

Oneida Business Committee Agenda Request

1. Meeting Date Requested: 10 / 26 / 16

2. General Information:

Session: Open Executive - See instructions for the applicable laws, then choose one:

Agenda Header:

Accept as Information only

Action - please describe:

3. Supporting Materials

Report Resolution Contract

Other:

1.

3.

2.

4.

Business Committee signature required

4. Budget Information

Budgeted - Tribal Contribution

Budgeted - Grant Funded

Unbudgeted

5. Submission

Authorized Sponsor / Liaison:

Primary Requestor/Submitter:

Your Name, Title / Dept. or Tribal Member

Additional Requestor:

Name, Title / Dept.

Additional Requestor:

Name, Title / Dept.

Oneida Business Committee Agenda Request

6. Cover Memo:

Describe the purpose, background/history, and action requested:

Follow-up to a motion from the 10/12/16 BC meeting.

"Motion by Fawn Billie to accept the close-out report; to include the sales comparison; and request the report to be released from executive session by placing it into open session for the October 26, 2016, regular Business Committee meeting, seconded by Jennifer Webster. Motion carried unanimously:"

Attachment 1 - Updated Supply Cost spreadsheet to include numbers for July, August, and September

Attachment 2 - is a new spreadsheet to show the Supply Cost line that includes the Accounts Payable adjustments and credits

Attachment 3 - is the SALES comparison that was requested.

NOTE: Year End close is not complete so adjusting entries are not included, if any.

1) Save a copy of this form for your records.

2) Print this form as a *.pdf OR print and scan this form in as *.pdf.

3) E-mail this form and all supporting materials in a **SINGLE** *.pdf file to: BC_Agenda_Requests@oneidanation.org

Pharmaceutical SUPPLY COST Comparison FY 2015-2016

UPDATED to reflect July, August, and September

	2015	2016	Difference FY 2015 - FY 2016
Oct	\$ 196,748.00	\$ 85,207.00	\$ 111,541.00
Nov	\$ 256,413.00	\$ 326,363.00	\$ (69,950.00)
Dec	\$ 309,868.00	\$ 345,392.00	\$ (35,524.00)
Jan	\$ 301,469.00	\$ 352,296.00	\$ (50,827.00)
Feb	\$ 255,780.00	\$ 362,550.00	\$ (106,770.00)
Mar	\$ 295,109.00	\$ 699,387.00	\$ (404,278.00)
Apr	\$ 263,815.00	\$ 1,249,506.00	\$ (985,691.00)
May	\$ 254,287.00	\$ 1,406,536.00	\$ (1,152,249.00)
Jun	\$ 294,215.00	\$ 2,155,289.00	\$ (1,861,074.00)
Jul	\$ 321,804.00	\$ 334,021.00	\$ (12,217.00)
Aug	\$ 279,179.00	\$ 316,040.00	\$ (36,861.00)
Sep	\$ 493,469.00	\$ 412,693.00	\$ 80,776.00
Adj	\$ 142,505.00	TBD*	
	\$ 3,664,661.00	\$ 8,045,280.00	\$ (4,523,124.00)
Note:*	As of the completion of this report the Year end close is not complete.		

Source: Detail Report

Pharmaceutical SUPPLY COST Comparison
FY 2015 – 2016
(includes A/P adjustments and credits)

	FY 2015 Supply Cost	FY 2016* Supply Cost	Difference FY 2016 - FY 2016
Oct	\$ 288,239.30	\$ 298,756.63	\$ (10,517.33)
Nov	\$ 256,331.53	\$ 322,788.63	\$ (66,457.10)
Dec	\$ 309,630.71	\$ 345,101.56	\$ (35,470.85)
Jan	\$ 300,754.29	\$ 352,296.22	\$ (51,541.93)
Feb	\$ 255,724.04	\$ 360,537.85	\$ (104,813.81)
Mar	\$ 300,562.60	\$ 699,387.23	\$ (398,824.63)
Apr	\$ 269,668.02	\$ 1,245,078.03	\$ (975,410.01)
May	\$ 254,286.85	\$ 1,406,249.34	\$ (1,151,962.49)
Jun	\$ 305,027.47	\$ 2,151,735.48	\$ (1,846,708.01)
Jul	\$ 321,597.11	\$ 334,021.08	\$ (12,423.97)
Aug	\$ 274,874.37	\$ 316,418.74	\$ (41,544.37)
Sep	\$ 527,964.02	\$ 413,391.06	\$ 114,572.96
Adj	\$ -	\$ -	
	\$ 3,664,660.31	\$ 8,245,761.85	\$ (4,581,101.54)
Note:*	The final G/L close is not reflected in the above numbers. That close will occur on Thursday, Oct 27.		

Source: ITB, 10/17/16, Expense line 700134

Pharmaceutical SALES Comparison FY 2015 – 2016

	2015	2016**	Difference FY 2015 - FY 2016
Oct	\$ 2,473,261.82	\$ 2,723,815.78	\$ (250,553.96)
Nov	\$ 2,128,453.26	\$ 2,586,237.51	\$ (457,784.25)
Dec	\$ 2,581,635.46	\$ 2,710,024.30	\$ (128,388.84)
Jan	\$ 2,529,792.34	\$ 3,217,683.72	\$ (687,891.38)
Feb	\$ 2,446,428.64	\$ 3,268,582.83	\$ (822,154.19)
Mar	\$ 2,651,429.00	\$ 3,115,983.21	\$ (464,554.21)
Apr	\$ 2,538,722.88	\$ 2,074,604.51	\$ 464,118.37
May	\$ 2,481,745.31	\$ 2,158,824.78	\$ 322,920.53
Jun	\$ 2,829,878.15	\$ 3,028,283.40	\$ (198,405.25)
Jul	\$ 2,632,345.97	\$ 2,543,432.96	\$ 88,913.01
Aug	\$ 2,634,728.91	\$ 2,611,131.18	\$ 23,597.73
Sep	\$ 2,694,063.94	\$ 2,940,745.38	\$ (246,681.44)
Adj	\$ -	\$ -	
	\$ 30,622,485.68	\$ 32,979,349.56	\$ (2,356,863.88)
Note:**	Optum overpaid in the beginning of CY 2016 and will be refunded this new FY. A year end journal entry will be reflected in the final G/L close reducing the YTD Sales.		

Source: ITB, 10/17/16, Revenue line 400000