



Onondagas bringing several hundred bags of corn to Washington's starving army at Valley Forge, after the colonists had consistently refused to aid them.

# Oneida Tribe of Indians of Wisconsin, Inc.



UGWA DENOLUN YATENE  
Because of the help of this Oneida Chief in cementing a friendship between the six nations and the Colony of Pennsylvania, a new nation, the United States was made possible.

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ROUTE 4



WISCONSIN

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## INFORMATIONAL MEETING

May 2, 1979

1:30 p.m.

Present: Secretary Patricia Misikin, Members: Loretta Metoxen, Margaret Doxtater, Mark Powless and Edwin King  
Also present: Charlotte Black Elk

Meeting was an exit interview with Charlotte Black Elk who did a preliminary investigation of the Iroquois Farms operation.

Major point of contention she cited was the fact that there is no plan to develop the farm operation, the community gardens, or other facets of the overall operation.

She stated that the farm enterprise needs a formal organizational structure which defines the role of the program (profit orientated for the community or the Tribe). She stated that there should be a separation of the farm from the retailing aspects of the business aside from the hogs or cattle.

Question asked about the purchase of Morgan's Store and how it would affect the farm operation. Charlotte said that the store should be a separate business as our farm cannot be the provider of meat.

Expansion of the farm operation in terms of acreage or equipment should not be pursued until the role of the operation has been defined.

Manpower is too high and the whole system is top-heavy in administration. All personnel should be replaced with people who are production oriented; i.e. a farmer or a top-hand could run the farm. Ultimate plan toward profit will take approximately 5 years if the direction taken is feasible and a profit will be seen only with good management and supervision.

Budget impact is another problem area because of CETA and bingo monies. Current budget system does not allow for tracking down the flow of each dollar invested in the operation. The fiscal controls will have to include appreciation, depreciation, amortization, market values, liquidated and non-liquidated values and salaries should be dropped to allow for better equipment and machinery. Cost factors on how much it costs to grow food, to harvest it, to store it, etc. should be considerations in the fiscal controls.

The books show that the farm operation to date is \$33,000 overspent because of expenditures where line items did not show being overspent or where line items were not showing but should have.

Charlotte stated that management is only effective to the extent that it has policy and supervision and both are missing from our farm operation.

Charlotte recommended that the Tribe make the initial down-payment on the store and

that the contract include the name, by-the-blue-sky, all future rights in this area, that we retain the legal licenses including the gas allocation. She based her recommendation on the fact that the store would be operable the day after the closing because part of the deal is that Morgan will include all inventory and that he has also indicated his willingness to train the manager for a period of time in the use of the bakery equipment, the coolers and overall operation of the store. She felt that the store should be put on a one-man contract with salary at \$12,000 per year plus a bonus of a small percentage for incentive. Another consideration for the contract should include consideration of the sewerage problem and should be considered before any final negotiation.

Charlotte indicated that she will be forwarding the results of the preliminary investigation.