



Oneidas bringing several hundred bags of corn to Washington's starving army at Valley Forge, after the colonists had consistently refused to aid them

# Oneida Tribe of Indians of Wisconsin

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UGWA DEMOLUM YATEHE  
Because of the help of this Oneida Chief in cementing a friendship between the six nations and the Colony of Pennsylvania, a new nation, the United States, was made possible



## INFORMATIONAL MEETING BETWEEN OEI AND BUSINESS COMMITTEE

TUESDAY, FEBRUARY 23, 1993

Present: Rick Hill-Chairman, Deborah Doxtator-Vice Chairperson, Loretta V. Metoxen-Treasurer, Lloyd Powless, Julie Barton, Mark Powless, Shirley Hill-Council Members

Excused: Amelia Cornelius, and Russell Metoxen - Vacation

### ORTEK UPDATE

- No Marketing Manager, interviews have taken place, but no hiring has occurred
- All top management have resigned as of now
- Loretta Webster has been appointed Interim Manager as of March 1, 1993
- Lab Manager position is filled as of March 3, 1993
- Working on recruitment for CEO Manager required Oneida Enrolled member

### FINANCIAL STATUS

- 1993 Budget - hasn't been able to be developed due to lack of board and management
- Sales projections need to be forecasted with marketing strategy developed  
Will be prepare in March

### SHORT TERM NOTE

- Projecting payment for 2/26/93

### MANAGEMENT/MARKETING

- Quality, timeliness are being worked on, but are not definite to customers at this point yet
- Last sales occurred in November
- Market position should improve with Lab Director being filled

### CASH POSITION

- Tightening b/c sales are lower than business
- \$100,000 will need to be paid  
down on loan
- Large lab is interested in Foth's 48%
- An offer to purchase "the lab" has also been received

Bureau of Indian Affairs TA money - still awaiting, need Art to inform of status  
- Steve developed a plan, needs follow up

Bureau of Indian Affairs Loan Guarantee negotiations - Will await Tribe's input

EQUITY POSITION NEGOTIATIONS

- Is anything being done? Understand Art and Steve are negotiating

SALES

- change in Federal Government - %'s had to be set aside for 8-A forms, stronger enforcement of this provision is occurring - is favorable to ORTEK

U.S. OIL PROPOSAL

- SOP's are developed and are being developed. Implementation is occurring
- In 30 days, pro-forma for 1993
- Sales is the weakest area at this point in time

EXECUTIVE COMMITTEE

- OEI President: Gary Metoxen, possibly Artley Skenandore  
Vice President:  
Forward Financial  
CEO
- Reporting Requirements  
To Business Committee or Commerce?  
Utilization of Oneida Accounting Services?  
OEI will talk with Bruce King
- Health and Safety Director has been hired, equipment has been purchased
- Wastes are picked up regularly  
West Mason site is completely vacated

  
Deborah Doxtator, Recording Secretary for  
Amelia Cornelius, Tribal Secretary  
Oneida Business Committee