service?
- Learn how to create strong team building, training and mentoring programs and keep employees engaged.
- How does your property ensure you're attracting and selecting the most qualified candidates in a competitive market to work at your renovated or expanded property?
- Discover how empowered employees can make all the difference to a customer who's had a bad experience.
- Senior casino executives will share their experiences with new projects. You'll hear first-hand their mistakes and success stories so you can be guided in the right direction.

**Moderator:****Tino Magnatta**

Managing Partner

GT Advertising

**Presenters:****Conrad Granito**

General Manager

Muckleshoot Casino

**Kimberly Van Amburg**

Chief Executive Officer

Casino del Sol

**Leo Culloo**

General Manager

The Point Casino

**Dr. Thomas Dullien**

Executive Director Human Relations &amp; Development

Barona Resort &amp; Casino

**Brian Decorah**

President &amp; Chief Executive Officer

Snoqualmie Casino

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**NATIVE NATION EVENTS**



# AGENDA

**TUESDAY, MARCH 27<sup>th</sup>**

**3:45 - 4:30 pm**

**Clean Air- An Expectation and an Amenity**

Benefits:

- Happy customers, healthier employees,
- Diluting vs. Recirculating - Energy Savings,
- Better air quality drives revenues and can save energy.

Old Technology - Still smell smoke?

- What they do and do not do.

New Technology:

- A multi-stage approach to clean air. Smoke is a complicated beast.
- Sustainable, No Ozone, Chemical Free.

Case Study - Barona Casino

- How we found a real solution for clean air.

**Moderator:**

**Steve Odden**

Business Development, UltraViolet Devices, Inc.  
Principal, InSol, LLC

**Presenters:**

**Jim Kenney**

Business Development Manager Gaming & Hospitality  
UltraViolet Devices, Inc.  
Owner, Catalytic PURE AIR

**Dr. Ashish Mathur**

Senior Molecular Filtration Applications  
Engineer, UltraViolet Devices, Inc.

**Jim Reuker**

Executive Director of Property  
Management (Retired)  
Barona Casino

**4:30 pm**

**EXHIBITOR RAFFLE DRAWING  
FOLLOWED BY**

**★ GRAND PRIZE DRAWING ★  
THREE WINNERS WILL  
RECEIVE A \$100 GIFT CARD!  
\*WINNERS MUST BE PRESENT TO WIN\***

**4:30 pm**

**TUESDAY'S SESSIONS CONCLUDE**



## PLAYERS CLUB REWARDS

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**ELIJAH BACA**  
*Chief Executive Officer*  
Santa Clara Development Corporation

Elijah Baca is the Chief Executive Officer of the Santa Clara Development Corporation (SCDC) located in northern New Mexico. SCDC is wholly owned by the Pueblo of Santa Clara and is responsible for new economic development ventures, as well as operation of the Santa Claran Resort (a 124 room 3 star hotel that recently completed the New Market Tax Credits program, with 700 gaming machines, 36 lane bowling alley, and other amenities), Santa Clara Retail Enterprises (including the Santa Clara Travel Centers, Riverside Package Liquor & Tobacco, the Puye Cliffs Cultural Site, and a franchised The UPS Store), Black Mesa Golf Enterprises (an 18 hole golf course regularly ranked as New Mexico's top 5 courses), and Kha'p'o Construction Services. Elijah is an enrolled member of the Zuni, Pueblo and grew up on the Santa Clara Pueblo. He earned a bachelor's degree in finance at New Mexico State University and is enrolled in the EMBA Program at the University of New Mexico. He serves on multiple social and business boards, and was honored with the New Mexico 40 Under Forty award in 2015.



**SCOT BENBOW**  
*Major Account Executive*  
Agilysys

Scot Benbow is the Major Account Executive at Agilysys. He has more than a decade of experience of providing the technology backbone that is powering tribal operations. Our products include tribal gaming management solutions like property management, point of sale, inventory management and spa and golf management.



**MICHAEL BLAND**  
*CDE Manager*  
Travois New Markets LLC

Michael Bland is CDE Manager at Travois and is responsible for maintaining Travois New Markets' loan and investment portfolio, which includes loan servicing and compliance monitoring. He also projects community impacts of potential New Markets Tax Credit projects and documents investment impacts. Michael was previously employed by the Defense Intelligence Agency in Washington, D.C., and holds bachelor's degrees in history and Middle Eastern studies from the University of Virginia and a master's degree in Middle Eastern studies from the University of Texas.



**LITTLE FAWN BOLAND**  
*Partner*  
Ceiba Legal, LLP

Little Fawn Boland (Piro/Manso/Tiwa Indian Tribe of the Pueblo of San Juan de Guadalupe in New Mexico) is a Partner at Ceiba Legal, where she represents tribal governments, tribal entities, individual Native Americans, and businesses partnering with tribes. She has worked on the legal side of economic development projects since 2005, and through this work, she gained direct experience applying the New Markets Tax Credit program in Indian Country. She has also served as general counsel for the Washoe Tribe of Nevada and California.



**DAN BORGIE**  
*Director of New Center Sales*  
Brunswick Bowling

Dan Borgie is the Director of New Center Sales at Brunswick Bowling. Dan has been with Brunswick Bowling Products for 34 years, helping business owners and investors make strategic decisions that have meaningful impact on their business objectives, and to ensure their ROI expectations are met or exceeded. With strong experience in the financial aspects of the entertainment and recreation segment, Dan has experienced the innovation and evolution of bowling and can attest to the positive benefits it brings to the community, youth, families, charitable institutions and businesses.



**RAYMOND BRENNY**  
*Chief Executive Officer*  
Soaring Eagle Casino & Resort

Raymond Brenny is Chief Executive Officer at Soaring Eagle Casino & Resort. He has more than 20 years of professional experience in gaming operations and is an enrolled member of the Red Lake Band of Chippewa Indians. Raymond is a veteran of the United States Air Force where he served eight years before an honorable discharge. He knows gaming and has held positions of Accounting Manager at Grand Casino Mille Lacs, Chief Financial Officer at Ho-Chunk Casino, General Manager at Dakota Magic Casino, CEO and Partner of Strategic Gaming Service, and General Manager of 7 Clans Casino- Hotel & Indoor Waterpark. Raymond is a graduate from Texas Wayland Baptist University with a Bachelor of Science Degree in business administration with a minor in management, and he received his master's degree in business administration from Capella University.





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**JULIE BRINKERHOFF-JACOBS**  
*Executive Senior Principal,  
 President / CFO*  
 Lifescapes International

Julie Brinkerhoff-Jacobs is the Executive Senior Principal, President and CFO of Lifescapes International, Inc. Julie has spent her career in the real estate industry, starting work for an architectural firm and a commercial developer before landing at Lifescapes. Her 36 year experience with Lifescapes is focused on guiding, managing and envisioning the growth of this results-oriented landscape architectural design firm. She is also actively involved in many charitable organizations, and is a cofounder of HomeAid America. Lifescapes has been active in the gaming industry since 1986; its extensive experience includes work for Tribal Casino/Resorts (Pechanga Resort & Casino, Barona Resort & Casino, Pala Casino Resort & Spa, Harrah's Resort Southern California, Ilani Casino Resort, Agua Caliente's Spa Resort Casino, Wilton Rancheria Elk Grove Resort), and has worked with MGM Resorts, Caesars Entertainment, Station Casinos, Las Vegas Sands Corp., Wynn Resorts, Boyd Gaming, Pinnacle Entertainment, Landry's, Hard Rock International and Paradise Resorts (South Korea), among others.



**DR. GAVIN CLARKSON**  
*Associate Professor*  
 New Mexico State University  
 Department of Finance

Dr. Gavin Clarkson is an Associate Professor in the Finance Department of the College of Business at New Mexico State University where he teaches business courses as well as Federal Indian Law and Policy. An enrolled member of the Choctaw Nation of Oklahoma, Gavin has consulted, written, and published extensively on tribal finance and economic development. He holds both a Bachelor's Degree and a Master of Business Administration from Rice University, a doctorate from the Harvard Business School in Technology and Operations Management, and is a cum laude graduate of the Harvard Law School. He has helped tribes raise more than \$700 million for tribal governmental and entrepreneurial enterprises using a variety of financial mechanisms.



**LEO CULLOO**  
*General Manager*  
 The Point Casino

Leo Culloo is the General Manager at The Point Casino and has worked in the casino industry for nearly 25 years. Originally hired as the Executive Director of the Tribal Gaming Agency for the Port Gamble S'Klallam Tribe, he was promoted to General Manager of the casino, a position he has held for 13 years. His first position in gaming was as a Security Shift Supervisor and then as a Director of Security & Surveillance at a casino in Colorado. After 5 years in Colorado, he was hired as Director of Security & Surveillance to open a new casino on a gaming ship in Florida and promoted to General Manager after one year. Leo graduated with a Bachelor of Applied Arts & Sciences from Texas State University in San Marcos, Texas. He served in the U.S. Army for 6 years and worked as a police officer in Austin, Texas for 15 years prior to working in the gaming industry.



**BRIAN DECORAH**  
*President & Chief Executive Officer*  
 Snoqualmie Casino

Brian Decorah has served as President and CEO of Snoqualmie Casino, Seattle's Closest Casino, since January 1st of this year. Prior to joining the Snoqualmie Team, he served as President/CEO of FireKeepers Casino in Michigan, and as General Manager for Mohican North Star Casino Resort, and two Ho-Chunk Gaming casinos in his home state of Wisconsin. He started his gaming career on the graveyard shift at a small casino in 1995 and has a verified IQ in the top 4% of the world, with a degree in business administration and an MBA in Marketing & Finance.





**GUNT HAR DETCHES**  
*Project Manager*  
Hill International

Gunthar Detches is Project Manager at Hill International. He has more than 23 years of experience in various sectors of facility construction in the United States and around the world. Under an owner's representative services contract, Gunthar and the Hill team are overseeing the completion of design GMP negotiations and full construction management services for this new hotel and resort project. He has a B.S. in Construction Engineering Management from California State University.



**ANDY DILLAVOU**  
*Senior Superintendent*  
Swinerton

Andy Dillavou is the Senior Superintendent at Swinerton and has over 36 years of experience as a Superintendent. Andy oversees the project from the jobsite and is responsible for the day-to-day construction operations. He supervises and directs all field labor and is responsible for the coordination and scheduling of all subcontractor trade work and self-performing work. Prior to the start of construction, he develops site logistics and staging plans specific to the jobsite. His responsibilities also include quality control, and safety and labor relations for the project. Andy started in the industry in 1977 and his education includes Construction Management and Estimating at San Diego State University.



**JOHN DINIUS**  
*General Manager*  
Sycuan Casino

John Dinius is the General Manager of Sycuan Casino and has been a part of the Sycuan Casino team since 1993. John has held multiple roles in his 24 years at the property, including Bingo Pull Tabs Clerk, Slot Attendant, Operations Manager and Slot Director. He initiated and led a mentorship program for three years, which boosted several floor level team members to management level positions and others to enhance their job skills. His unique perspective from working his way through the ranks over the past two and a half decades, his comprehensive gaming knowledge, and positive leadership style paved the path for his appointment of Interim General Manager in 2014 and General Manager at the beginning of 2016. Sycuan Casino has achieved multiple milestones during his tenure, including the launch of its highly successful San Diego-centric brand in 2015 and being named one of the top 10 casinos outside of Las Vegas by Yahoo Travel. Sycuan also broke ground on a new 300-room hotel tower in March 2017.



**ANGIE DOBNEY**  
*Vice President, Hospitality Solutions*  
The Rainmaker Group

Angie Dobney is the Vice President of Hospitality Solutions for The Rainmaker Group. An industry veteran with more than two decades of experience in revenue management and hospitality operations, she provides hands-on optimization of total resort profit to Rainmaker's industry-leading gaming and hospitality clients. A recognized expert in total asset and portfolio optimization, and as enthusiastic as she is knowledgeable, Angie is frequently tapped to speak at conferences around the globe.



**DR. THOMAS DULLIEN**  
*Executive Director, Human Relations & Development*  
Barona Resort & Casino

Dr. Thomas Dullien is the Executive Director for Human Relation & Development at Barona Resort & Casino in Lakeside, CA. and is accountable to the Executive Committee for the design, the implementation and administration of all aspects of the Human Resources operations and strategic advancement. This includes all areas of talent recruitment, compensation and benefits, employee relations, performance management, and Barona's organizational development from an HR perspective. Dr. Dullien has 35 years of hospitality industry experience in operational excellence, HRM, and Leadership and Management development and 25 years of specialized experience in Tribal Gaming. He developed and implemented the first on-line Bachelor of Science degree program in Casino Management and is a published author and frequent contributor for Indian Gaming Magazine. Dr. Dullien received his Ph.D. from the University of Utah, a Master's Degree in Business Administration from Justus Liebig University, Germany, a Master's in Humanities from the University of Utah, and a Master's in Human Resources from National University.



# SPEAKERS



**CONRAD GRANITO**  
*General Manager*  
Muckleshoot Casino

Conrad Granito is currently the General Manager of the Muckleshoot Indian Casino located in Auburn, WA. He is an Indian Gaming veteran with over 25 years of experience in supporting, assisting and developing strong economic development with Tribal Nations. With his arrival in June of 2014, he is providing vision and leadership to take “the biggest and best in the Northwest” to the next level of sustainability and profitability. Prior to this, Conrad was the General Manager of the Coshatta Casino Resort located in Kinder, LA for five and a half years. During his time there, he was the leading force in adding over 400 rooms to the property, as well as implementing major remodel and renovation to the property. These changes spearheaded a rebranding of the property, which realized increased market share and profitability.



**JOHN HINTON**  
*Director of Native American Projects*  
Bergman, Walls & Associates

John Hinton is the Director of Native American Projects at Bergman, Walls & Associates and has 29 years of experience in both architectural and construction project management. John has served as a Principal-in-Charge on major new construction projects as well as additions and renovations. He has a strong focus on project management, conflict resolution, programming, quality control and code review. John’s project experience includes retail, healthcare, office, multi-family residential, movie theaters and sports stadiums. For the past 18 years his efforts have focused on resort, hotel and gaming facilities nationwide. John studied Architectural Studies at University of Minnesota Extension Program, Inver Hills Community College, Pre-Architecture, and has an Architectural Technology Degree with Occupational Efficiency from Dakota Country Technical College.



**ANGELA HEIKES**  
*President and CEO*  
Shakopee Mdewakanton Sioux  
Community (SMSC) Gaming Enterprise

Angela Heikes became President and CEO of the Shakopee Mdewakanton Sioux Community (SMSC) Gaming Enterprise in October 2016. Widely respected throughout the state, she has been a part of the Minnesota Indian gaming community for 24 years. Angela most recently served as the Chief Operating Officer and Executive Vice President of Administration for the SMSC Gaming Enterprise. She also is Chief Operating Officer for Hotel Development LLC, an SMSC enterprise which owns the JW Marriott hotel at Mall of America. Most recently, she was named one of Twin Cities Business Magazine’s “100 People to Know in 2017.” She is a 2015 “Women in Business” honoree of the Minneapolis/St. Paul Business Journal, one of Global Gaming Business Magazine’s “25 to Watch,” and a 2010 recipient of Finance and Commerce’s “Top Women in Finance” award. Angela is a summa cum laude graduate of the University of St. Thomas in St. Paul with a degree in business administration – finance and a 2011 graduate of the University of Minnesota’s Carlson School of Management executive education program.



**JOHN JAMES**  
*Chief Operating Officer*  
Morongo Casino Resort & Spa

John James currently serves as Chief Operating Officer Executive for Morongo Casino Resort & Spa located in Cabazon, California. As a University of Nevada accounting graduate, John has more than twenty-five years of proactive leadership experience as a seasoned casino executive having led several teams throughout the country resulting in a reputation as being one of the most creative and innovative executives in the gaming industry. He consistently exhibits strong execution skills, a proven ability to lead top performing teams and an impressive track record in driving record revenues and profitability. He has created a vision and direction for numerous casino projects spanning his career including the award winning design and development at the new Vee Quiva Hotel & Casino, which opened in July of 2013. His processes in strong financial accounting and reporting, creative marketing initiatives, and construction development have been admired and implemented in numerous gaming entities throughout the country, and have truly established an unparalleled industry standard within the field of gaming.





**ROBERT JENNINGS**  
*Project Manager*  
Swinerton

Robert (Bobby) Jennings is the Project Manager at Swinerton and started at Swinerton in 2010. As Project Manager Bobby is the construction point person working directly as part of the consultant and owner project team. He is responsible for the overall successful construction management of the project and client satisfaction. His primary responsibilities consist of long-range planning and scheduling of construction resources, subcontractor materials, manpower, permits, etc., so that the project superintendent may proceed with the field operations and installations. He is responsible day-to-day for cost control, submittal control, schedule maintenance, document control and overall team communication. Bobby started in the industry in 2007 and he received a BS in Construction Management from Colorado State University.



**MICHAEL KA'AHANUI**  
*Director of Marketing*  
Muckleshoot Casino

Michael Ka'ahanui currently serves as Director of Marketing for Muckleshoot Casino, the largest gaming facility in the Pacific Northwest. His extensive leadership experience spans multiple regions and includes more than 20 years of casino management with a record of consistently producing significant cost savings while achieving increased revenue. As part of his role, he is leading a dramatic re-envisioning of the department, from functionality to creative direction. Previously, Michael served as Director of Relationship Marketing for Thunder Valley Casino Resort where he blended a dedication to superior guest service and analysis with state-of-the-art, database-driven outreach campaigns. In 2004 as Director of Guest Development for Pala Casino Spa Resort, Michael proved instrumental in designing the first, dedicated Asian Marketing program in the Southern California market, producing a 50% growth among top-tier guests. Michael's gaming career began with Caesars Entertainment in Atlantic City where his background in computer science, guest service and public relations helped to advance the company's efforts in a variety of departments across multiple regions.



**JIM KENNEY**  
*Business Development Manager Gaming & Hospitality*  
UltraViolet Devices, Inc.  
*Owner*  
Catalytic PURE AIR

Jim Kenney is the Business Development Manager of Gaming & Hospitality with UltraViolet Devices, Inc. and Owner of Catalytic PURE AIR. He has been in the air treatment industry since 2001 specializing in PCO (photo catalytic oxidation) technology for residential, commercial, casino and hotel applications. Jim is enthusiastic about sustainable air cleaning technologies that keep environments healthy while saving money by recirculating more treated indoor air. He is an active member of the Nevada Hotel and Lodging Association serving on the housekeeping committee and the sustainability committee. He has been the sponsor for the Stars of the Industry Hospitality Awards Gala Sustainability Leading Company for the past four years.



**JAMES KLAS**  
*Founder & Principal*  
Klas Robinson, Q.E.D

James Klas is the Co-Founder and Principal of Klas Robinson Q.E.D. and has thirty years of operational and consulting experience in the hospitality industry, including 25 years in Indian gaming. James has worked with over 200 different tribes, providing development consulting to numerous hotel, resort, casino and convention center projects.



# SPEAKERS



**WILLIAM LANGMADE**  
*President & CEO*  
Purchasing Management International

William Langmade is the President & CEO of Purchasing Management International. William attended the University of Southern California and Pepperdine University where he received a B.S. degree in Business Administration and an M.B.A. respectively. He also attended Western States University, College of Law and has over 20 years of experience in hospitality purchasing. William is well known as one of the top purchasing agents in the country and has been active in speaking engagements regarding renovations and new construction throughout the country. He has also contributed to articles in Hotels Magazine, Hotel Business, Lodging and Hotel Spec publications and is a LEED Accredited Professional. He has been a member of the Allied Executive Committee of the American Hotel & Lodging Association (AH&LA). He is a board member of the Association of Starwood Franchisees & Owners Association, an allied member of the Asian American Hotel Owners Association and a member of the United States Green Building Council, a Leadership in Energy and Environmental Design Accredited Professional (LEED AP), as well as a charter member of the Network of Executive Women in Hospitality. William has been awarded membership in Hospitality Design Magazine's prestigious Platinum Circle for his company's achievements in the design purchasing industry.



**TOM LINTON**  
*President and Owner*  
Sage Mountain Construction Corp.

Tom Linton is the President and Owner of Sage Mountain Construction Corp., a Member of the Morongo Band of Mission Indians and is both a former employee and former Tribal Council Member with Morongo. Sage Mountain Construction specializes in both Owner's Representation and General Contracting Services. Sage Mountain has performed several General Contracting jobs (both casino and commercial) in Indian Country and is currently serving as the Owner's Rep. on a Large-Scale Casino/Resort Expansion Project for a Tribe in Southern CA.



**CAMERON MACKELLAR**  
*Owner*  
MacKellar Golf

Cameron MacKellar is the Founder of MacKellar Golf, a global design and construction company focused on sustainable golf course development practices. Built on a passion for creative design and environmental preservation, Cameron has completed new course design projects across 12 countries, complimented by renovation and restoration projects throughout North America and Canada. His unique design philosophy is derived from a period on the European PGA Golf Tour as a caddy, where he visited some of golf's most revered and prestigious locations. This experience shapes underlying values of the company, where each course is elegant in appearance, sophisticated in strategy and ultimately serves to promote enjoyable golf experiences for all skill levels. A strong advocate of the Native Indian Gaming Community, Cameron has been a long-time contributing author for various Native Indian media publications since 2005. In addition, he has crafted a unique design approach for Native Indian venues, where historic cultural influences form the "theme" of the golfing layout and features.



**TINO MAGNATTA**  
*Co-Founder*  
GT Advertising

Tino Magnatta is the Co-Founder of GT Advertising (GT), the #1 provider of Email Appends for the casino industry with over 400 clients. Prior to GT, Tino was Managing Partner of an online advertising agency that represented several casino properties, including Mandalay Resort Group, Caesars Entertainment and Venetian. Tino is currently the host of GT Radio, a podcast that interviews gaming professionals.



**DR. ASHISH MATHUR**  
*Vice President*  
*Innovation & Technology*  
UltraViolet Devices, Inc.





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Bergman, Walls & Associates Ltd. was founded in 1994 as an architectural and interior design firm with an emphasis on Casino, Resort and Entertainment Design. Our mission is to provide our clients the highest level of individualized service.



CONTACT  
**John Hinton**  
[jhinton@bwaltd.com](mailto:jhinton@bwaltd.com)







**ALAN MEISTER, PH.D.**  
*Principal Economist*  
Nathan Associates, Inc.

Dr. Alan Meister is a Principal Economist at the economic consulting firm Nathan Associates. He specializes in the application of economic analysis to litigation, regulatory, public policy, economic development, and business operations matters. He has extensive experience conducting economic research and analysis in matters involving Indian gaming, and he was previously commissioned by the National Indian Gaming Commission to independently analyze the economic effects of proposed regulatory changes. Dr. Meister has also conducted years of independent, scholarly research on Indian gaming and authored a number of publications, most notably his annual study, the Indian Gaming Industry Report, which has been cited by the United States Supreme Court. Dr. Meister leads the Indian Gaming and Gaming consulting practices at Nathan Associates, as well as its Native American Advisory Services.



**JARED MUNOA**  
*First Vice President,  
Board of Director*  
Pechanga Development  
Corporation

Jared Munoa is First Vice President, Board of Director with Pechanga Development Corporation. Jared was elected by the Tribe to the PDC Board in June 2014. Before his election, Jared served as a communications consultant, providing training and consulting on leadership and employee development for Native American tribes in the United States. A fitness enthusiast, Jared is a certified CrossFit Instructor and volunteers with after school programs and the Boy Scouts of America. He was raised on the reservation and will work with the Board to create sustainability, new business opportunities, and a strong economic future for Pechanga.



**PATRICK MURPHY**  
*Treasurer, Board of Director*  
Pechanga Development  
Corporation

Patrick Murphy is the Treasurer, Board of Director with Pechanga Development Corporation. Patrick's service to the Pechanga Band began in 1992 when he was elected to the Tribal Council. The general membership elected him to serve on the first Pechanga Development Corporation Board of Directors (PDC) in 1995. During his tenure, the PDC Board managed development and construction of the award-winning Pechanga Resort & Casino, the championship golf course, Journey at Pechanga, and the multi-million dollar renovation of the hotel lobby. In 2002, Patrick was elected by fellow tribal leaders to serve as Secretary of the Tribal Alliance of Sovereign Indian Nations, a leading intergovernmental association of Southern California tribal governments. Patrick played an instrumental role in 2003 in building a coalition and advancing legislation to distribute monies from the Indian Gaming Special Distribution Fund to local communities that surround tribal casinos, which has resulted in more than \$100 million flowing to local communities for vital public services such as police and fire protection, road improvements, and afterschool programs throughout Southern California. With nearly two decades of experience in the building and construction field, working his way from an entry-level position to project management, Patrick brings unique insight and experience to the economic development branch of the Pechanga Tribal Government.



# SPEAKERS



**STEVE ODDEN**  
*Business Development*  
 UltraViolet Devices, Inc.  
*Principal*  
 InSol, LLC

Steve Odden is in Business Development at UltraViolet Devices, Inc. and Principal at InSol, LLC. Steve has been in Business Development, Sales and Sales Management for most of his career. Prior to working in the Indian Gaming Market he held senior management roles in the office products and commercial furniture markets working for both retail office products/furniture companies and a large wholesale distributor. He has been in the Indian Gaming Market for the past 14 plus years working in business development for two manufacturers of hospitality and gaming furniture. In the summer of 2017 Steve, along with Shannon Bassett-Cowden, started InSol, LLC. InSol is committed to bringing Innovative Solutions to the Indian Gaming Market by offering business development services to companies that want to either improve their market share or gain market share in the this market. Steve and Shannon are committed to working with vendors that bring unique and innovative solutions to both the gaming market and tribal business market. They currently represent UltraViolet Devices, Inc. and Wright Group.



**RON PATEL**  
*Chief Executive Officer*  
 Black Oak Casino

Ron Patel is Chief Executive Officer at Black Oak Casino. Ron has worked for the Tuolumne Band of Me-Wuk Indians, situated in Northern California, since January of 2001. From 2001 through 2015, he held the position of General Manager of Black Oak Casino. In January 2016, Ron was appointed CEO of the Black Oak Casino Resort. In over 45 years in Gaming & Entertainment, Ron's career has taken him throughout Britain, Canada and on both the East and West coasts of the U.S. For the past 27 years he has worked in consultancy or senior management positions for a number of Native American Tribes nationwide.



**TOM RODGERS**  
*Principal*  
 Carlyle Consulting

Tom Rodgers is a Principal at Carlyle Consulting. Tom successfully waged one the most important Native American Voting Rights efforts of the last ninety years, which would provide Native Americans on remote, poverty-stricken reservations in Montana with equal access to voting. In 1994, Tom founded Carlyle Consulting, a strategic consulting/government affairs/media relations firm located in Alexandria, Virginia that represents the interests of Native Americans. From 1990 to 1993, Tom served as tax legislative counsel to Senate Finance Committee Chairman Max Baucus. Before that, he served as tax counsel to United States Tax Court Judge Marvin F. Peterson. Tom obtained a Bachelor of Arts in Political Science and Economics, a J.D., and an L.L.M in Taxation at the University of Denver. He went on to obtain a Masters in International Public Policy with an emphasis in China Studies at the Johns Hopkins School of Advanced International Studies. He also attended the Georgetown University McDonough School of Business Executive MBA program. Tom, an enrolled member of the Blackfeet Nation, has raised over \$1.2 million dollars in charity for Native American youth, tribal governments, Native American financial literacy programs, and Native American voting rights efforts. In 2016 Tom had the vision to initiate the very first national baseline cannabis tax analysis in preparation for congressional tax reconciliation efforts following the Presidential election and is now drafting the first Native American cannabis tax bill. Tom is now engaged in building a Native American coalition in order to address the deadliest epidemic of our time, the opioid crisis. To date, Tom's efforts have led to enlisting more tribes to litigate against the pharmaceutical opioid manufactures and the pharmaceutical opioid distributors than any other party involved in the national opioid litigation effort



**JIM RUECKER**  
*Executive Director of Property Management (Retired)*  
 Barona Resort and Casino

Jim Ruecker was the Executive Director of Property Management at Barona Resort and Casino and is now retired. Former Chairman and Co-Founder at Indian Gaming Facilities Managers Association, Jim was with Barona in 2003 as it was built. He has always been an advocate for the best indoor air quality.



# SPEAKERS



**NICK SCHOENFELDT**  
*Vice President & Principal*  
TBE Architects (Thalden Boyd Emery)

Nick Schoenfeldt is Vice President and Principal at Thalden Boyd Emery Architects. Following graduation from the University of Kansas with two Architectural degrees, Nick has specialized in hospitality design. He has built a vast portfolio of projects including private clubs, restaurants, hotels, and casinos.



**MARK SCHWARTZ**  
*Managing Director*  
Oz Real Estate

Mark Schwartz is a Managing Director and Head of Gaming Investments at Oz Real Estate (OZRE). In this role, Mark oversees OZRE's investment activity in the gaming sector, including commercial, Native American, and distributed gaming. His experience includes equity and debt investments in both stabilized and development projects. Prior to joining OZRE in 2007, Mark was an Analyst in the Real Estate Group of the Investment Banking Division of Goldman, Sachs & Co. Mark graduated magna cum laude from Princeton University, where he received a B.A. in Economics.



**TYRONE SIMMONS**  
*Business Leader, Marketing*  
Muckleshoot Casino

Tyrone Simmons is a Business Leader at Muckleshoot Indian Casino and an enrolled Muckleshoot Tribal Member. He is currently working with the MIC in the Marketing Department and has done executive rotations in the following divisions: Support Operations, Information Technology and Gaming Operations. Tyrone has a Master of Arts in Education from Antioch University, Seattle, and a Bachelor of Science in Business Administration from The Haskell Indian Nations University. Tyrone is a proud Haskell Fightin Indian Alum.



**SCOTT SIROIS**  
*General Manager*  
Soboba Casino

Scott Sirois is the General Manager for Soboba Band Luiseño Indians at Soboba Casino and is facilitating delivering their replacement casino project. Prior to that he served as CEO for Desert Diamond Casinos in Tucson, AZ and delivered their Nogales replacement casino project and did the preliminary planning on their West Valley Resort project. He also spent six years at Robinson Rancheria Resort & Casino in northern California as their GM doing two projects that added a hotel, conference center, bingo/events room. Scott started in the gaming industry breaking in as a busboy in 1975 with Boomtown Casino & Hotel just outside Reno, NV. Spending 25 years there he worked in numerous departments and worked on multiple projects while earning a Bachelor of Science from the University of Nevada, Reno majoring in gaming management and minoring in economics. Scott is also an enrolled member of the Fond du Lac Band of Minnesota Chippewa Indians.





# SPEAKERS



## JIM STROKER

*Coach*

NNE Leadership Solutions Group

Jim Stroker is a Coach with NNE Leadership Solutions Group and has over 30 years of experience within the New Jersey Public School System as a sports coach as well as a wellness educator. Jim's wellness program has been cited as one of the nation's best and he was recently inducted into the New Jersey Coach Hall of Fame. Jim is also the creator of "Inspirational Hotline", a morning message delivered to 700 students. Jim has been using his unique gift to craft and deliver motivational and educational keynote seminars that resonate with audiences ranging from Fortune 500 CEO's to thousands of high school students throughout the country, as well as Nonprofits, Military, Gaming Associations, Healthcare Practitioners and Native America. Some of Jim's Keynote topics include: How to reduce anger and conflict through example, strategies for embedding a culture of gratitude within your organization and how gratitude can impact daily performance and behavior. Jim also speaks about managing and deepening emotional intelligence in the workplace and how to train employees on powerful reactions to difficult situations.



## LEE SUDHOFF

*Vice President of Operations*

McCarthy Building Companies Inc.

Lee Sudhoff is Vice President of Operations for McCarthy Building Companies' Parking Structures Group for Southern California. As a McCarthy employee since 2007, Lee has excelled in numerous professional positions at McCarthy including director, project manager, design manager and assistant project manager. He has been focused on delivering parking structures in Southern California for over 15 years. He has been instrumental in the successful completion of multiple parking structures with a wide array of clients including Native American, healthcare, higher education, commercial, and government. A few of his notable projects include the Pechanga Parking Structure, Camp Pendelton Naval Hospital and Parking Structure project and San Diego's Waterfront Park.



## ROBERT VALENCIA

*Chairman*

Pascua Yaqui Tribe

Robert Valencia currently serves as the Chairman of the Pascua Yaqui Tribe. Chairman Valencia started his career in politics in the late 1970's, before the Pascua Yaqui Tribe received federal recognition. He was a member of the Pascua Yaqui Association from 1977-1980 serving as the Interim Councilman. Since the year 2000, he has had the honor to serve on Pascua Yaqui Tribal Council. Chairman Valencia is a University of Arizona graduate and considers himself a lifelong learner who has a strong passion for creating and sustaining a diverse economic future for the Pascua Yaqui Tribe and its community members.



## KIMBERLY VAN AMBURG

*Chief Executive Officer*

Casino del Sol Resort

Kimberly Van Amburg is the Chief Executive Officer of Casino Del Sol Resort, an enterprise of the Pascua Yaqui Tribe. She previously served the Tribe for several years as Assistant Attorney General- Gaming and also as Senior Vice President and General Counsel for Casino Del Sol Resort. As Chief Executive Officer, she works closely with the Pascua Yaqui Tribal Council to formulate and execute their strategic initiatives. Prior to working for the Pascua Yaqui Tribe, she was in private law practice for eight years in Texas and Arizona. Kimberly graduated from the University Of Arizona College Of Law in 1999.



*Platinum*

### TBE Architects



The Native American owned firm of TBE ARCHITECTS (Thalden Boyd Emery) has become one of the best-known casino-hotel architects in America. TBE ARCHITECTS has a depth of experience like no other Native American-owned architectural firm. Their passion for architecture and design, especially in Indian Country, has led to working with 114 Native American Tribes and First Nations. TBE ARCHITECTS provides full architectural services including master planning and interior design.

The firm, with its highly experienced staff of professionals combines the Native American background and architectural expertise of Chief Boyd (chief executive officer and principal), the creative hotel and casino design expertise of Rich Emery (president and design principal), the design acumen of David Nejelski (creative director and principal) the management talents of Nick Schoenfeldt (vice president and principal) and plus the savvy business and client curator Linda Roe (vice president, client development). Collectively, this team has worked together for over 47 years and bring a unique blend of experience, expertise, approach, and an intrinsic understanding of design and hospitality architecture to every project.

Our reputation as masters of bold, high quality and fully integrated projects are backed by an as equally highly experienced technical staff that has proven abilities in delivering projects on time and on budget. TBE's "style" reflects that of our clients.

#### Firm History

Since 1971, TBE ARCHITECTS has been designing resorts, hotels and casinos for the hospitality and gaming industries. The firm's approach of creating "Ordinary to Extraordinary" is based on developing unique and exciting visions and bringing them to life. The firm has built a reputation for delivering projects on time and on budget. TBE ARCHITECTS provides full architectural services including master planning and interior design.

TBE Architects is an active associate member of the National Indian Gaming Association (NIGA), the California Nations Indian Gaming Association (CNIGA), the Arizona Indian Gaming Association (AIGA) and the Oklahoma Indian Gaming Association (OIGA).

*Platinum*

### Travois



For more than 22 years, Travois has been providing capital for housing and economic development projects in American Indian, Alaska Native and Native Hawaiian communities. We structure and close investments that deliver tangible economic benefits for tribes and tribal housing authorities.

Travois was the first company to introduce the LIHTC program to Indian Country, and our clients have used the Low Income Housing Tax Credit program to create \$882 million of affordable homes - 5,200 units in 19 states. We also diversified into the New Markets Tax Credit program to offer nearly \$400 million in economic development financing. Travois is a mission-driven, family-owned company, and we have grown to a staff of more than 30 team members who provide a range of services.

Our clients tell us what their needs and goals are and we formulate and implement a strategy to help them get what they want. We help clients compete for tax credits, attract an investor and develop a landmark project. By traveling throughout Indian Country and building relationships with more than 85 tribes or tribal entities, we have listened to each of our partner's needs and come up with solutions to help ease their struggles - to help create homes and communities for tribal members.

In addition to bringing in capital, Travois' other divisions help projects succeed. Travois Asset Management assists clients with the compliance and management of their tax credit projects with on-site training and on-call support. Our architectural division helps create sustainable communities by providing guidance from land use planning to architectural design through construction monitoring.

Our staff is there every step of the way, to explain the process and program requirements and to bring clarity out of the complexity.

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Agilysys operates across North America, Europe, Asia-Pacific, and India with headquarters located in Alpharetta, GA. For more information, visit [www.agilysys.com](http://www.agilysys.com)

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**Bergman Walls & Associates**  
ARCHITECTURE + INTERIORS

Bergman, Walls & Associates Ltd. was founded in 1994 as an architectural and interior design firm with an emphasis on Casino, Resort and Entertainment Design. Our mission is to provide our clients the highest level of individualized service.





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Did you know that bowling generates better-than-average return on investment and exceptional cash flow? It's also a great way for casinos to bring in additional foot traffic, lengthen visitor stays, diversify their customer base, and drive repeat visits.

'Hybrid' centers are currently the fastest growth segment for new center construction. The hybrid bowling entertainment center combines bowling with a multitude of complementary entertainment venues, ranging from arcades to laser tag to other indoor attractions.

That's why it's important to choose a strategic partner that has a depth and breadth of experience combined with staying power and ongoing support. With more than 125 years of experience and products installed in more than 70 percent of the world's bowling centers, Brunswick Bowling Products is the best-known and most-trusted name in the game - adding value to every aspect of the business.

Brunswick is the partner of choice for Native American casinos looking to diversify their entertainment offerings and increase traffic and revenues. With Brunswick, you can design a bowling center that provides exceptional benefits to the community.

Brunswick knows that getting into the bowling business can be challenging, so we're here to do the heavy lifting for you. We designed the Brunswick Build-to-Bowl program for organizations that don't have experience with planning or constructing a bowling center.

Brunswick products are specifically designed to drive traffic, increase length of stay, attract group events, and increase sales. No one beats Brunswick for the intelligence, functionality, overall value, and service built into every piece of bowling equipment.

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### GT Advertising

**GT**  
**AD**

Tino Magnatta and Golly Prabhu, founders of GT Advertising, met in the late 90's and had the same philosophy of marketing "if you can't measure it we don't do it." With that they were instrumental in pioneering digital marketing for the casino business by sending the first email campaigns in casino history and implementing some of the first search campaigns.

Golly went on to work at Paris, Bally's, Caesars Ent and The Venetian, and Tino and his agency supported all of the innovation during that period. After his departure from the Venetian, Golly and Tino teamed up to form GT Advertising, which has now become the leader in email appends for the casino industry.

GT Advertising now works with over 400 casinos across the country, including Caesars Ent, Boyd Gaming, Golden Nugget, Cosmopolitan, Station Casinos, Winstar World, Choctaw Casinos, Talking Stick Resort, San Manuel, Casino Del Sol, Muckleshoot, Casino Morongo and many more! With its trusted, simple and affordable program, GT has helped its clients increase their email database by up to 300% and shatter their email response rates.







**Hill International**



## Hill International

Hill International, with more than 3,000 professionals in over 50 offices worldwide, provides program management, project management, construction management and other consulting services to clients in a variety of market sectors. Engineering News-Record magazine recently ranked Hill as the eighth-largest construction management firm in the United States. For more information on Hill, please visit our website at [www.hillintl.com](http://www.hillintl.com).

**IMAGINE THIS**



**IMAGINE THIS**

IMAGINE THIS offers many advantages which will benefit you in a variety of ways. We are a full service solution, which means that our capabilities are customized to meet your needs. We consider ourselves as an extension of your marketing and purchasing team. Our mission is to help you reach your goals.

We attribute our growth to our excellent service and commitment to our customers. In 2006, IMAGINE THIS ranked as one of Inc. 500's fastest growing companies in America and our growth continues...

At IMAGINE THIS we pride ourselves on the ability to design and create custom products and innovative packaging. For almost any type of product you can imagine, we take initial concepts and develop products that are unique and functional.



**Kenco Company**



KENCO COMPANY is a full service marketing and procurement agency specializing in the creation and implementation of loyalty reward programs, which promote brand recognition customer satisfaction.

We are a prime resource from the creative inception to the execution of a promotional campaign geared towards increasing the patrons satisfaction, including but not limited to length of stay, amount of spend, and total satisfaction of the visit.

We are primary first level distributors of resort and spa in-room amenities, bedding and accessories. We are manufacturers, importers, and representatives and merchandisers in every consumer goods category.

Our main impetus is to work as an extension of your team to deliver extraordinary promotions and to deliver products that will create excitement from your patron leaving them with only positive impressions of your casino during their stay.

We help you incorporate your tribal identity throughout your facility using products with multiple value options. We can work with your designers, architects and public relations coordinators to design in-room bedding and accessories with your identity that can be gifted to that special guest and VIP. We aim to maintain a positive feedback of your facility and their experience.

We coordinate awards, loyalty and gift shop merchandise to create your unified message and encourage the desired behavior you want from your targeted patrons in specific demographic groups.

We help you encourage your staff using an acknowledgement system, which will keep their helpfulness peaked and your guest satisfied and impressed.

We pride ourselves in more than delivering great prices for the products you need for marketing, retail and in-room, but stand alone in our arena with the know-how and experience by knowing the competitive playing field.

Your guest is your best form of advertising. An unhappy guest may be your worst nightmare with new technologies charging negative reviews. A happy guest is indispensable.

We are philanthropic. Kenco donates a portion of our profits to Native American Charities that support education and self-reliance of the Native American Indian.





**KlasRobinson Q.E.D.**

**Klas Robinson** QED

KlasRobinson Q.E.D. has extensive experience in analyzing the financial feasibility of various real estate and hospital-ity industry projects throughout North America. Feasibility studies and other expert counseling provided by the princi-pals of KlasRobinson Q.E.D. have been used to successfully attract well over \$15.0 billion in financing and investment from bank financing, capital leases, private placements, registered securities and IPO's. KlasRobinson Q.E.D. has a particular expertise in analyzing gaming and non-gaming development projects by Indian tribes both on and off res-ervation, having worked with over 220 tribes throughout North America. Areas of expertise include a wide variety of development projects, such as casinos, hotels and resorts, restaurants and nightclubs, retail and multi-use office com-plexes, senior housing, spas, entertainment, convention space, golf, RV parks, gas station/convenience stores and grocery stores, travel plazas and truck stops, banks, wa-ter parks, movie theaters, bowling centers, equine events centers, assisted living and other commercial and leisure developments.



**Lifescapes International Inc.**



For 60 years, Lifescapes International, Inc. has been a fore- runner in landscape architecture and design. Founded by our visionary Chairman/CEO, Donald Brinkerhoff, Lifescapes has earned a reputation for professional reliability and de- veloped a distinction for unique, cutting-edge design and creative solutions for casinos, hotels/resorts, mixed use, retail and multifamily projects. Considered an expert in the field, Lifescapes has created some of the most delightful, memorable and iconic environments in both the US and abroad.

The firm's Newport Beach, CA, office has 35 professionals, led by Executive Senior Principals Julie Brinkerhoff-Jacobs (President/ CFO), Daniel Trust (Executive Vice President/ COO), Roger Voettiner (Vice President of Design-Horticul- ture), and Andrew Kreft (Director of Design).

#### SERVICES

We provide full-service landscape architectural design ser- vices, including concept/theming, schematics, design de- velopment and construction docs, through final art direc- tion. Our expertise includes horticultural/planting design, exterior vehicular/pedestrian circulation, site amenities, fountains, resort pool environments and dayclubs, roof decks, specialty features, event areas, terraces and court- yards.

#### IMPRESSIVE BODY OF WORK

The end result is a portfolio of notable garden environ- ments that can be experienced at casinos Pechanga Re- sort and Casino in Temecula, CA; Barona Resort & Casino in Lakeside, CA; Pala Casino Spa & Resort in Pala, CA; Spa Casino Resort in Palm Springs, CA; Golden Nugget Lake Charles in Lake Charles, LA; L'Auberge Casino Resort in Ba- ton Rouge, LA; The Water Club by Borgata in Atlantic City, NJ; Red Rock Casino Resort, Wynn, Encore, The Venetian/ The Palazzo, Bellagio and Mirage in Las Vegas; hotels Fon- tainebleau Miami Beach, FL; and Margaritaville Hollywood Beach Resort, Hollywood, FL to name just a few.



Gold

### Mackellar Golf



#### IN THE PURSUIT OF EXCELLENCE

Mackellar Golf Design and Construction is a progressive turn-key golf course development firm entrenched in the historically-proven values of Scottish golf architecture and the considerate application of modern-day sustainability principles.

We enjoy unique relationships with global development and industry professionals who share our vision of creating unique destinations that enhance the game of golf.

Our qualified and experienced team utilize cutting-edge technologies to continually raise benchmark standards for innovative design strategy in a global setting. Our ability to engage with our clients in a collaborative manner coupled with a proactive approach to delivery has resulted in our success, acknowledged by leading industry bodies globally.

Gold

### McCarthy Building Companies, Inc.

**MCCARTHY**

McCarthy Building Companies, Inc., founded in 1864, is the oldest, privately held construction firm in the United States. In 2001, the McCarthy family sold the business to its employees and became 100% employee-owned. As employee-owners, we have a unique perspective on every relationship and every project. It is a commitment that connects each of us to a common cause - to always work in the best interests of the clients we serve. This means every employee takes a vested interest in the success of each project.

As McCarthy approaches 35 years in Southern California, its 400 local salaried professionals and over 400 local trade workers deliver almost \$1 billion annually, making McCarthy the largest General Contractor in Southern California and a leader in design-build integration. McCarthy's Southern California offices have delivered iconic buildings, including the Salk Institute, Hollywood and Highland (home of the Academy Awards), and the massive Mickey & Friends Parking Structure at Disneyland. McCarthy prides itself on delivering the highest quality and safest projects in the industry, and provides complete preconstruction and construction services that our clients have come to expect.







**Purchasing Management International, L.P.**



PURCHASING MANAGEMENT INTERNATIONAL, L.P.

Purchasing Management International, L.P., is an independently owned Texas Limited Partnership. William Langmade is President and principal of the company with over 35 years of hospitality construction, management and purchasing experience.

The company has purchased and installed over \$3 billion dollars in hotel, resort and casino furnishings, operating equipment and systems worldwide and continues to be one of the leading independent contract purchasing companies nationally and internationally. PMI's services include FF&E purchasing for hospitality renovation and new construction, operating supplies purchasing, and advisory services for capital budgeting, inventories, and due diligence for acquisitions and valuations. PMI is the leading purchasing agent in the gaming purchasing industry.

PMI is the leading FF&E and OS&E purchasing company for tribal gaming projects across the country. For years, PMI has worked with the leading voices in tribal gaming to deliver buying power, integrity and reliability to its tribal gaming clients.

Purchasing Management International, L.P.'s mission is to provide a selected number of clients worldwide with its proven purchasing, renovation, and technical expertise at the best quality and pricing obtainable in the industry.



**Rainmaker**



The Rainmaker Group (Rainmaker) is the hotel revenue and profit optimization cloud. Rainmaker's guestrev®, grouprev®, revcaster® and revintel® solutions make up the company's cloud-based platform for transient and group pricing optimization, forecasting and revenue-centric business intelligence. These integrated solutions optimize revenue and profit from every segment of the business, using data science and analytics to help hoteliers outperform their revenue and profit objectives.

Founded in 1998 by Bruce Barfield and Tammy Farley, Rainmaker has steadily grown its client base to include premier hospitality companies like Boyd Gaming, Omni Hotels, Kerzner International, Wynn Resorts, MGM Resorts International and many more. Singularly focused on delivering the highest revenue returns possible for its clients, Rainmaker's commitment to more than twenty years of ongoing platform and product innovation, together with client-centric consulting services are recognized across the hospitality industry as the gold standard in both performance and partnership.

Rainmaker has received significant recognition in recent years for its hard work and continuous business growth. Having been named for a 7th consecutive year on the Inc. 5000 list of the fastest growing privately held companies in the U.S. in 2016, Rainmaker also took home the gold medal for "Best Productivity - Enhancement Technology" for guestrev® in the 16th annual Global Gaming Business Gaming & Technology Awards. Also in 2016, Rainmaker President, Tammy Farley, received the bronze award in the 13th annual Stevie Awards for Women in Business, and Daniel Wise, Founder and Chief Product Architect for revcaster®, was named to the 2016 HSMAI Top 25 Extraordinary Minds in Hospitality Sales, Marketing, and Revenue Optimization. In recent years, Rainmaker has also been named to the Atlanta Business Chronicle's List of the 100 Fastest Growing Companies in Atlanta.

Rainmaker maintains its corporate headquarters in Alpharetta, GA with additional offices in Las Vegas, Portland and Singapore.



Gold

**Sage Mountain Construction**



Sage Mountain Construction is a Native Owned Company specializing in Commercial General Construction and Owner's Representation in the Gaming, Hospitality and Retail Sectors. With a Top-Tier Team of Professionals, we proudly stand as a skilled and industry leading Native Construction Firm. We pride ourselves on working with each Tribe to develop their vision and budget and to build the project in an expedient and cost-effective manner. At Sage Mountain, long lasting relationships and stellar results are our priority.

Gold

**Swinerton**

**SWINERTON**



Swinerton provides commercial construction and construction management services throughout the United States and is a 100% employee-owned company. Recognized nationally since 1888, Swinerton is the preferred builder and trusted partner in every market it serves - proudly leading with integrity, passion, and excellence.

Swinerton has decades of experience working with dozens of tribal clients all throughout the west, with experience on high-profile projects like Ilani Casino Resort in Ridgefield, Washington; Sycuan Casino in El Cajon, California; and Viejas Casino & Resort in Alpine, California.

**UltraViolet Devices, Inc.**

**UVDI**  
UltraViolet Devices, Inc.

UltraViolet Devices, Inc. is a leading manufacturer of advanced air purification & disinfection equipment using UV-C, photocatalytic oxidation (PCO) and molecular filtration technologies. With over 65 years of experience in UV Technology, we have perfected the science behind our technology and currently offer our products globally.





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# The Inaugural National General Manager & Casino Executive Exchange

## September 23-25, 2018

The **WESTIN MISSION HILLS  
GOLF RESORT & SPA,**  
Rancho Mirage, California

*"One of the best events! It was highly productive and we were able to secure meetings and move forward with potential new relationships. We accomplished what we wanted to!"*

*– Shawn Keep, President, Imagine This*

*"This was a very valuable event structure for meeting key decision makers in an environment where we get to discuss property and industry issues."*

*– Ben Parks, Sales Director, Duetto*





American General Construction



American General Construction. (AGC, Inc.) was founded in 1983 by Frank Coit as a full service Design/Build general contractor. AGC, Inc. was originally licensed in California. Since that time, AGC's licensing capability has expanded to include 50 states across the nation, servicing markets including Gaming, Hospitality, Federal, Aviation and Sovereign Nation economic development.

During our 35 year history, it has been an honor to work in Indian Country and to contribute to improving the quality of Tribal lives through constructing buildings that meet a community's needs, including gathering and cultural centers, schools, healthcare facilities, hospitality and leisure projects, as well as gaming projects.

The fundamentals of high-quality design-build management (Cost Control) never change regardless of the project. Whether your Tribe's project is a new build, renovation or addition to your existing operations, AGC, Inc. has the experience to ensure critical operations continue during construction, keeping your revenue flowing and budget under control. A seamless customer experience is our primary goal. AGC, Inc. utilizes advanced, design-build construction methods that will serve you and your Tribal Nation well, getting your project completed on budget, on time and on target for success.

Since the first project American General Construction constructed in Indian Country, the Barona Casino in California in 1990, we have enjoyed developing successful and long-term relationships with many Native Nations across the country. These relationships and consequent projects have been the most fulfilling work of our careers. Thank you for this opportunity to serve.



Catalyst



Catalyst is a full-service, results-oriented agency, providing an unconventional approach to branding, advertising and marketing for Indian casinos and destinations across the country. Unlike many other agencies, Catalyst employs key members of our staff who have worked in casinos so they know first-hand the impact of marketing on the property and the challenges you and your staff face daily. From driving trips to increasing coin-in, no agency better understands casino marketing and how to move the needle.

### DreamCatcher Hotels



DreamCatcher™  
Hotels

*Hotel Development Redefined*

Hotels cost too much. DreamCatcher was created to change that. Our mission is to be the lowest-cost developer of an AAA Four Diamond-quality hotel. We save clients as much as \$10M, versus the industry average, on a typical 200-room hotel. Get the benefits of a branded hotel: up-front-price, turnkey process, cost and quality control - without the annual franchise fees.





## Haydee Antezana International

HAYDEE ANTEZANA  
INTERNATIONAL

Guests don't just "buy" new shiny buildings or more slot machines, they "buy" people they like and trust.

It's critical that your new expansion "brand" is echoed by your best marketing tool... your employees.

This is where my 19 years of international expertise lies. As a corporate speaker and workshop presenter, I've worked with management leaders from companies like Hilton, Hyatt, Microsoft, Mercedes Benz, Sun International to empower their teams to be the PROUD brand ambassadors and ensure their expansion investment and efforts are optimized.

So don't gamble on your expansion. Let us help your employees to:

- Make loyal patrons feel welcome and part of the expansion journey.
- Increase the chance to turn first time visitors into loyal guests.
- Elevate the Employment Brand.

If you want to have motivated teams contributing to the success of your expansion connect with me.

haydee@haydeeantezana.com | www.haydeeantezana.com

## I-5 Design Build

I-5 DESIGN | BUILD

I-5 Design Build offers an experienced design-build team with over three decades of providing custom-built, high-impact design and renovation solutions for casinos. I-5 has worked with over 50 tribal properties nationwide and has an excellent track record in designing and planning dramatic remodel solutions for locations that are structurally or visually dated.



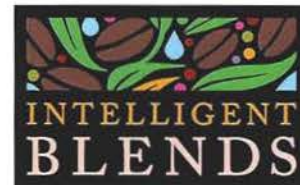
## IGroup Design



IGROUP DESIGN  
ARCHITECTURE & INTERIORS

Headquartered in San Diego, IGroup Design has been building meaningful environments and relationships since 1998. Evolving beyond the merely aesthetic, IGroup designs for rich human experiences—elegant spaces that inspire the way people live, work, and play. The firm's services include architecture, interior design, procurement and project coordination. IGroup Design recently completed Willows Hotel and Spa, a luxury adults-only all-suite tower, at Viejas Casino & Resort. As the design architect, additional scope included a full-service spa, fitness center, salt water pool, three distinct dining concepts, and casino expansion. For more information, visit [www.igroupdesign.com](http://www.igroupdesign.com) or call Denise M.C. Stein, Director of Business Development at 619.702.4119. Explore IGroup's spaces on Instagram, LinkedIn and Facebook.

## Intelligent Blends



Intelligent Blends is an innovative manufacturer of single serve coffee and tea. We operate a dedicated 50,000 square foot state-of-the-art, energy efficient facility in Southern California and our veteran management team has a combined average tenure of 25 years in manufacturing and co-packing experience. We have in house 5th generation Roast master that oversees our all in house process of Roast, Grind, and Pack. We are passionate and focused on creating only the best coffees and teas and source from only the finest growing regions. All of our processes are micro batched to ensure quality and consistency. Our Signature line Maud's Righteous Blends has over 30 various blends that hit every taste bud out there. From various roast levels, flavored, Organic, Fair trade, we have got you covered. Our Hospitality Division currently works with over 36,000 rooms around country and work with properties such as Loews Hotels, Hard Rock Hotels, Noble House Hotels, Warwick Hotels, Best Western, Pineapple Hospitality, and many more. We have nationwide fulfillment and take pride in delivering great Customer Service. We are factory direct, a sustainable option, and one that has flexibility in terms of what we offer and how we can make it a good fit for your hotel and properties. We are your single serve source to Guest Satisfaction.



**LOOK WHAT'S COMING...****2018 | 2019 EVENTS!****NNE GROUP'S GAMING & HOSPITALITY ACTIVE THREAT  
& CRISIS MANAGEMENT SYMPOSIUM**

April 30 - May 1, 2018

The Park MGM Las Vegas, formerly the Monte Carlo • Las Vegas, NV

**12th ANNUAL NATIVE AMERICAN ECONOMIC DEVELOPMENT CONFERENCE**

June 4 -5, 2018

Disney's Grand Californian Hotel &amp; Spa • Disneyland, Anaheim, CA

**SEVENTH ANNUAL NATIVE AMERICAN HOUSING CONFERENCE**

June 4-5, 2018

Disney's Grand Californian Hotel &amp; Spa • Disneyland, Anaheim, CA

**NINTH ANNUAL NATIVE AMERICAN HEALTHCARE CONFERENCE**

June 4-5, 2018

Disney's Grand Californian Hotel &amp; Spa • Disneyland, Anaheim, CA

**SECOND ANNUAL TRIBAL LEADERS  
NATIONAL EMERGENCY MANAGEMENT MID-YEAR BRIEFING**

June 4-5, 2018

Disney's Grand Californian Hotel &amp; Spa • Disneyland, Anaheim, CA

**THIRD ANNUAL NATIVE AMERICAN WOMEN'S LEADERSHIP TRAINING**

June 6, 2018

Disney's Grand Californian Hotel &amp; Spa • Disneyland, Anaheim, CA

**NNE GROUP'S NATIONAL GENERAL MANAGER & CANSINO EXECUTIVE EXCHANGE**

Sept. 23-25, 2018

The Westin Mission Hills Golf Resort &amp; Spa, Rancho Mirage, CA

**SIXTH NATIVE AMERICAN LEADERSHIP FORUM - WEST**

December 3-4, 2018

Hilton Waikiki Beach, Honolulu, HI

**NINTH ANNUAL NATIVE AMERICAN HUMAN RESOURCES CONFERENCE**

January 27-29, 2019 | The Westin Mission Hills Golf Resort &amp; Spa, Rancho Mirage, CA

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Media

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Established as an essential read for global gaming executives, InterGaming carries the latest headline and product news, C-level interviews, operator / supplier forums and in-depth market analysis.

Published in print and digital format with multi-platform distribution, it has a global reach of 12,000+ readers. It is distributed in print at more than 15 trade shows annually.

[www.intergameonline.com/advertise/intergaming-magazine](http://www.intergameonline.com/advertise/intergaming-magazine)

INTERGAMINGi

Published bi-monthly, INTERGAMINGi is read by thousands of online gaming executives around the globe. Each issue is full of industry news, analytical features, interviews with industry leaders and trade show reviews. It regularly includes regulatory updates and jurisdictional supplements. Each issue contains sections dedicated to the sports betting, casino gaming and affiliate sectors.

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INTERGAMEONLINE.com

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# SPONSORS

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**Gambling Insider**

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Gambling Insider is the must-read publication for the entire global gaming industry, covering the key issues affecting the online and land-based sectors worldwide. Gambling Insider is free and goes directly to all the key decision-makers in every channel of the gaming market. Gambling Insider is available in print, online and on tablet.

GI Friday is the free weekly executive news briefing that has caused a news revolution in the gaming industry, and is read by tens of thousands of business leaders every Friday. Read the latest issue now at [GamblingInsider.com/friday](http://GamblingInsider.com/friday)



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*Media*

Slot Tech Magazine



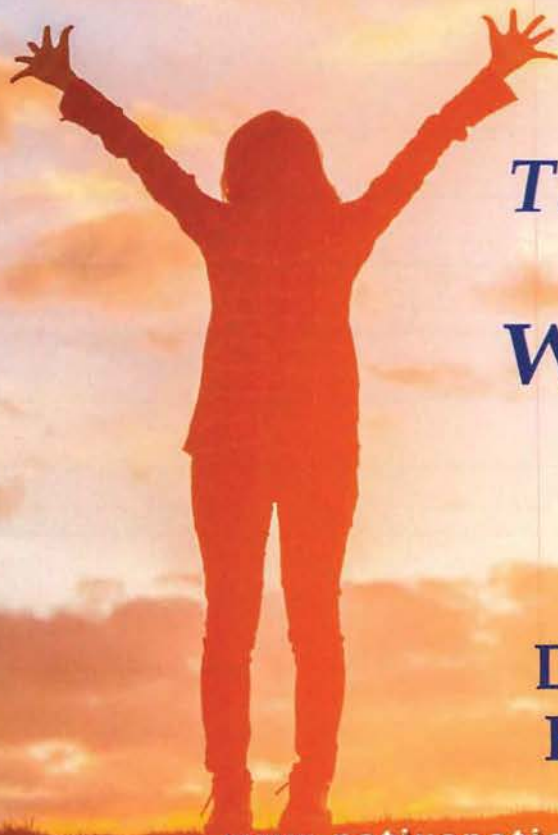
Slot Tech Magazine is a monthly trade journal for the casino industry. We specialize in slot machine technology. Slot Tech Training in Power Supply and LCD Monitor repair also available.

*Media*

World Casino Directory



World Casino Directory has been the trusted source and go-to destination for land-based and online casino and gaming information for 15 years. Our newest expansion, a top ranking News division, continues to synthesize the latest developments in the gaming industry for busy executives and professionals. World Casino Directory News reaches over 100,000 unique visitors a month - and our readership is primarily industry professionals, C Level Executives, finance professionals, gaming conglomerates, and private equity groups who regularly search for investment potentials - as well as players keeping up with the best and newest trends in the world of gaming. Our news site is unique in the industry and provides our media partners with dynamic access to those gaming professionals and players.



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Leadership Solutions Group

*Third Annual*  
**Native American  
Women's Leadership  
Training**

**June 6, 2018**

**Disney's Grand Californian  
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[www.nativenationevents.org](http://www.nativenationevents.org) | 201.857.5333







**NATIVE NATION EVENTS**  
Leadership Solutions Group

# Sixth Native American Leadership Forum - *West*

Dec 3-4 | Hilton Waikiki Beach,  
**2018** | Honolulu, Hawaii

**TRAINING IS LIMITED TO THE FIRST 75 REGISTRANTS!**

An aerial photograph of Waikiki Beach in Honolulu, Hawaii. The image shows a long, curved beach with many people, umbrellas, and lounge chairs. The water is a vibrant turquoise color, transitioning to deeper blue further out. Waves are breaking on the right side of the beach. In the background, there are several high-rise buildings and a large, brown mountain (Diamond Head) under a clear blue sky.

[www.nativenationevents.org](http://www.nativenationevents.org)  
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# NNE GROUP

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## The **GAMING & HOSPITALITY** **ACTIVE THREAT & CRISIS** **Management Symposium** **PREPARE • RESPOND • RECOVER**

**April 30-May 1** | **The Park MGM Las Vegas,**  
**2018** | **formerly the Monte Carlo,**  
**LAS VEGAS, NV**

### TITLE SPONSORS:



This two day event will cover all the essential topics you need to know in case of an emergency to keep your organization safe. The world we live in will only grow in uncertainty. The use of terror tactics is on the rise. Yet most security experts are armed with only a handful of linear checklists and status-quo tactics aimed at yesterday's threats.

As leaders of enterprises in which hundreds of thousands of people walk through each year, concern for their well-being and safety as well as your employees, not to mention your brand, is imperative. Great leaders embrace uncertainty by taking the steps needed to ensure every measure imaginable has been taken to circumvent a catastrophic event from occurring.

**NNE Group**, a division of **Native Nation Events**, is proud to have the opportunity to partner with a group of men whose mission is to pass on lessons learned the hard way, and put their unmatched skills in complex problem solving, leadership and team building in the Special Operations arena to work for businesses and leaders across the country and globe within the gaming and hospitality industries.

We have partnered with **Tomahawk Strategic Solutions** and **Karakoram Group** who are two of the country's leading training and advisory firms for both corporate and law enforcement in the areas of Proprietary Armed Security Program Development and Instruction, Active Threat and Crisis Management, and Leadership Development Practices. These companies are led by:



#### **MICHAEL BILLER**

*President/Chief Operating Officer  
Tomahawk Strategic Solutions  
Chief Special Warfare Operator (SEAL)  
at Naval Special Warfare Development Group (Retired)*



#### **KEITH WALAWENDER**

*Chief Executive Officer  
Tomahawk Strategic Solutions  
Chief Special Warfare Operator (SEAL)  
at Naval Special Warfare Development Group (Retired)*



#### **DAVE COOPER**

*Co-Founder/Chief Security Officer  
Karakoram Group  
Command Master Chief of the Naval Special Warfare  
Development Group (Retired)*



# SOKAOGON SUPPORTIVE RESIDENCES

- **LOCATION:** CRANDON, WISCONSIN
- **SPONSOR:** SOKAOGON CHIPPEWA HOUSING AUTHORITY
- **YEAR COMPLETE:** 2016
- **FUNDING SOURCES:** LIHTC AND AHP
- **TOTAL CONSTRUCTION COST:** \$1.5 MILLION
- **TOTAL UNITS:** 24 STUDIO-STYLE APARTMENTS, INCLUDING ONE MANAGER'S UNIT AND A SHARED COMMUNITY SPACE, LAUNDRY FACILITY
- **RENOVATED A VACANT MOTEL AND EXTENDED BUILDING TO ADD MORE LIVING SPACE AND UNITS**







The Sokaogon Chippewa Housing Authority acquired a vacant motel from the tribe and converted the building into 25 efficiency or studio-style apartments within the Sokaogon Chippewa Community in Crandon, WI. The project includes a new community laundry facility, new kitchens, and built-in storage and shelving to create a functional, aesthetically pleasing space. All homes are ADA accessible and provide supportive services for residents who have disabilities. Ten percent of the homes have roll-in showers.

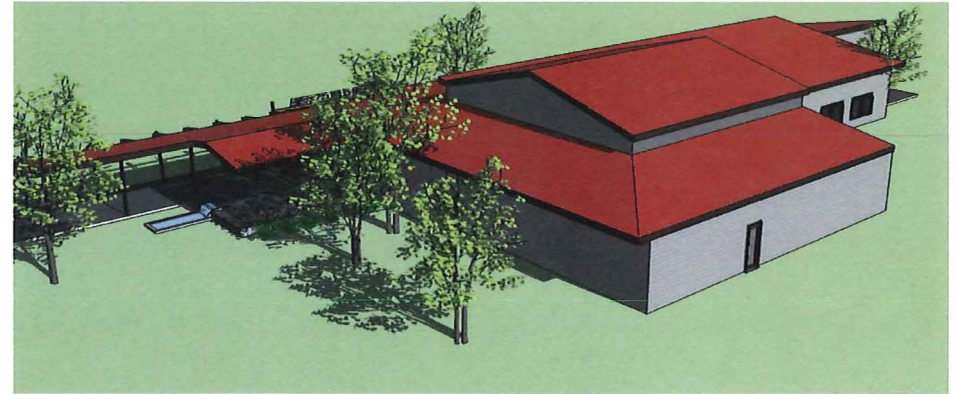




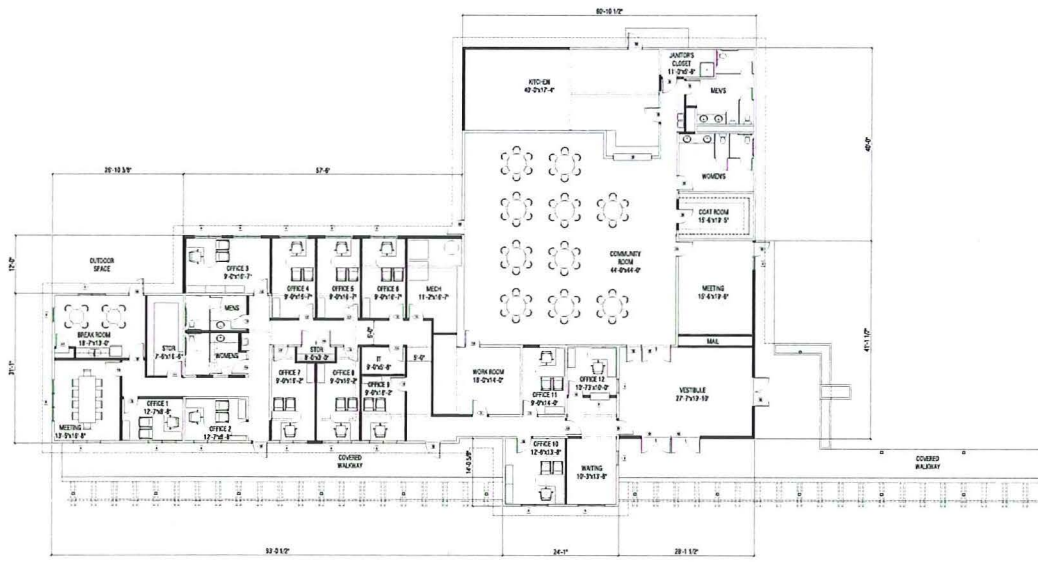
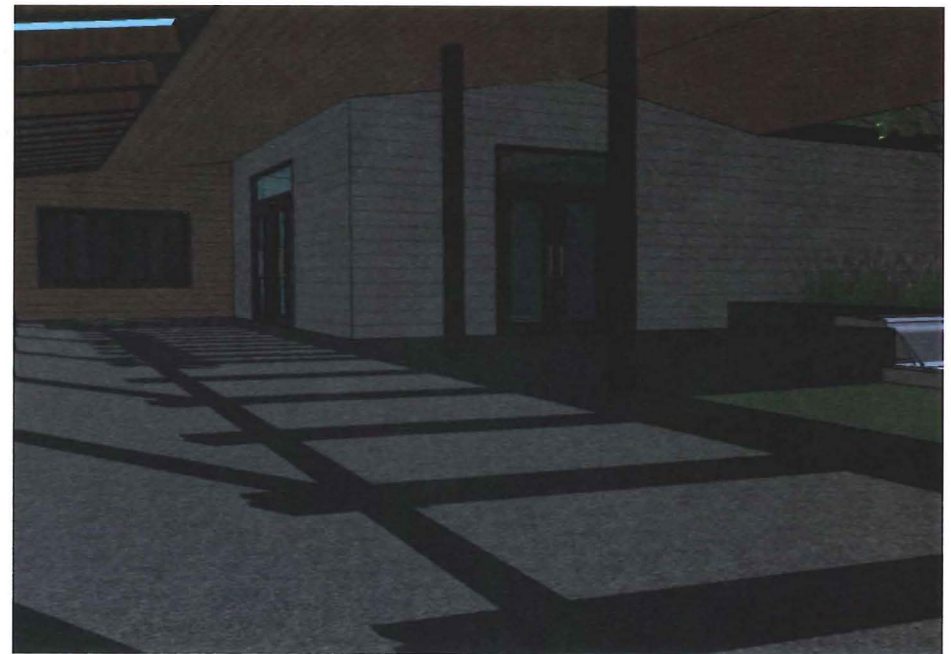
# RED CLIFF REHAB #2

- **LOCATION:** BAYFIELD, WISCONSIN
- **SPONSOR:** RED CLIFF CHIPPEWA HOUSING AUTHORITY
- **TYPE:** REHABILITATION OF COMMUNITY SERVICES FACILITY AND HOMES
- **PROJECT STAGE:** UNDER CONSTRUCTION
- **FUNDING SOURCES:** LIHTC AND AHP
- **ESTIMATED CONSTRUCTION COST:** \$8 MILLION
- **TOTAL UNITS:** 38 UNITS, A MIX OF DUPLEXES AND SINGLE-FAMILY HOMES, AND WILL ADD ABOUT 1,300 SQUARE FEET TO THE COMMUNITY FACILITY FOR A TOTAL OF 8,572 SQUARE FEET

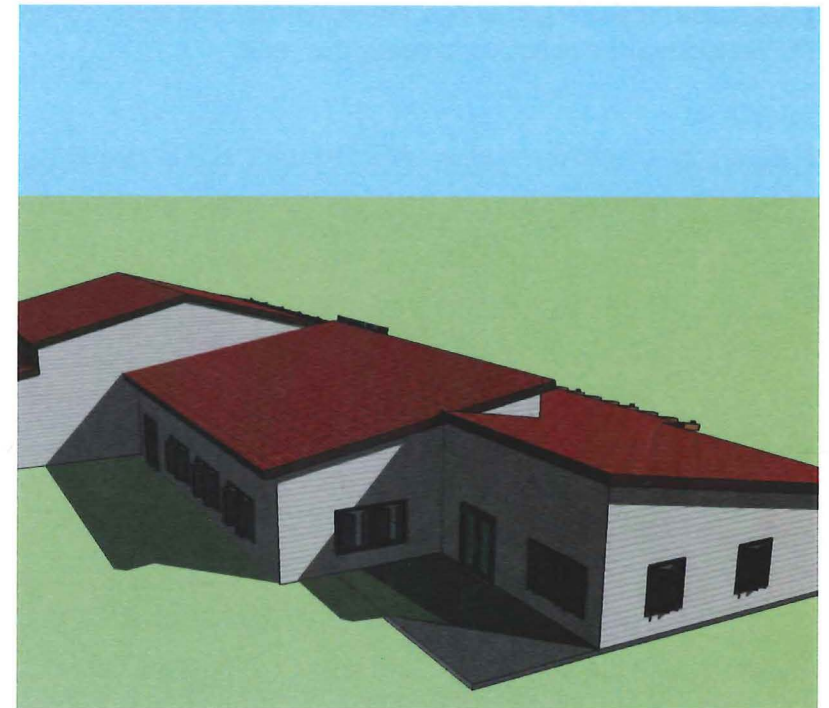
In addition to rehabilitating 38 housing units with this project, the Red Cliff Chippewa Housing Authority (RCCHA) will also rehabilitate the existing community services facility that houses RCCHA's offices. The renovations will add approximately 1,300 square feet to both the housing authority and the community center. Office space for the housing authority will include a break room, storage space, and a conference room. Renovations will include an updated commercial kitchen, community room, meeting space, work rooms and accessible restrooms. The updated community facility will give residents a great space for social gatherings, family services and foster community pride. The project started construction early this year.







1 FLOORPLAN  
10'-10"



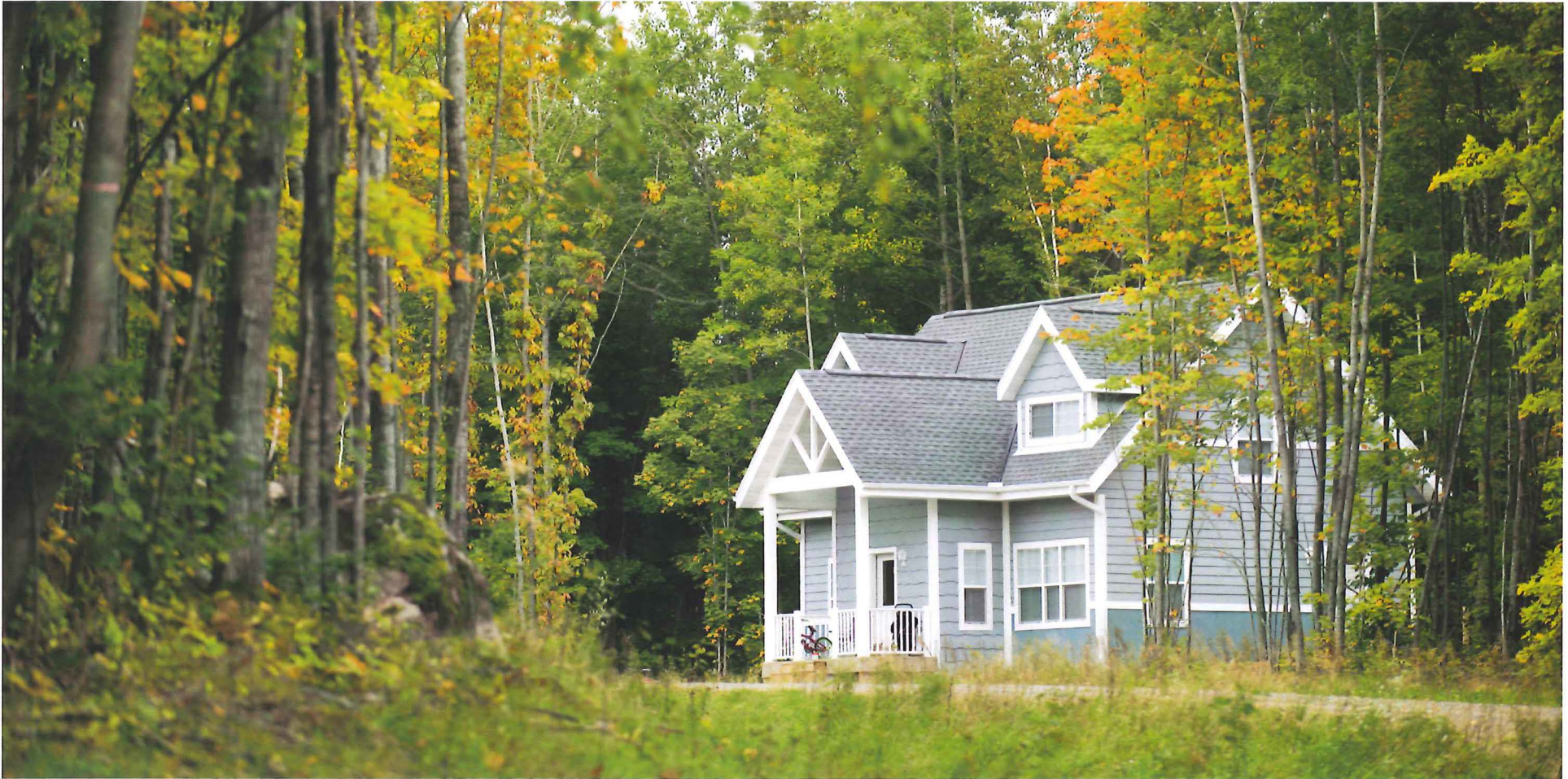


# SOKAOGON HOMES #2

- **LOCATION:** CRANDON, WISCONSIN
- **SPONSOR:** SOKAOGON CHIPPEWA HOUSING AUTHORITY
- **TYPE:** NEW CONSTRUCTION
- **TOTAL UNITS:** 20 SINGLE-FAMILY UNITS AND A PLAYGROUND
- **YEAR COMPLETE:** 2016
- **FUNDING SOURCES:** LIHTC AND AHP
- **TOTAL CONSTRUCTION COST:** \$5 MILLION
- **THREE DESIGN VARIATIONS:**
  - » 2 bedrooms, 1 bathroom – 1,877 sq ft
  - » 3 bedrooms, 2 bathrooms – 2,563 sq ft
  - » 4 bedrooms, 2 bathrooms – 2,548 sq ft







This project is the result of careful planning. The 20 homes are a mix of two-, three- and four-bedroom units within the Sokaogon Chippewa Community in Crandon, WI. The basements, left unfinished for now, have been designed for future growth. The plumbing for a future bathroom is stubbed-in, making it much more affordable to install fixtures. Each basement has been planned to include two future bedrooms, which SCHA will build later as needed.

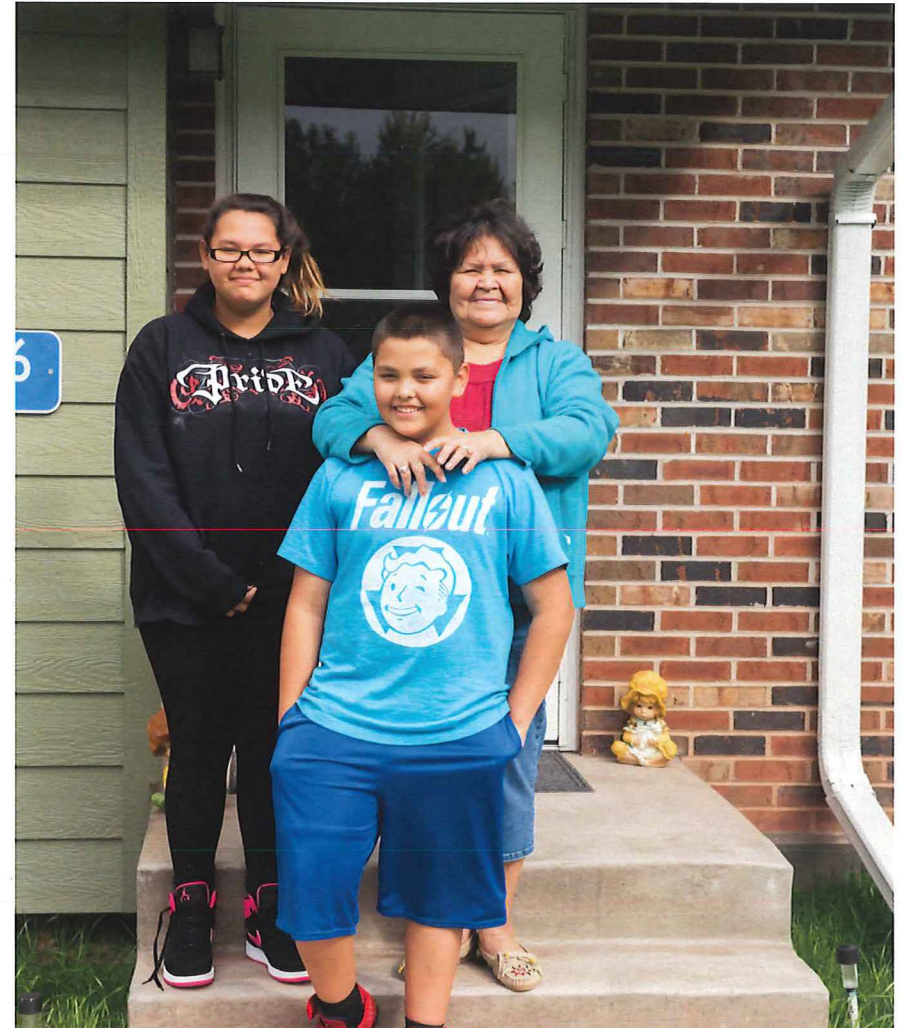
All units are constructed to be energy efficient. A playground and supportive services are also provided.





# BAD RIVER HOMES #2

- **LOCATION:** ODANAH, WISCONSIN
- **SPONSOR:** BAD RIVER HOUSING AUTHORITY
- **TYPE:** REHAB
- **TOTAL UNITS:** 24 UNITS, A COMBINATION OF SINGLE-FAMILY HOMES AND DUPLEXES
- **YEAR COMPLETE:** 2016
- **FUNDING SOURCES:** LIHTC AND AHP
- **TOTAL PROJECT COST:** \$4.46 MILLION
- **PRIOR TO THE REHAB,** MANY HOMES SUFFERED SIGNIFICANT WATER INFILTRATION AND MOLD DAMAGE
- **5 ADA-COMPLIANT UNITS** ALSO REHABBED







With this project, BRHA's second LIHTC project with Travois, home exteriors received new roofs, new waterproofing and insulation, new siding and trim, new windows and doors, new wooden ramps at five ADA-compliant units, new driveways, concrete stoops and sidewalks and new clotheslines and planting beds. Inside, newly designed open living spaces were created and energy-efficient plumbing fixtures, faucets, lighting, furnaces and air conditioners were added. These improvements translate into significantly lower utility bills for residents.



## Oneida Business Committee Travel Request

**1. OBC Meeting Date Requested:** 4 / 11 / 18  e-poll requested

### 2. General Information:

Event Name: 2018 Partners in Actions

Event Location: 161 1 W. Canal St. Milwaukee, WI Attendee(s): Lisa Summers

Departure Date: 7-17-2018 Attendee(s):

Return Date: 7-19-2018 Attendee(s):

### 3. Budget Information:

Funds available in individual travel budget(s)

Unbudgeted

Grant Funded or Reimbursed

Cost Estimate: \$516

### 4. Justification:

Describe the justification of this Travel Request:

Secretary Summers is the primary and alternate liaison for several government to government relationships between local governments, the state and other tribal nations, for the Business Committee (i.e. Inter Tribal Criminal Justice Council, Special Committee on State Tribal Relations, Department of Justice, Department of Corrections, Wisconsin Tribal Conservation Advisory Council, Department of Administration, and Service and Cooperative Agreements with Local Communities).

This event is essential in keeping up with current events; there are specific topics relating to Self-Governance and Government to Government relationships. Some specific topics to be discussed at this event are: Legal and Legislative Updates, Tribal Courts, Justice & Safety, Emergency Preparedness, Natural Resources and Environmental issues, Child Welfare, Roads, Gaming, Youth, and other Self Governance topics.

### 5. Submission

Sponsor: Lisa Summers, Secretary

- 1) Save a copy of this form for your records.
- 2) Print this form as a \*.pdf OR print and scan this form in as \*.pdf.
- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: BC\_Agenda\_Requests@oneidanation.org

# Partners In Action Agenda 2018

July 17-19  
Potawatomi Hotel and Casino  
Milwaukee, WI

## Monday July 16, 2018

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**4:00pm – 8:00pm**      **ONSITE REGISTRATION & EARLY CHECK-IN**      *MAIN HALL*

---

## Tuesday July 17, 2018

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**7:00am – 8:30am**      **ONSITE REGISTRATION & CHECK-IN**      *MAIN HALL*

---

**8:30am – 10:15am**      **OPENING CEREMONY**      *GRAND BALLROOM*  
Color Guard, Opening Prayer, Invocation  
Welcoming & Senior Leadership  
Legislative & Legal Updates

---

**10:15am – 10:30am**      **BREAK**

---

**10:30am – 12:00om**      Breakout sessions TRACK 1A      *BREAKOUT ROOMS 1-8*  
*(Topics covered in Breakout sessions include Budget, Child Welfare, Climate Change, Emergency Preparedness, Environmental, Natural Resources, Forestry/Fire, Gaming, Human Services, Justice & Safety, Office of Hearings & Appeals, Probate & Estates, Property, Realty, Roads, Tribal Courts, Youth Initiatives, and more.)*

---

**12:00pm – 1:30pm**      **LUNCH ON YOUR OWN**

---

**1:30pm – 3:00pm**      Breakout sessions TRACK 1B      *BREAKOUT ROOMS 1-8*

---

**3:00pm – 3:15pm**      **BREAK**

---

**3:15 – 5:00pm**      Breakout sessions TRACK 1C      *BREAKOUT ROOMS 1-8*

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**End Day 1**

## Wednesday July 18, 2018

---

**8:00am – 8:20am**      **RECAP BRIEFING**      *GRAND BALLROOM*  
Updates & Announcements

---



# Partners In Action Agenda 2018

## Wednesday July 18, 2018 Continued

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<b>8:30am – 10:00am</b>	Breakout sessions TRACK 2A	<i>BREAKOUT ROOMS 1-8</i>
<b>10:00am – 10:15am</b>	<b>BREAK</b>	
<b>10:15am – 12:00pm</b>	Breakout sessions TRACK 2B	<i>BREAKOUT ROOMS 1-8</i>
<b>12:00pm – 1:30pm</b>	<b>LUNCH ON YOUR OWN</b>	
<b>1:30pm – 3:00pm</b>	Breakout sessions TRACK 2C	<i>BREAKOUT ROOMS 1-8</i>
<b>3:00pm – 3:15pm</b>	<b>BREAK</b>	
<b>3:15pm – 5:00pm</b>	Breakout sessions TRACK 2D	<i>BREAKOUT ROOMS 1-8</i>
	<b>End Day 2</b>	

## Thursday July 19, 2018

---

<b>8:00am – 8:20am</b>	<b>RECAP BRIEFING</b> Updates & Announcements	<i>GRAND BALLROOM</i>
<b>8:30am – 10:00am</b>	Breakout sessions TRACK 3A	<i>BREAKOUT ROOMS 1-8</i>
<b>10:00am – 10:15am</b>	<b>BREAK</b>	
<b>10:15am – 11:45am</b>	Breakout sessions TRACK 3B	<i>BREAKOUT ROOMS 1-8</i>
<b>11:45am – 12:30pm</b>	<b>CLOSING CEREMONY</b> Announcements Color Guard, Closing Prayer, Invocations	<i>GRAND BALLROOM</i>
	<b>End of Conference</b>	

## Oneida Business Committee Travel Request

1. **OBC Meeting Date Requested:** 04 / 11 / 17  e-poll requested

### 2. General Information:

Event Name: Tribal Tax Advisory Committee

Event Location: Washington D.C. Attendee(s): Trish King

Departure Date: May 6 Attendee(s):

Return Date: May 8 Attendee(s):

### 3. Budget Information:

Funds available in individual travel budget(s)

Unbudgeted

Grant Funded or Reimbursed

Cost Estimate: \$1,500

### 4. Justification:

Describe the justification of this Travel Request:

#### Background

A full Tribal Tax Advisory Committee (T.T.A.C.) is in place, albeit there have already been a few meetings completed which is moving the T.T.A.C. forward.

Tom West is the Designated Federal Officer for T.T.A.C. Mr. West will be pulling together memos needed for the Deputy Assistant Secretary of Tax Policy and the Secretary; and May 7 and May 8, 2018, dates are being considered as our first full committee meeting. At this time, these dates have not been confirmed.

In addition, personnel are being put in to place in other areas that may determine who may be chosen for the tribal liaison for consultation and other matters; which is being estimated to complete with a minimum of thirty (30) days.

#### Requested Action:

Approve Treasurer to attend T.T.A.C.'s first meeting in Washington D.C. - Tentatively May 7 - May 8, 2018.

### 5. Submission

Sponsor: Trish King, Treasurer

- 1) Save a copy of this form for your records.
- 2) Print this form as a \*.pdf OR print and scan this form in as \*.pdf.
- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: BC\_Agenda\_Requests@oneidanation.org





**Brandon L. Yellowbird-Stevens**

---

**From:** Prue, Stephen <stephen.prue@BIE.EDU>  
**Sent:** Monday, April 02, 2018 4:51 PM  
**To:** Brandon L. Yellowbird-Stevens; Calvin Smith; Clarena Brockie (clarenabrockie@hotmail.com); Connie Reitman (connie.reitman@yahoo.com); David M. Lee (mexifrize@gmail.com); Gil Vigil; Harold Frazier (haroldcfrazier@yahoo.com); John Bush (johnrezrider@yahoo.com); nicole.quianna@gmail.com; Ron Twohatchet (dawestwo@hotmail.com); Victoria Ramos (vramos@sacandfoxcasino.com)  
**Cc:** rymanlebeau@gmail.com; Deer, Amy  
**Subject:** Spring Board Meeting at Haskell  
**Importance:** High

Greetings Haskell board,

Please confirm you attendance at the Spring 2018 Board Meeting on May 16<sup>th</sup> & 17<sup>th</sup>. We have heard from a few members but we need confirmation if you are or are not attending.

Please disregard this message if you replied to Ms. Deer or me.

Thank you

*Stephen Prue*  
*Executive Assistant*  
*Haskell Indian Nations University*

Phone: (785) 832-6644

*Our Mission at Haskell Indian Nations University is to build the leadership capacity of our students by serving as the leading institution of academic excellence, cultural and intellectual prominence, and holistic education that addresses the needs of Indigenous communities.*

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## Oneida Business Committee Agenda Request

**1. Meeting Date Requested:** 04 / 11 / 18

**2. General Information:**

Session:  Open  Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

Enter e-poll results into the record for the approved travel request – Councilmen David P. Jordan – 36th NAFOA Annual Conference – New Orleans, LA – April 22-25, 2018

**3. Supporting Materials**

Report  Resolution  Contract

Other:

1.

3.

2.

4.

Business Committee signature required

**4. Budget Information**

Budgeted - Tribal Contribution  Budgeted - Grant Funded  Unbudgeted

**5. Submission**

Authorized Sponsor / Liaison:

Primary Requestor/Submitter: Requestor: Councilmen David P. Jordan  
Your Name, Title / Dept. or Tribal Member

Additional Requestor: Submitted by: Lisa Liggins, Info. Mgmt. Spec./BC Support Office  
Name, Title / Dept.

Additional Requestor: \_\_\_\_\_  
Name, Title / Dept.

## Oneida Business Committee Agenda Request

### 6. Cover Memo:

Describe the purpose, background/history, and action requested:

\*\*\*BACKGROUND\*\*\*

On Thursday, March 22, 2018, at 9:03 a.m., the following e-poll was conducted:

"Summary:

Bay Bank Liaison, & Audit Committee Chair. Governance & Economic Opportunities, Class II Gaming, Planning and Funding Infrastructure, Big changes to 477 Program: strengthen Grants, Seeding Capital for Growing an Economy, Internal Controls: Top Reasons your Tribe got Hacked, Treasury-FinCen Regulations: Why the Federal Government is involved in your Bank Relationship, Plowing for Economic Development Treasures in the Farm Bill, What are the Auditors looking for this year.

An e-poll is being requested in order to qualify for early registration (March 23) and to secure room/airfare at reasonable prices.

Requested Action:

Approve the travel request for Councilman David P. Jordan to attend the 36th NAFOA Annual Conference - New Orleans, LA - April 22-25, 2018

Deadline for response:

Responses are due no later than 4:30 p.m., FRIDAY, March 23, 2018."

As of the deadline, below are the results of the e-poll:

Support: David P. Jordan, Trish King, Kirby Metoxen, Brandon Stevens, Lisa Summers, Jennifer Webster

\*\*\*REQUESTED ACTION\*\*\*

Enter e-poll results into the record for the approved travel request – Councilmen David P. Jordan – 36th NAFOA Annual Conference – New Orleans, LA – April 22-25, 2018

- 1) Save a copy of this form for your records.
- 2) Print this form as a \*.pdf OR print and scan this form in as \*.pdf.
- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: BC\_Agenda\_Requests@oneidanation.org



---

**From:** TribalSecretary  
**Sent:** Monday, March 26, 2018 7:45 AM  
**To:** TribalSecretary; Brandon L. Yellowbird-Stevens; Daniel P. Guzman; David P. Jordan; Ernest L. Stevens; Jennifer A. Webster; Kirby W. Metoxen; Lisa M. Summers; Patricia M. King; Tehassi Tasi Hill  
**Cc:** BC\_Agenda\_Requests; Brian A. Doxtator; Cathy L. Bachhuber; Chris J. Cornelius; Danelle A. Wilson; Jessica L. Wallenfang; Laura E. Laitinen-Warren; Leyne C. Orosco; Melinda J. Danforth; Rhiannon R. Metoxen; Rosa J. Laster  
**Subject:** E-POLL RESULTS: Travel request - Councilman David P. Jordan - 36th NAFOA Annual Conference - New Orleans, LA - April 22-25, 2018  
**Attachments:** E-POLL REQUEST: Travel request - Councilman David P. Jordan - 36th NAFOA Annual Conference - New Orleans, LA - April 22-25, 2018

### **E-POLL RESULTS**

The e-poll requesting the approval of a travel request for Councilman David P. Jordan to attend the 36th NAFOA Annual Conference - New Orleans, LA - April 22-25, 2018 **has been approved.** As of the deadline (4:30 p.m., Friday, March 23, 2018), below are the results:

Support: David P. Jordan, Trish King, Kirby Metoxen, Brandon Stevens, Lisa Summers, Jennifer Webster

Lisa Liggins  
Information Management Specialist  
Business Committee Support Office (BCSO)



A good mind. A good heart. A strong fire.

PO Box 365  
Oneida, WI 54155-0365  
Oneida-nsn.gov

---

**From:** TribalSecretary  
**Sent:** Thursday, March 22, 2018 9:03 AM  
**To:** Brandon L. Yellowbird-Stevens; Daniel P. Guzman; David P. Jordan; Ernest L. Stevens; Jennifer A. Webster; Kirby W. Metoxen; Lisa M. Summers; Patricia M. King; Tehassi Tasi Hill  
**Cc:** TribalSecretary; Brian A. Doxtator; Cathy L. Bachhuber; Chris J. Cornelius; Danelle A. Wilson; Jessica L. Wallenfang; Laura E. Laitinen-Warren; Leyne C. Orosco; Melinda J. Danforth; Rhiannon R. Metoxen; Rosa J. Laster  
**Subject:** E-POLL REQUEST: Travel request - Councilman David P. Jordan - 36th NAFOA Annual Conference - New Orleans, LA - April 22-25, 2018  
**Attachments:** BCTR Councilman David P. Jordan - 36th NAFOA Annual Conference - New Orleans, LA - April 22-25, 2018.pdf  
**Importance:** High

## **E-POLL REQUEST**

### **Summary:**

Bay Bank Liaison, & Audit Committee Chair. Governance & Economic Opportunities, Class II Gaming, Planning and Funding Infrastructure, Big changes to 477 Program: strengthen Grants, Seeding Capital for Growing an Economy, Internal Controls: Top Reasons your Tribe got Hacked, Treasury-FinCen Regulations: Why the Federal Government is involved in your Bank Relationship, Plowing for Economic Development Treasures in the Farm Bill, What are the Auditors looking for this year.

An e-poll is being requested in order to qualify for early registration (March 23) and to secure room/airfare at reasonable prices.

### **Requested Action:**

Approve the travel request for Councilman David P. Jordan to attend the 36th NAFOA Annual Conference - New Orleans, LA - April 22-25, 2018

### **Deadline for response:**

Responses are due no later than **4:30 p.m., FRIDAY, March 23, 2018.**

### **Voting:**

1. Use the voting button above, if available; OR
2. Reply with "Support" or "Oppose".

### Oneida Business Committee Travel Request

1. OBC Meeting Date Requested: 3 / 28 / 18

e-poll requested

#### 2. General Information:

Event Name: 36 th NAFOA Annual Conference

Event Location: New Orleans Attendee(s): David P. Jordan

Departure Date: April-22-2018 Attendee(s):

Return Date: April-25-2018 Attendee(s):

#### 3. Budget Information:

- Funds available in individual travel budget(s)
- Unbudgeted
- Grant Funded or Reimbursed

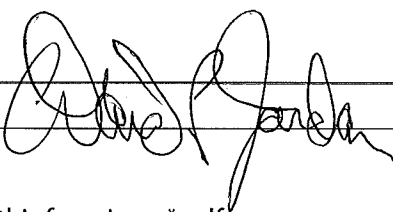
Cost Estimate: 1,297.00

#### 4. Justification:

Describe the justification of this Travel Request:

Bay Bank Liaison, & Audit Committee Chair. Governance & Economic Opportunities, Class II Gaming, Planning and Funding Infrastructure, Big changes to 477 Program: strengthen Grants, Seeding Capital for Growing an Economy, Internal Controls: Top Reasons your Tribe got Hacked, Treasury-FinCen Regulations: Why the Federal Government is involved in your Bank Relationship, Plowing for Economic Development Treasures in the Farm Bill, What are the Auditors looking for this year.

#### 5. Submission

Sponsor: David P. Jordan, Councilmember  5372

- 1) Save a copy of this form for your records.
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- 3) E-mail this form and all supporting materials in a **SINGLE** \*.pdf file to: BC\_Agenda\_Requests@oneidanation.org



**ONEIDA NATION  
TRAVEL AUTHORIZATION REQUEST**

**General Travel Information**

Name of Traveler	David Jordan		
Please list name as it appears on Travelers Driver's License or WI State ID			
	Employee #		Date of Birth
Destination	New Orleans, LA		
Departure date	4/22/18	Return date	4/25/18
Purpose of travel			
Charged GL Account			

**GSA Rate Information for the destination**

Per Diem rate per day	\$ 64.00	Lodging rate per day	\$ 173.00
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**Cost Estimate Information**

Description	Rate	Factor	Days/ Miles	Total	Prepaid/ Credit Card
Per Diem initial travel date	64.00	75%	1	\$ 48.00	
Per Diem full day at destination	64.00	100%	2	\$ 128.00	
Per Diem return travel date	64.00	75%	1	\$ 48.00	
Subtract included meals				\$	
Lodging including room rate plus taxes	173.00		3	\$ 519.00	<input type="checkbox"/>
Airfare	304.00			\$ 304.00	<input type="checkbox"/>
Private Car Mileage	0		\$ .545	\$ 0.00	
Taxi or car rental	0.00			\$ 50.00	<input type="checkbox"/>
Luggage Fees				\$ 0.00	<input type="checkbox"/>
Registration – accept VISA? Yes / No				\$ 0.00	<input type="checkbox"/>
Allowable price adjustment up to \$200.00 If travel arrangements exceed the <u>Total Cost Estimate</u> re-approval is required				\$ 200.00	
<b>Total Cost Estimate</b>				<b>\$ 1,297.00</b>	

I understand this advance will be deducted from my claim for reimbursement of actual travel expenses. I also understand that if this advance is not cleared within 10 calendar days after my travel return date, I shall be held responsible for the full amount advanced and that I may be reprimanded in accordance with the Personal Policies and Procedures for my failure to clear this matter within the time so allotted. Further, in the event that the advance payment is not cleared within 10 calendar days of my return, and I have not filed a formal written dispute as to the amount due, by signing below, I am hereby making a knowing and voluntary wage deduction for the entire amount outstanding.

**Signatures / Approvals**

	Signature	Date	Contact Phone #
Traveler			
Program Director			Not needed
General Manager			Not needed

**David P. Jordan**

---

**From:** NAFOA <info@nafoa.org>  
**Sent:** Wednesday, March 21, 2018 12:14 PM  
**To:** David P. Jordan  
**Subject:** Early Bird Pricing Ends Friday - Register Today for NAFOA's 36th Annual Conference



### Early Bird Registration Ends Friday

**Friday, March 23rd** is the last day to save on [registration](#) fees for the 36th Annual Conference. Prices will increase by \$100 at midnight. Don't miss your opportunity to participate in two days of engaging sessions. Check out the [agenda](#) online to see all that will be offered.

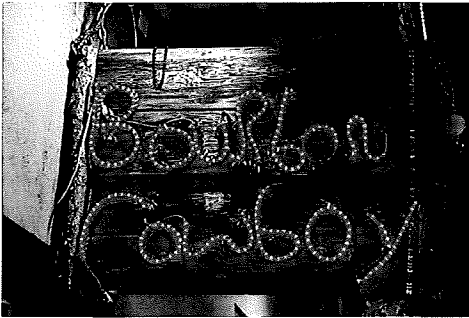


### Conference Host Hotel Sold Out

The room block at NAFOA's host hotel, The Roosevelt New Orleans, is currently sold out. Additional hotels within walking distance include the [Renaissance Pere Marquette](#), [Hilton Garden Inn](#), [Courtyard by Marriott](#), and [Hyatt French Quarter](#)



## Enjoy Networking, Food, and Fun at NAFOA's Closing Reception at the Bourbon Cowboy



Join us at the [Bourbon Cowboy](#) following the close of the conference on Tuesday, April 24th. Join us on this Bourbon Street balcony for some networking, local cuisine, and New Orleans fun complete with mechanical bull rides!

### Conference Links

[Agenda](#)

[Member Tribe Registration Form](#)

[Register Online](#)

[General Registration Form](#)

[CPE FAQs](#)

[Sample Justification Letter](#)

[Hotel & Travel Information](#)

[Sponsor/Exhibitor Prospectus](#)

Interested in becoming a sponsor? Contact Michelle Taunton at [Michelle@nafoa.org](mailto:Michelle@nafoa.org).

### Thank You to our Conference Co-Chairs

Bank of America  
Merrill Lynch



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*Growing Tribal Economies. Strengthening Tribal Finance.*

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# 36th Annual Conference

April 22-24, 2018

## AGENDA

[Sun, Apr 22](#)   [Mon, Apr 23](#)   [Tue, Apr 24](#)

Date	Time	Event
<b>23</b> Monday April 2018	7:30 AM - 8:30 AM	<b>Breakfast Buffet</b>

<b>23</b> Monday April 2018	8:30 AM - 11:50 AM	<b>General Session</b>
--------------------------------	--------------------	------------------------

### Opening Prayer and Cultural Sharing

### Host Tribe Welcome

Jena Band of Choctaw Indians

### NAFOA Welcoming Remarks

**Cristina Danforth**, President, NAFOA Board of Directors

### Conference Co-Chair Welcome remarks

### Surfing the Cryptocurrency & Blockchain Wave –Tribal Currency and Tribal Systems

Headlines are filled with Bitcoin and cryptocurrency trading and markets. Cryptocurrency is becoming more accepted by retailers and institutions with some asserting that it is the international currency of the future. Is there a place for the new currency in tribal governments? More important for tribal governments is the underlying system of recording transactions. This may hold the promise of creating trustworthy systems that record and value transactions. The general session discussion will offer a primer on the new currency and transaction system followed by a breakout session that will explore opportunities.

### Speakers:

**Aaron Klein**, Economic Advisor, NAFOA

### Grit & Determination: Characteristics of Self-Governance

Our leadership discussion will highlight the struggles and challenges of defending sovereignty when tribal governments exercise self-determination. These challenges often take years and decades to work through and would deter most government and corporate leaders. But tribal government leaders persist and take a long view. Join the conversation as leaders share their experiences and discuss the future of self-determination, including how they have and continue to take on political and financial challenges.

### Moderator/Speaker:

Melanie Benjamin, Chief Executive, Mille Lacs Band of Ojibwe

### Speakers:

**Cheryl Andrews-Maltais**, Chairwoman, Wampanoag Tribe of Gay Head (Aquinnah)

**Liana Onnen**, Chairwoman, Prairie Band Potawatomi

**Cheryl Smith**, Chief, Jena Band of Choctaw Indians

Date

Time

Event

**Trust Responsibility in the Economic Age**

The conversations around the federal trust responsibility have been focused mostly on the role of the Department of Interior, land use, and the funding and management of programs. But, what is the trust responsibility of the federal government in building greater tribal autonomy around economic development - the same development that provides needed government program revenue and services? Also, how are the other agencies, such as the Department of Treasury and Department of Agriculture meeting their trust responsibility from program development perspective? And, finally, how is the federal government, through all of its agencies, protecting tribal assets from external development? Join our esteemed guests in conversation as we discuss this timely question.

**Moderator:**

**Kitcki Carroll**, Executive Director, USET

**Speakers:**

**Kevin Gover**, Director, National Museum of the American Indian

**Dave Archambault**, Chief Consulting Officer, FirstNation HealthCare

**Treasury and IRS Update**

The Treasury Tribal Advisory Committee was formed with the last appointment being made in February. The seven-member panel can now begin its mandate of advising the Secretary of Treasury on all tax matters related to Indian Country. In addition, the Internal Revenue Service, through its Advisory Committee on Taxation, takes on an issue that impacts Indian Country each year. Representatives of each will update their work, their progress and their plans going forward.

**Speakers:**

**Jean Swift**, Treasurer Mashantucket Pequot Tribal Nation, IRS Advisory Committee on Taxation

**Treasury Tribal Advisory Committee Members**

**23** Monday  
April 2018

11:50 AM - 1:20  
PM

**Luncheon****National Native American Veterans Memorial Presentation**


The National Museum of the American Indian will honor Native American servicemen and women in a very visible way: a prominent memorial on the National Mall, a place that draws nearly 24 million visitors annually to Washington, DC. This permanent veterans memorial on the nation's preeminent stage will shed light on the countless Native American warriors who have given so much of themselves throughout history, and who continue to defend our nation today.

**Introduction:**

**Alan Gordon**, Co-Director, Gaming Industries, Global Commercial Gaming, Bank of America Merrill Lynch


**Speaker: Kevin Gover**, Director, National Museum of the American Indian

Luncheon sponsored by:

 Bank of America  
Merrill Lynch

Date	Time	Event
23 Monday April 2018	1:15 PM - 5:25 PM	<p data-bbox="607 191 1024 226"><b>Breakout Session Themes</b></p> <p data-bbox="607 268 1162 296"><b>Track 1 Theme: Governance &amp; Economic Opportunities</b></p> <p data-bbox="607 321 1421 380">Track 1 themed sessions on "Governance &amp; Economic Opportunities" provide insight on best practices for building the legal and governance capacity of your tribe.</p> <p data-bbox="607 405 1000 432"><b>Track 2 Theme: Financial Management</b></p> <p data-bbox="607 457 1421 543">Track 2 themed sessions on "Financial Management" are designed for finance department staff, emerging financial managers, and tribal administrators looking to continue their education in accounting, budgeting, and operations.</p> <p data-bbox="607 569 1062 596"><b>Track 3 Theme: Capital &amp; Asset Management</b></p> <p data-bbox="607 600 1369 688">Track 3 themed sessions on "Capital &amp; Asset Management" are designed to help tribes identify and secure viable sources of capital to fund current and future ventures.</p>
23 Monday April 2018	1:20 PM - 2:35 PM	<p data-bbox="607 741 902 777"><b>Breakout Sessions</b></p> <p data-bbox="607 819 1284 846"><b>Track 1: Reconsidering the Benefits &amp; Economics of Class II Gaming</b></p> <p data-bbox="607 871 1421 1115">Tribal governments are having serious conversations about the benefits of pursuing full Class III gaming. The revenue that Class III compacts distribute to the states does not come close to the value of services or support received. In some cases, competition in surrounding jurisdictions has even diminished the value exclusivity arrangements. Is it time to reconsider the use of Class II gaming and the negotiation process of Class III? This session will explore the economics of the decision, the negotiations of Class II, and discuss the questions around Class II autonomy from a leadership and industry point of view.</p> <p data-bbox="607 1140 716 1167"><b>Moderator:</b></p> <p data-bbox="607 1192 1390 1251"><b>Daniel P. Boudreaux</b>, CPA, CGMA, MBA, Executive Vice President &amp; Chief Financial Officer, Choctaw Resort Development Enterprise</p> <p data-bbox="607 1276 699 1304"><b>Speakers:</b></p> <p data-bbox="607 1329 1248 1356"><b>Stephanie Bryan</b>, Tribal Chair &amp; CEO, Poarch Band of Creek Indians</p> <p data-bbox="607 1381 1219 1409"><b>Anita Grivins</b>, Director of Finance, Pokagon Band of Potawatomi</p> <p data-bbox="607 1434 1011 1461"><b>Rob Schramer</b>, Chief Financial Officer, VGT</p> <p data-bbox="607 1507 1386 1535"><b>Track 2: Indirect Cost Rate Proposals: Strategies for Getting Priorities Funded</b></p> <p data-bbox="607 1560 1421 1803">Funding full overhead costs for programs is a longstanding challenge for tribal governments. Negotiating an indirect cost rate may seem like an accounting issue, but in fact, it is a set of strategic decisions based on the tribe's organizational review. In this session, speakers will discuss the essentials of cost allocation: preparing a formal organization chart explaining services and functions for each unit, how to identify various overhead costs and choices in allocating tribal programs. By making strategic decisions, rather than relying on formulas, a tribe can increase the costs it can recover.</p> <p data-bbox="607 1829 716 1856"><b>Moderator:</b></p> <p data-bbox="607 1881 1341 1940"><b>George Krull</b>, Interim Dean of the Spears School of Business, Oklahoma State University</p> <p data-bbox="607 1965 699 1992"><b>Speakers:</b></p>



Date	Time	Event
		<p><b>Virginia Elves</b>, CPA, Stillaguamish Tribe  <b>Shawn Ray</b>, Director of Accounting, Seminole Tribe of Florida</p> <p><b>Mark Stout</b>, MBA, Branch Chief, Office of Indirect Cost Services, Interior Business Center, U.S. Department of Interior</p>
		<p><b>Track 3: Planning and Funding Infrastructure</b></p> <p>Financing tribal infrastructure for roads, water and wastewater systems, administrative buildings and other capital assets is time consuming and expensive – not just to build out but also for the tribal government to operate and maintain. Infrastructure relying on private partnerships is once again a consideration for the Administration and Congress. This session will discuss infrastructure plans, financing options, and put forward examples of energy infrastructure options that all tribes should consider.</p> <p><b>Moderator:</b>  <b>Phil Glynn</b>, President, Travois</p> <p><b>Speakers:</b>  <b>Ron Allen</b>, Chairman, Jamestown S'Klallam Tribe  <b>Stephen Lewis</b>, Governor, Gila River Indian Community  <b>Geoff Urbina</b>, Managing Director, KeyBanc Capital Markets</p>
23 Monday April 2018	2:35 PM - 2:50 PM	<p><b>Refreshment Break</b></p> <p>Sponsored by:</p> <p> U.S. Bank</p>
23 Monday April 2018	2:50 PM - 4:05 PM	<p><b>Breakout Sessions</b></p> <p><b>Track 1: Cryptocurrency and Blockchain: Tribal Implications</b></p> <p>Could the promised disruption of both cryptocurrencies and blockchain impact the way tribal governments trade and record transactions? If there is an impact, what are the implications?</p> <p>Our panel of experts will discuss the impacts of using a universal currency for trade and the possibility of a wider adoption within and between tribal governments. In addition to currencies, and possibly more valuable for sovereignty purposes, is using a tribal government blockchain system that records transactions between two parties efficiently and in a verifiable and permanent way. This may have real and practical impacts for sovereignty and administrative purposes.</p> <p><b>Moderator/Speaker:</b>  <b>Aaron Klein</b>, Economic Advisor, NAFOA</p> <p><b>Speakers:</b>  <b>Alison Grigonis</b>, Senior Attorney, Dorsey &amp; Whitney LLP  <b>Christopher S. Spicer</b>, Partner, Akin Gump Strauss Hauer &amp; Feld, LLP</p> <p><b>Track 2: Big Changes to the 477 Program: An Opportunity to Strengthen Grants</b></p> <p>The Indian Employment, Training and Related Services Act of 1992 (477 Program) was recently amended by Public Law No: 115-93. The 477 Program was a proven example of promoting tribal self-determination as it provided flexibility in deciding</p>

Date

Time

Event

how tribes spend federal funds for similar program objectives. The new law includes new rules for grant approvals a streamlined way of receiving grant awards from up to ten agencies all coordinated through the Department of Interior. This session will provide information on program participation, the grants management and compliance process, and how the recently passed law impacts the existing 477 programs.

**Moderator:**

**Katie Klass**, Attorney, Hobbs Strauss Dean & Walker, LLP

**Speakers:**

**Kenneth LeMieux**, DWD Specialist/AOTR, U.S. DOI-BIA-OIS-Division of Workforce Development

**Senta Rowan**, IDC/Grant Management Accountant, Citizen Potawatomi Nation

**Lorenda Sanchez**, Executive Director, California Indian Manpower Consortium, Inc.

**Margaret Zientek**, Citizen Potawatomi Nation

**Track 3: Retirement Plans 101: Understanding Tribal Government Options**

Administering tribal government retirement plans requires an understanding of federal, state, and tribal law. Making matters more complicated, ERISA laws require that tribal governments provide different retirement plans to their employees according to the type of employer, class of employee, and objective. Elected officials also have a very different set of options when it comes to social security eligibility and contributions. This session will review the different types of plan options, eligibility, and the various ways to set up efficient plans and monitor retirement plans as fiduciaries.

**Moderator:**

**Robert Yoder**, Attorney, Yoder & Langford, P.C.

**Speakers:**

**Matthew D. Gelfand**, Managing Director, Senior Economist and Senior Investment Advisor, Rockefeller Capital Management

**Doug Igel**, CIMA®, AIF®, Director, Retirement Plan Services, Beacon Pointe Advisors

**Azadeh Jasmine Tavakoli**, THRP, Human Resource Director, Sac & Fox Tribe of the Mississippi in Iowa

**23** Monday  
April 2018

4:10 PM - 5:25  
PM

**Breakout Sessions****Track 1: Seeding Capital for Growing an Economy**

Tribal governments have acquired or started federally-chartered banks and Community Development Financial Institutions for a number of reasons. Some are trying to address the lack of capital and credit in their communities, while others see it as an opportunity to build out banking and credit services for expansion while creating businesses and jobs skills at home. Access to capital is a necessity in building out any economy. We will explore the option of buying or creating a federally-chartered bank and developing other financial institutions, such as CDFI's that serve communities. Join the session to learn from their successes and mishaps along the way.

**Moderator:**

**David Black**, Community Development Expert, Office of the Comptroller of Currency

Date

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Event

**Speakers:**

**David Clay**, Assistant Deputy Comptroller, Office of the Comptroller of Currency  
**Robert Gaffney**, Senior Licensing Analyst, Office of the Comptroller of Currency

**Clint Hastings**, CDFI Fund, Department of the Treasury

**Jenny Small**, Attorney, Office of the Comptroller of Currency

**Track 2: Internal Controls: Top Reasons Your Tribe Got Hacked**

Governments are using automation and integration of cloud-based processes now more than ever. While these services increase the ease and administrative efficiency in many respects, some tribes have recently found that they also present challenges in maintaining the integrity and control of information. In this session, we'll discuss some of the challenges tribes have run into when relying on external technologies, as well as, ways to strengthen internal controls to protect tribal government information and assets.

**Moderator/Speaker:**

**Matt Borkowski**, Senior Technical Account Executive, Arctic IT

**Speakers:**

**Troy Hawes**, Senior Manager, Moss Adams

**Chris Luter**, CIO, Forest County Potawatomi

**Track 3: Risk Management: Unique Considerations Needed for Protecting Your Government**

Indian Country has unique obligations and ways to manage risks as governments and as government leaders. Worker's compensation or health insurances can be self-funded or re-insured while sovereign considerations determine the use of plans that cover liabilities and government property including housing, buildings, and auto. Also, tribal leaders need to consider the risks of performing their duties. Our experts will give a primary review of these unique issues and how to manage the seen and unseen risks.

**Speakers:**

**Dan Kain**, Business Executive, Puyallup Tribe of Indians

**Venus McGhee Prince**, Counsel, Kilpatrick Townsend & Stockton LLP

**Derek Valdo**, Chief Executive Officer, Amerind Risk

**23** Monday  
April 2018

5:30 PM - 7:30  
PM

**President's Reception**

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The Jena Band  
of Choctaw  
Indians

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# 36th Annual Conference

April 22-24, 2018

## AGENDA


[Sun, Apr 22](#)   [Mon, Apr 23](#)   [Tue, Apr 24](#)

Date	Time	Event
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<b>24</b> Tuesday April 2018	7:30 AM - 8:30 AM	<b>Women's Leadership Breakfast (Optional)</b>
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This breakfast will provide a forum for women tribal leaders and others in key tribal finance positions to exchange ideas, share experiences, and inspire each other to achieve their goals.


Sponsored by:



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Wells Fargo &  
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<b>24</b> Tuesday April 2018	7:30 AM - 8:30 AM	<b>Breakfast Buffet</b>
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Date	Time	Event
24 Tuesday April 2018	8:30 AM - 11:00 AM	<b>General Session</b>

### **Opening Prayer and Cultural Sharing**

#### **NAFOA Board Campaign Speeches**

NAFOA is hosting elections for two of the five board positions in the organization. This year we will hear from candidates wishing to hold the President and Second Vice President positions on the board.

#### **Recognizing Tribal Governments - A Historic Meeting With Accounting Standard Setters**

Governing bodies of accounting standard-setters met with tribal representation for the first time in a historical face-to-face discussion last month. The educational exchange included a discussion on how federal Indian policy has shaped governance and resulted in a complex government framework that does not allow them to fit neatly into the existing accounting standards of state and local governments. A representative will provide an update on the meeting, as well as where tribal governments stand with the "dual audit opinion" issue.

#### **Speaker:**

**Lorelei Cloud**, Tribal Council Treasurer, Southern Ute Indian Tribe

#### **Is That Robot Applying for My Job?**

New and emerging technologies, such as robotic process automation and computer learning will transform the workforce of the future. For tribal governments, we already see the impacts on the gaming floor. The successful tribal governments of tomorrow will be those who embrace the next wave of technology to empower workers and do more with less in their operations. This presentation will introduce the way automation platforms may change the way we perform operations and serve constituents.

#### **Speakers:**

**Bruce Hellen**, President, Arctic IT

**Karriem O. Lateef**, Technology Solutions Professional, Advanced Analytics & Artificial Intelligence, Microsoft

#### **Sovereignty, Economic Development, and the Courts**

A number of court decisions have changed the way tribes conduct business and make agreements. The current decisions have added risk and uncertainty for tribes pursuing development. This has translated into higher legal financing costs. Our expert panelists will discuss the current and pending cases impacting development and review the practical ways tribes can structure agreements to manage risks better and navigate legal minefields.

#### **Moderator:**

**John Berrey**, Chairman, Quapaw Tribe of Oklahoma

#### **Speakers:**

**John Peebles**, Partner, Fredericks Peebles & Morgan LLP

**Christine Swanick**, Partner, Sheppard Mullin Richter & Hampton LLP

Date	Time	Event
24 Tuesday April 2018	11:00 AM - 11:10 AM	<b>Refreshment Break</b>
24 Tuesday April 2018	11:10 AM - 12:25 PM	<b>Breakout Sessions</b>

#### **Track 1: Opportunities in Building a First Responder Network**

The First Responder Network Authority (FirstNet) will be rolling out new tools, devices, and apps that will revolutionize how firefighters, paramedics, and law enforcement interact with the public. Although the network is set to begin its rollout this year, some questions remain regarding timing, participation, jurisdiction, and ownership. This session is an opportunity for participants to hear from our consultation and tribal representatives on how tribes may be involved in the network build-out, implementation, and on-going maintenance. Just as important, it is an opportunity to hear from the First Responder representatives about cost considerations and opportunities for tribes regarding jurisdiction and utilizing excess network capacity on tribal lands.

##### **Moderator:**

**Brian Howard**, Research and Policy Analyst, American Indian Policy Institute, Arizona State University, and Chair, FirstNet Tribal Working Group

##### **Speakers:**

**Adam Geisler**, (Luiseño), Regional Tribal Government Liaison, First Responder Network Authority

**Margaret Gutierrez**, First Responder Network Authority, Tribal Government Liaison Regions 1-8

**Carrie Johnson**, Lead Manager, Tribal Affairs Specialist, AT&T FirstNet Program

#### **Track 2: Technology in Accounting: Speeding Up the Month-End Close**

Speeding up the financial close while maintaining accuracy shouldn't mean long days and long nights. Many tribal governments and enterprises are seeking information at an accelerated pace, but tribal leaders need to be reassured they can trust the data. Panelists in this session will provide tips on automating standard and recurring entries, integrating worksheets and technology into reconciliations, and other critical steps to meet deadlines.

##### **Moderator:**

**Jon D. Panamaroff**, Chief Compliance Officer and SVP Western Operations, Koniag Government Services

##### **Speakers:**

**Thomas Comer**, CPA, Director of Finance, Match-E-Be-Nash-She-Wish Band of Pottawatomini Indians (Gun Lake Tribe)

**Sam Owl**, Manager – Tribal Services and BizOps, CliftonLarsonAllen

**J. Alan Post**, CPA, CFO, Winnebago Tribe of Nebraska

#### **Track 3: Treasury-FinCen Regulations: Why the Federal Government is Involved in Your Bank Relationship**

You may be wondering why your bank has been collecting new information on your tribe. Banks are now required to identify and verify a "beneficial owner" and request anti-money laundering policies. These new requirements were not drafted with



Date	Time	Event
		<p>tribal ownership in mind, but nonetheless, tribes need to comply. The Financial Crimes Enforcement Network issued these regulatory requirements under the Bank Secrecy Act that will go into effect in May of this year. Our panelists will review the regulatory requirements to ensure your tribe is prepared for the new regulations and provide an understanding of the nature of the bank requests.</p> <p><b>Moderator/Speaker:</b></p> <p><b>Grant Eve</b>, Partner, Wipfli/Joseph Eve</p> <p><b>Speakers:</b></p> <p><b>Alan Gordon</b>, Senior Vice President, CO-Director Gaming Industries, Global Commercial Gaming, Bank of America Merrill Lynch</p> <p><b>Clay Vanderpool</b>, Senior Vice President, PNC Bank Native American Gaming &amp; Finance</p>

**24** Tuesday  
April 2018

12:30 PM - 2:00  
PM

## 11th Annual Leadership Awards Luncheon

The 11th Annual Leadership Awards Luncheon honors tribal leaders and finance professionals for their outstanding contributions to improving economic conditions in Indian Country, as well as an innovative education program and business deal.

### Awards:

**Education Program of the Year**

**Deal of the Year**

**Executive of the Year**

**Tribal Leader of the Year**

Date	Time	Event
24 Tuesday April 2018	2:00 PM - 3:15 PM	<b>Breakout Sessions</b>

#### **Track 1: Plowing for Economic Development Treasures in the Farm Bill**

The US Department of Agriculture (USDA), through the Farm Bill legislation, serves rural America through credit, infrastructure, economic development, and the development of tribal agriculture resources and products. Indian Country, as rural governments, have been under-represented in these significant USDA resources. The USDA programs can be used to resolve access to capital issues, develop tribal food products, develop infrastructure, and even directly fund economic development and housing.

##### **Moderator:**

**Colby Duren**, NAFOA Counsel

##### **Speakers:**

**Janie Simms Hipp**, Director, Indigenous Food and Agriculture Initiative at the University of Arkansas School of Law

**Gary Matteson**, Vice President for Young, Beginning, Small Farmer Programs and Outreach, The Farm Credit Council

**Zach Ducheneaux**, Intertribal Agriculture Council Board of Directors

#### **Track 2: Do You Have Year-End Grant Money You Must Use or Lose?**

Tribal governments rely on federal grants to fund a large portion of their social service programs. Congratulations, you made it to the end of the grant year and there is unused grant money. What are your options for leftover money - give it back, spend it elsewhere, or explore other options? In this session, tribes will learn different options for managing their excess year-end grant money including responsible spending techniques, grant-extension options, and situations when the best decision is to return excess funds to the grantor.

##### **Moderator:**

**James Schock**, Regional Director, Southern Plains Region, Bureau of Indian Affairs

##### **Speakers:**

**Theresa Belton**, CFO, Central Council of the Tlingit & Haida Indian Tribes

**Scott Huebert**, Partner, Finley & Cook CPAs

**Kristy VanderMolen**, Director, BDO USA LLP

#### **Track 3: Scaling Up: Managing the Pains of Growth and Change**

Every tribal government or government-owned enterprise experiences growth and change. Anticipating and planning for that growth and change can potentially move your organization forward while others struggle. There are certain systems, financial practices and technologies needed to scale up an organization or business during these growth periods. Our organizational experts will review best practices for taking on change and growth.

##### **Speakers:**

**John Hosman**, Partner, FS Advisors

**Francisco Colon**, Partner, Assurance and Advisory Services, MGO LLP

**Joel Laubenstein**, Principal, Baker Tilly Virchow Krause, LLP

3/21/2018

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Date	Time	Event
24 Tuesday April 2018	3:15 PM - 3:30 PM	<b>Refreshment Break</b>

Sponsored by:

U.S. Bank

24 Tuesday April 2018	3:30 PM - 4:45 PM	<b>Breakout Sessions</b>
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**Track 1: Maximize Health Care for Your Tribe – Asking the Right Questions**

The Indian Health Care Improvement Act provides tribes with expanded options to structure health services and billing options. These added options have changed the quantity and quality of services offered while increasing the reimbursement for services. By understanding the different options available and evaluating the costs and risks appropriately, tribes can maximize health services offered, eligible participants, and use administrative expenses to build facilities that can meet healthcare needs and demand. This session will focus on three key components of the Act: maximizing third-party revenues (Section 206), creating a Tribal Premium Sponsorship program with ISDEAA funds, and evaluating the benefits of accessing the Federal Employee Health Benefits Program and the Federal Employees Group Life Insurances Program (Section 409).

**Moderator/Speaker:**

**Michell Hicks**, President, Chief Strategy Group Inc.

**Speakers:**

**Nicole Elliott**, Partner, Holland & Knight LLP

**Patrick Jewell**, Lead Consultant, Alliant Specialty Insurance Services/Tribal First

**Track 2: What Are Your Auditors Looking for This Year?**

There are a number of emerging audit red flags that have risen from rule changes in accounting standards and technology. Prevailing economic trends impacting casinos is also weighing on auditors. Additionally, grant recipients must adhere to changes to the administrative requirements resulting from the revised OMB Uniform Guidance, which made changes to cost principles and audit requirements. Satisfying all requirements can be confusing. Panelists in this session will review the changes and give insight into what they will be looking for in 2018 and beyond.

**Moderator:**

**Walker Wilkerson**, CPA, MBA, Managing Principal, Assurance, CliftonLarsonAllen LLP

**Speakers:**

**Wesley Benally**, CPA, Senior Manager, Audit & Assurance, REDW

**Patrick J. Cogley**, Regional Inspector General for Audit Services, Office of the Inspector General, HHS

**Christie Jacobs**, Director of Office of Tribal Governments, IRS

**Tasha Repp**, NAFOA's Governmental Accounting Standards Advisory Council Representative

**Track 3: Tribal Cannabis and Hemp Ventures: Answers or More Questions?**

The tribal cannabis industry is growing, however, Attorney General Jeff Sessions issued a memorandum rescinding all prior guidance regarding the enforcement of marijuana offenses. How will this effect tribal governments and the cash-heavy industry? How will these new barriers impact practices and front-line controls that



Date

Time

Event

banks are using in evaluating risk? Does this leave greater opportunities and certainty in hemp? These are just a few of the many questions that Indian Country is asking. Our speakers will explore the state of the market and provide clarity on a strategy moving forward.

**Moderator:**

**Brendan V. Johnson**, Co-Chair, American Indian Law and Policy Group, Robins Kaplan LLP

**Speakers:**

**Benny Tso**, Chairman Las Vegas Paiute Tribe

**Windy Anderson**, Suquamish Evergreen Corporation Board Member

**La Vonne Peck**, Partner, Native Network Consulting

**Robin Little Wing Sigo**, Suquamish Tribal Council Treasurer and Tribal Council Liaison to the Suquamish Evergreen Corporation Board of Directors

24 Tuesday  
April 2018

5:30 PM - 8:30  
PM

### Closing Reception

Join us at the [Bourbon Cowboy](#) for some networking, local cuisine and New Orleans fun, complete with mechanical bull rides!

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**A. Petitioner Yvonne Metivier – Treatment Clinic**

*EXCERPT FROM FEBRUARY 28, 2018: Motion by Jennifer Webster to acknowledge receipt of petition; to send the verified petition to the Law, Finance, Legislative Reference, and Direct Report Offices' for legal, financial, legislative, and administrative analyses; to direct the Law, Finance, and Legislative Reference Office to submit their analyses to the Secretary within 60 days with a progress report to be submitted within 45 days; to direct the Direct Report Offices to submit administrative analyses to Secretary within 30 days, seconded by Brandon Stevens. Motion carried unanimously.*

**1. Accept legislative analysis 45-day status update**

Sponsor: David P. Jordan, Councilman

**2. Accept legal analysis 45-day status update**

Sponsor: Jo Anne House, Chief Counsel

**3. Accept financial analysis 45- day update**

Sponsor: Larry Barton, Chief Financial Officer

**B. Approve four (4) actions re Petitioner Yvonne Metivier – FY 2019 Wage Increase**

Sponsor: Lisa Summers, Secretary

**C. Approve May 12, 2018, reconvened GTC meeting notice and addendum**

Sponsor: Lisa Summers, Secretary

*This agenda item contains information for Tribal Members only. Please visit the Business Committee Support Office on the second floor of the Norbert Hill Center with Tribal I.D. to obtain full packet materials.*

*Materials may also be obtained after logging into the Tribal Members only portal at <https://oneidansn.gov/members-only/gtcportal/bc-meeting-materials-for-members-only/>*

*For any questions, please call the Business Committee Support Office at (920)869-4364 or send an email to [TribalSecretary@oneidation.org](mailto:TribalSecretary@oneidation.org). Thank you.*

**XV. EXECUTIVE SESSION**

*This section of the agenda contains items held in executive session pursuant to the Open Records and Open Meetings Law.*